

Pricing Proposal Form

GBPC|BAPERB GBPC 2016-2017 Vehicles

Public Service Vehicles & Equipment

Description: 2018 or Current Model Year Public Service Vehicles and Factory Options - Ford, Chevrolet & Dodge

Proposal Due Date: Wed, Aug 19, 2015 @ 12:00 p.m.

Respondent: MHQ, Inc.

Ford - Gas & Diesel Vehicles						
Model Year	Manufacturer	Vehicle	Body	Description	MSRP	2018 Bid Price
2018	Ford	Fiesta	P4A	4 Door Sedan S	\$14,990.00	\$12,890.00
2018	Ford	Fiesta	P4B	4 Door Sedan SE	\$16,220.00	\$14,050.00
2018	Ford	Fiesta	P4E	5 Door Hatch SE	\$16,520.00	\$14,400.00
2018	Ford	Fiesta	P4T	5 Door S	\$15,290.00	\$13,300.00
2018	Ford	Focus	P3E	S 4 Door Sedan	\$18,735.00	\$15,205.00
2018	Ford	Focus	P3F	SE 4 Door Sedan	\$20,025.00	\$15,710.00
2018	Ford	Focus	P3K	SE 5 Door Hatch	\$21,320.00	\$16,270.00
2018	Ford	Fusion	POG	S FWD	\$22,995.00	\$17,490.00
2018	Ford	Fusion	POH	SE FWD	\$24,270.00	\$19,140.00
2018	Ford	Fusion	POT	SE AWD	\$29,160.00	\$23,920.00
2018	Ford	Taurus	P2D	SE FWD	\$28,470.00	\$21,200.00
2018	Ford	Taurus	P2E	SEL FWD	\$30,900.00	\$24,825.00
2018	Ford	Taurus	P2H	SEL AWD	\$32,750.00	\$26,570.00
2018	Ford	Taurus	P2L	Police Int FWD	\$29,030.00	\$22,995.00
2018	Ford	Taurus	P2M	Police Int AWD	\$30,180.00	\$24,225.00
2018	Ford	Escape	U0F	S 4X2	\$24,845.00	\$19,355.00
2018	Ford	Escape	U0G	SE 4X2	\$26,600.00	\$22,595.00
2018	Ford	Escape	U9G	SE 4X4	\$27,950.00	\$22,420.00
2018	Ford	Edge	K3G	SE FWD	\$30,215.00	\$25,860.00
2018	Ford	Edge	K3J	SEL FWD	\$32,950.00	\$28,220.00
2018	Ford	Edge	K4G	SE AWD (Fleet Only)	\$32,210.00	\$27,995.00
2018	Ford	Edge	K4J	SEL AWD	\$34,945.00	\$30,125.00

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2018	Ford	Explorer	K8A	Police Int Utility	\$33,265.00	\$27,995.00
2018	Ford	Explorer	K8B	Base 4WD	\$35,135.00	\$28,310.00
2018	Ford	Explorer	K8D	XLT 4WD	\$37,165.00	\$31,455.00
2018	Ford	Transit Connect	S6E	Van XL SWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors	\$24,240.00	\$20,850.00
2018	Ford	Transit Connect	E6E	XL Van SWB - Dual Sliding Doors, No 2nd Row Glass RR Liftgate With Fixed Glass	\$24,240.00	\$20,850.00
2018	Ford	Transit Connect	E7E	Van XL LWB - Dual Sliding Doors No 2nd Row Glass RR Liftgate With Fixed Glass	\$25,240.00	\$21,780.00
2018	Ford	Transit Connect	S7E	Van XL LWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors	\$25,240.00	\$21,780.00
2018	Ford	Transit Connect	E6F	XLT Van SWB - Dual Sliding Doors, No 2nd Row Glass RR Liftgate With Fixed Glass	\$25,765.00	\$22,383.00
2018	Ford	Transit Connect	S6F	Van XLT SWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors	\$25,765.00	\$22,383.00
2018	Ford	Transit Connect	S7F	Van XLT LWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors	\$26,765.00	\$23,383.00
2018	Ford	Transit Connect	E7F	Van XLT LWB - Dual Sliding Doors No 2n3 Row Glass RR Liftgate With Fixed Glass	\$26,765.00	\$23,383.00
2018	Ford	Transit Connect	S9E	Wagon XL LWB - Dual Sliding Doors 2nd Row Glass Slides Up/Down 3rd Row Fixed Glass With RR 180 Deg Sym Doors	\$26,925.00	\$23,130.00
2018	Ford	Transit Connect	E9E	Wagon XL LWB - Dual Sliding Doors 2nd Row Glass Slides Up/Down with RR Liftgate With Fixed Glass	\$26,925.00	\$23,130.00
2018	Ford	Transit Connect	S8F	Wagon XLT SWB - Dual Sliding Doors 2nd Row Glass 1 Shot Slide Up/Down 3rd Row and RR Fixed Glass With RR 180 Deg Sym	\$26,930.00	\$23,265.00
2018	Ford	Transit Connect	E8F	Wagon XLT SWB - Dual Sliding Doors 2nd Row Glass 1 Shot Slide Up/Down 3rd Row Fixed Glass RR Liftgate Fixed Glass	\$26,930.00	\$23,265.00
2018	Ford	Transit Connect	S9F	Wagon XLT LWB - Dual Sliding Doors 2nd Row Glass 1 Shot Sliding Up/Down Fixed 3rd Row and RR Door Fixed Glass With RR 1	\$28,930.00	\$25,079.00
2018	Ford	Transit Connect	E9F	Wagon XLT LWB - Dual Sliding Doors 2nd Row Glass 1 Shot Sliding Up/Down Fixed 3rd Row Glass With RR Liftgate Fixed Glass	\$28,930.00	\$25,079.00
2018	Ford	Transit	E1Z	Transit 150 Low Roof 60/40 Pass 130" WB	\$33,680.00	\$22,570.00
2018	Ford	Transit	E1Y	Transit 150 Low Roof Sliding Pass 130" WB	\$33,830.00	\$22,723.00
2018	Ford	Transit	E9Z	Transit 150 Low Roof 60/40 Pass 148" WB	\$34,530.00	\$23,388.00
2018	Ford	Transit	E2Y	Transit 150 Low Roof Sliding Pass 148" WB	\$34,680.00	\$23,550.00
2018	Ford	Transit	E1C	Transit 150 Van Med Roof Sliding Pass 130" WB	\$34,150.00	\$24,915.00

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2018	Ford	Transit	E1D	Transit 150 Van Med Roof Dual Sliding 130" WB	\$34,800.00	\$25,438.00
2018	Ford	Transit	E2D	Transit 150 Van Med Roof Dual Sliding 148" WB	\$36,500.00	\$27,050.00
2018	Ford	Transit	E2C	Transit 150 Van Med Roof Sliding Pass 148" WB	\$35,850.00	\$26,430.00
2018	Ford	Transit	K1Z	Transit 150 XL Wagon Low Roof 60/40 Pass 130" WB	\$36,400.00	\$25,040.00
2018	Ford	Transit	K1Y	Transit 150 XL Wagon Low Roof Sliding Pass 130" WB	\$36,550.00	\$25,183.00
2018	Ford	Transit	K1C	Transit 150 XL Wagon Med Roof 60/40 Pass 130" WB	\$38,000.00	\$28,377.00
2018	Ford	Transit	R5Z	T250 Chassis Cab SRW Chassis Cab 138" WB	\$30,560.00	\$21,929.00
2018	Ford	Transit	R7Z	T250 Chassis Cab SRW Chassis Cab 156" WB	\$30,760.00	\$22,003.00
2018	Ford	Transit	R5P	T250 Cutaway SRW Cutaway 138" WB	\$29,990.00	\$21,329.00
2018	Ford	Transit	R7P	T250 Cutaway SRW Cutaway 156" WB	\$30,185.00	\$21,503.00
2018	Ford	Transit	R1Z	Transit 250 low Roof 60/40 Pass 130" WB	\$34,630.00	\$23,500.00
2018	Ford	Transit	R1Y	Transit 250 Low Roof Sliding Pass 130" WB	\$34,780.00	\$23,600.00
2018	Ford	Transit	R2Z	Transit 250 low Roof 60/40 Pass 148" WB	\$35,480.00	\$24,208.00
2018	Ford	Transit	R2Y	Transit 250 Low Roof Sliding Pass 148" WB	\$35,630.00	\$24,320.00
2018	Ford	Transit	R1D	Transit 250 Van Med Roof Dual Sliding 130" WB	\$35,750.00	\$26,390.00
2018	Ford	Transit	R1C	Transit 250 Van Med Roof Sliding Pass 130" WB	\$35,100.00	\$25,865.00
2018	Ford	Transit	R2D	Transit 250 Van Med Roof Dual Sliding 148" WB	\$37,450.00	\$27,900.00
2018	Ford	Transit	R2C	Transit 250 Van Med Roof Sliding Pass 148" WB	\$36,800.00	\$27,380.00
2018	Ford	Transit	R3U	Transit 250 Van High Roof Dual Sliding 148" EL WB	\$40,900.00	\$30,998.00
2018	Ford	Transit	R2U	Transit 250 Van High Roof Dual Sliding 148" WB	\$39,600.00	\$29,867.00
2018	Ford	Transit	R3X	Transit 250 Van High Roof Pass Slide 148" EL WB	\$40,250.00	\$30,432.00
2018	Ford	Transit	R2X	Transit 250 Van High Roof Pass Slide 148" WB	\$38,950.00	\$29,201.00

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2018	Ford	Transit	W7Z	T350 Chassis Cab SRW Chassis Cab 156" WB	\$31,535.00	\$22,685.00
2018	Ford	Transit	F6Z	T350 Chassis Cab HD DRW Chassis Cab 138" WB	\$32,285.00	\$23,137.00
2018	Ford	Transit	S6Z	T350 Chassis Cab HD DRW Chassis Cab 138" WB	\$32,535.00	\$23,355.00
2018	Ford	Transit	F8Z	T350 Chassis Cab HD DRW Chassis Cab 156" WB	\$32,735.00	\$23,729.00
2018	Ford	Transit	S8Z	T350 Chassis Cab HD DRW Chassis Cab 156" WB	\$32,990.00	\$23,746.00
2018	Ford	Transit	F9Z	T350 Chassis Cab HD DRW Chassis Cab 178" WB	\$33,485.00	\$24,181.00
2018	Ford	Transit	S9Z	T350 Chassis Cab HD DRW Chassis Cab 178" WB	\$33,735.00	\$24,399.00
2018	Ford	Transit	W7P	T350 Cutaway SRW Cutaway 156" WB	\$30,960.00	\$22,184.00
2018	Ford	Transit	F6P	T350 Cutaway HD DRW Cutaway 138" WB	\$31,710.00	\$22,637.00
2018	Ford	Transit	S6P	T350 Cutaway HD DRW Cutaway 138" WB	\$31,965.00	\$22,857.00
2018	Ford	Transit	F8P	T350 Cutaway HD DRW Cutaway 156" WB	\$32,160.00	\$23,028.00
2018	Ford	Transit	S8P	T350 Cutaway HD DRW Cutaway 156" WB	\$32,410.00	\$23,246.00
2018	Ford	Transit	F9P	T350 Cutaway HD DRW Cutaway 178" WB	\$32,910.00	\$23,681.00
2018	Ford	Transit	S9P	T350 Cutaway HD DRW Cutaway 178" WB	\$33,160.00	\$23,898.00
2018	Ford	Transit	W2Z	Transit 350 Low Roof 60/40 Pass 148" WB	\$37,535.00	\$25,992.00
2018	Ford	Transit	W2Y	Transit 350 Low Roof Sliding Pass 148" WB	\$37,685.00	\$26,223.00
2018	Ford	Transit	S4U	Transit 350 Van DRW HD High Dual slide 148" EL WB	\$42,740.00	\$32,573.00
2018	Ford	Transit	S4X	Transit 350 Van DRW HD High Pass Slide 148" EL WB	\$42,090.00	\$32,008.00
2018	Ford	Transit	W2D	Transit 350 Van Med Roof Dual Sliding 148" WB	\$38,700.00	\$28,823.00
2018	Ford	Transit	W2C	Transit 350 Van Med Roof Sliding Pass 148" WB	\$38,050.00	\$28,358.00
2018	Ford	Transit	F4U	Transit 350 Van HD High Roof Dual Slide 148" EL WB	\$42,390.00	\$32,269.00
2018	Ford	Transit	F4X	Transit 350 Van HD High Roof Pass Slide 148" EL WB	\$41,740.00	\$31,703.00

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Model Year	Manufacturer	Vehicle	Body	Description	MSRP	2018 Bid Price
2018	Ford	Transit	W3U	Transit 350 Van High Roof Dual Sliding 148" EL WB	\$42,150.00	\$32,085.00
2018	Ford	Transit	W2U	Transit 350 Van High Roof Dual Sliding 148" WB	\$40,850.00	\$30,954.00
2018	Ford	Transit	W3X	Transit 350 Van High Roof Pass Slide 148" EL WB	\$41,500.00	\$31,520.00
2018	Ford	Transit	W2X	Transit 350 Van High Roof Pass Slide 148" WB	\$40,200.00	\$30,389.00
2018	Ford	Transit	U4X	Transit 350 XL Wagon High Roof Pass Slide 148" EL WB	\$44,250.00	\$33,952.00
2018	Ford	Transit	X2X	Transit 350 XL Wagon High Roof Pass Slide 148" WB	\$43,100.00	\$32,872.00
2018	Ford	Transit	X2Z	Transit 350 XL Wagon Low Roof 60/40 Pass 148" WB	\$40,050.00	\$28,241.00
2018	Ford	Transit	X2Y	Transit 350 XL Wagon Low Roof Sliding Pass 148" WB	\$40,200.00	\$28,371.00
2018	Ford	Transit	X2C	Transit 350 XL Wagon Med Roof Sliding Pass 148" WB	\$41,650.00	\$31,611.00
2018	Ford	Econoline	E3F	E350 Cutaway	\$32,290.00	\$24,460.00
2018	Ford	Econoline	E3K	E350 Strip Chassis	\$29,350.00	\$22,805.00
2018	Ford	Econoline	E4F	E450 Cutaway	\$34,515.00	\$26,485.00
2018	Ford	Econoline	E4K	E450 Strip Chassis	\$31,325.00	\$24,420.00
2018	Ford	F-150	F1C	F150 4X2 SS R/Cab XL	\$28,675.00	\$19,450.00
2018	Ford	F-150	X1C	F150 4X2 SS S/Cab XL	\$32,760.00	\$21,850.00
2018	Ford	F-150	W1C	F150 4X2 SS Crew XL	\$35,215.00	\$24,000.00
2018	Ford	F-150	F1E	F150 4X4 SS R/Cab XL	\$33,320.00	\$23,990.00
2018	Ford	F-150	X1E	F150 4X4 SS S/Cab XL	\$36,190.00	\$24,850.00
2018	Ford	F-150	W1E	F150 4X4 SS Crew XL	\$38,725.00	\$27,150.00
2018	Ford	F Series Super Duty	F2A	F250 4X2 R/C PU SRW	\$34,185.00	\$22,350.00
2018	Ford	F Series Super Duty	X2A	F250 4X2 Super PU SRW	\$36,520.00	\$24,545.00
2018	Ford	F Series Super Duty	W2A	F250 4X2 Crew PU SRW	\$37,780.00	\$25,860.00

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Respondent: MHQ, Inc.

Ford - Gas & Diesel Vehicles						
Model Year	Manufacturer	Vehicle	Body	Description	MSRP	2018 Bid Price
2018	Ford	F Series Super Duty	F2B	F250 4X4 R/C PU SRW	\$36,980.00	\$25,500.00
2018	Ford	F Series Super Duty	X2B	F250 4X4 Super PU SRW	\$39,315.00	\$27,600.00
2018	Ford	F Series Super Duty	W2B	F250 4X4 Crew PU SRW	\$40,580.00	\$28,600.00
2018	Ford	F Series Super Duty	F3A	F350 4X2 R/C PU SRW	\$35,355.00	\$24,900.00
2018	Ford	F Series Super Duty	X3A	F350 4X2 Super PU SRW	\$37,695.00	\$26,595.00
2018	Ford	F Series Super Duty	W3A	F350 4X2 Crew PU SRW	\$38,955.00	\$27,395.00
2018	Ford	F Series Super Duty	F3C	F350 4X2 R/C PU DRW	\$36,845.00	\$25,550.00
2018	Ford	F Series Super Duty	X3C	F350 4X2 Super PU DRW	\$39,380.00	\$28,600.00
2018	Ford	F Series Super Duty	W3C	F350 4X2 Crew PU DRW	\$40,640.00	\$29,945.00
2018	Ford	F Series Super Duty	F3E	F350 4X2 R/C CC SRW	\$34,735.00	\$25,705.00
2018	Ford	F Series Super Duty	X3E	F350 4X2 Super CC SRW	\$37,020.00	\$27,683.00
2018	Ford	F Series Super Duty	W3E	F350 4X2 Crew CC SRW	\$37,885.00	\$28,400.00
2018	Ford	F Series Super Duty	F3G	F350 4X2 R/C CC DRW	\$35,940.00	\$24,930.00
2018	Ford	F Series Super Duty	X3G	F350 4X2 Super CC DRW	\$38,225.00	\$28,628.00
2018	Ford	F Series Super Duty	W3G	F350 4X2 Crew CC DRW	\$39,090.00	\$28,250.00
2018	Ford	F Series Super Duty	F3B	F350 4X4 R/C PU SRW	\$38,155.00	\$27,320.00
2018	Ford	F Series Super Duty	X3B	F350 4X4 Super PU SRW	\$40,495.00	\$28,750.00
2018	Ford	F Series Super Duty	W3B	F350 4X4 Crew PU SRW	\$41,760.00	\$31,690.00
2018	Ford	F Series Super Duty	F3D	F350 4X4 R/C PU DRW	\$39,640.00	\$28,650.00
2018	Ford	F Series Super Duty	X3D	F350 4X4 Super PU DRW	\$42,175.00	\$31,700.00
2018	Ford	F Series Super Duty	W3D	F350 4X4 Crew PU DRW	\$43,440.00	\$33,220.00
2018	Ford	F Series Super Duty	F3F	F350 4X4 R/C CC SRW	\$38,235.00	\$28,470.00

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Model Year	Manufacturer	Vehicle	Body	Description	MSRP	2018 Bid Price
2018	Ford	F Series Super Duty	X3F	F350 4X4 Super CC SRW	\$40,520.00	\$30,850.00
2018	Ford	F Series Super Duty	W3F	F350 4X4 Crew CC SRW	\$41,385.00	\$31,100.00
2018	Ford	F Series Super Duty	F3H	F350 4X4 R/C CC DRW	\$39,415.00	\$29,550.00
2018	Ford	F Series Super Duty	X3H	F350 4X4 Super CC DRW	\$41,725.00	\$31,900.00
2018	Ford	F Series Super Duty	W3H	F350 4X4 Crew CC DRW	\$42,590.00	\$30,850.00
2018	Ford	F Series Super Duty	F4G	F450 4X2 R/C CC DRW	\$39,075.00	\$31,370.00
2018	Ford	F Series Super Duty	X4G	F450 4X2 Super CC DRW	\$41,360.00	\$33,350.00
2018	Ford	F Series Super Duty	W4G	F450 4X2 Crew CC DRW	\$42,220.00	\$34,101.00
2018	Ford	F Series Super Duty	W4D	F450 4X4 Crew PU DRW	\$55,595.00	\$45,975.00
2018	Ford	F Series Super Duty	F4H	F450 4X4 R/C CC DRW	\$41,970.00	\$34,000.00
2018	Ford	F Series Super Duty	X4H	F450 4X4 Super CC DRW	\$44,860.00	\$36,450.00
2018	Ford	F Series Super Duty	W4H	F450 4X4 Crew CC DRW	\$45,720.00	\$37,300.00
2018	Ford	F Series Super Duty	F5G	F550 4X2 R/C CC DRW	\$40,170.00	\$32,300.00
2018	Ford	F Series Super Duty	X5G	F550 4X2 Super CC DRW	\$42,460.00	\$34,400.00
2018	Ford	F Series Super Duty	W5G	F550 4X2 Crew CC DRW	\$43,320.00	\$35,101.00
2018	Ford	F Series Super Duty	F5H	F550 4X4 R/C CC DRW	\$43,075.00	\$35,000.00
2018	Ford	F Series Super Duty	X5H	F550 4X4 Super CC DRW	\$45,960.00	\$37,600.00
2018	Ford	F Series Super Duty	W5H	F550 4X4 Crew CC DRW	\$46,820.00	\$38,300.00
2018	Ford	Medium Truck	F6A	F650 Regular Cab Gas	\$59,105.00	\$44,950.00
2018	Ford	Medium Truck	F6D	F650 Regular Cab Diesel	\$68,470.00	\$52,100.00
2018	Ford	Medium Truck	F6T	F650 Regular Cab Tractor	\$72,295.00	\$56,200.00
2018	Ford	Medium Truck	F6B	F650 Regular Cab Kick Up Frame Gas	\$58,420.00	\$44,400.00

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2018	Ford	Medium Truck	F6E	F650 Regular Cab Kick Up Frame Diesel	\$67,785.00	\$51,800.00
2018	Ford	Medium Truck	X6A	F650 Supercab Gas	\$61,075.00	\$46,600.00
2018	Ford	Medium Truck	X6D	F650 Supercab Diesel	\$70,440.00	\$53,700.00
2018	Ford	Medium Truck	X6T	F650 Supercab Tractor	\$73,840.00	\$56,600.00
2018	Ford	Medium Truck	X6B	F650 Supercab Kick Up Frame Gas	\$60,390.00	\$45,900.00
2018	Ford	Medium Truck	X6E	F650 Supercab Kick Up Frame Diesel	\$69,755.00	\$53,350.00
2018	Ford	Medium Truck	W6A	F650 Crew Cab Gas	\$63,770.00	\$47,300.00
2018	Ford	Medium Truck	W6D	F650 Crew Cab Diesel	\$73,135.00	\$55,850.00
2018	Ford	Medium Truck	W6T	F650 Crew Cab Tractor	\$76,535.00	\$58,700.00
2018	Ford	Medium Truck	W6B	F650 Crew Cab Kick Up Frame Gas	\$63,085.00	\$46,800.00
2018	Ford	Medium Truck	W6E	F650 Crew Cab Kick Up Frame Diesel	\$72,450.00	\$55,350.00
2018	Ford	Medium Truck	F7A	F750 Regular Cab Gas	\$60,995.00	\$45,000.00
2018	Ford	Medium Truck	F7D	F750 Regular Cab Diesel	\$70,360.00	\$52,790.00
2018	Ford	Medium Truck	F7T	F750 Regular Cab Tractor	\$74,185.00	\$55,900.00
2018	Ford	Medium Truck	X7A	F750 Supercab Gas	\$62,965.00	\$47,350.00
2018	Ford	Medium Truck	X7D	F750 Supercab Diesel	\$72,330.00	\$54,400.00
2018	Ford	Medium Truck	X7T	F750 Supercab Tractor	\$75,730.00	\$57,550.00
2018	Ford	Medium Truck	W7A	F750 Crew Cab Gas	\$65,660.00	\$48,900.00
2018	Ford	Medium Truck	W7D	F750 Crew Cab Diesel	\$75,025.00	\$56,650.00
2018	Ford	Medium Truck	W7T	F750 Crew Cab Tractor	\$78,425.00	\$59,450.00

Ford - Alternative Fuel Vehicles

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2018	Ford	Cmax	P5A	5 Door FHEV SE Series	\$24,995.00	\$22,100.00
2018	Ford	Focus	P3R	BEV 5 Door Hatch	\$29,995.00	\$27,965.00
2018	Ford	Fusion	POU	S Hybrid	\$26,170.00	\$23,885.00
2018	Ford	Fusion	POP	SE PHEV FWD	\$34,180.00	\$28,540.00
2018	Ford	Fusion	POL	SEL Hybrid FWD	\$27,120.00	\$24,540.00

Ford - Factory Options	
Manufacturer's % Off List Price: _____	3%

Additional Services	
Custom Graphics - Materials Only	\$50.00-\$125.00 Hrly
Custom Graphics - Materials & Install	\$50.00-\$125.00 Hrly
Custom Paint	\$75.00-\$150.00 Hrly
Install, Repair & Service	\$85.00-\$125.00 Hrly
Transportation - Pick Up/Return	\$50.00-\$125.00 Hrly