

## AT&T Pricing

Product Information	Product Application	Catalog Reference # (if applicable)	Standard Warranty Coverage	Standard Warranty Length
AT&T Fleet Manager	AT&T Fleet Manager	XYZ-XX567	Hardware Only	3 years
Item	Standard Unit Price	Proposed Unit Price	Difference	% Percent Difference
<b>Hardware Costs</b>				
Hardwired GPS Devices for Municipal Owned Vehicles (completely installed including manufacturers warranties) (AT&T WT10X Device, Activation, Installation - Does not include Salt Spreader Integration Cables - See Optional Pricing)	\$ 381.79	\$ 381.79		
Mobile GPS Devices for Municipal Owned Vehicles (completely installed including manufacturer's warranties) (AT&T WT4530 - OBDII Device, Activation) Unit Installed by Client.	\$ 281.79	\$ 281.79		
Mobile GPS Devices for Contractor Owned Vehicles (completely installed including manufacturer's warranties) (AT&T WT2250 Device, Cigarette Power Adaptor, Activation) Unit Installed by Client.	\$ 317.14	\$ 317.14		
<b>Monthly Operational Costs</b>				
AVL Monitoring Monthly Data Services				
Frequency - 10 seconds Fee per Month for Salt Spreaders, Incl Data	\$ 31.00	\$ 31.00		
Frequency - 10 seconds Fee per Month for Location Only Reporting, Incl Data (WT10X or WT2250)	\$ 25.00	\$ 25.00		
Frequency - 2 minutes Fee per Month for Location & Engine Reporting, Incl Data (WT4530)	\$ 23.00	\$ 23.00		
AT&T Standby Fee - Monthly	\$ 10.00	\$ 10.00		
Reactivation Fee	\$ 14.00	\$ 14.00		
Add lines as needed				
<b>Software Costs</b>				
AVL Monitoring Software including training, installation, and reporting (completely installed including manufacturers warranties)				
Training - Web Training	\$ 550.00	\$ 550.00		
Training - One Day On-Site (Optional)	\$ 1,500.00	\$ 1,500.00		
Level 2 Support and Project Management per Hour (Based On Implementation)	\$ 200.00	\$ 200.00		
Data Pump - Development Kit and Operations Support	\$ 5,757.00	\$ 5,757.00		

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<i>AT&amp;T Fleet Manager</i>	<i>AT&amp;T Fleet Manager</i>	<i>XYZ-XX567</i>	<i>Hardware Only</i>	<i>3 years</i>
Item	Standard Unit Price	Proposed Unit Price	Difference	% Percent Difference
Data Pump - Monthly Service	\$ 3.00	\$ 3.00		
<i>Add lines as needed</i>				
<b>Supplies, Maintenance, Repair Materials, and Extended Warranties</b>				
WT10X Device (Replacement)	\$ 267.65	\$ 267.65		
WT2250 Portable Cigarette Power Device (Replacement)	\$ 303.00	\$ 303.00		
WT4530 OBDII Device (Replacement)	\$ 267.65	\$ 267.65		
Input Cable for all Sensors/ Spreader Integration	\$ 50.50	\$ 50.50		
Spreader Integration Cable - Cirrus, Force America 5100/6100	\$ 20.20	\$ 20.20		
Spreader Integration Cable - CompuSpread CS440, Dickey John	\$ 40.40	\$ 40.40		
Spreader Integration Cable - CompuSpread CS550	\$ 303.00	\$ 303.00		
Proximity Sensor - For Plow Monitoring	\$ 161.60	\$ 161.60		
Hydraulix Pressure Sensor	\$ 161.60	\$ 161.60		
Standard Install (WT10X)	\$ 100.00	\$ 100.00		
Standard Install (WT4530)	\$ 40.00	\$ 40.00		
Basic Telemetry Install (Salt Spreader)	\$ 40.00	\$ 40.00		
Premium Telemetry Install (Proximity Sensor)	\$ 100.00	\$ 100.00		
Removal of GPS Device (WT10X)	\$ 75.00	\$ 75.00		
Portal Activation (For New Non Replacement Devices)	\$ 14.00	\$ 14.00		



# Locator WT10X

The WT10X Locator is a state-of-the-art GPS device that provides advanced vehicle location and telematics capabilities for a wide variety of applications.

Designed and manufactured by Webtech Wireless®, the WT10X Locator joins a long line of proven and reliable in-vehicle devices. As an integral part of the Webtech Fleet Center™ Product Suite, it delivers the accuracy and flexibility needed to increase productivity, reduce costs, comply with regulatory and environmental standards, and improve the safety and security of workers and mobile assets.



## Key Specifications

Networks supported	GSM/GPRS/ HSPA 3G
GPS engine	GNSS (GPS/GLONASS)
Serial ports available	2 x RS232 (1 x 4w), (1 x 2w), 1 USB Type A
1-wire	Integrated 1-wire support for up to 3 temperature probes and 1 Driver ID Reader
Accelerometer	Internal (3-Axis)
Telemetry inputs/outputs	5 inputs/2 outputs for door lock/unlock, bin lift, vehicle enable/disable, Panic Button activation, etc.
Diagnostics (Heavy duty vehicle)*	Integrated CAN/J1939 and J1708/J1587
Diagnostics (Light duty vehicle)*	Integrated CAN/J1979 and External OBDII Gateway
Hands-free audio solution	Optional
Input voltage	12/24 volts
Accessory output power	50ma 5 Volt DC
Over-the-air upgrade compatible	Included
Physical:	
Chassis material	Polycarbonate/ABS
Size	4.72 x 3.46 x 1.38" / 120 x 88 x 35 mm
Weight	7.4 oz. / 209 g
Operating temperature	-20 to +60°C / -4 to 140°F
Antenna	External GPS/GPRS
GPS antenna disconnect notification	Included
Accessories	MDT, Driver ID
Certifications	FCC, IC, PTCRB, AT&T, Rogers, Bell, Telus

\* Actual data collection parameters will depend on the vehicle make, model and year.





# Locator WT10X

## Features & Benefits

- Extended Memory (up to 2000 basic records) for increased productivity and improved safety and security with extended Geofence support
- Extended Trip Recorder Memory for improved accident notification and analysis
- Embedded 3-Axis Accelerometer with configurable thresholds to proactively monitor driver/vehicle behavior (hard braking and acceleration, unsafe lane changes, etc.)
- Integrated Vehicle Diagnostics for visibility into the health of mobile assets using vehicle's own fault codes
- Integrated 1-wire Interface for support for additional peripheral accessories
- Integrated Driver ID Interface for increased security of mobile assets with driver Identification
- GPS Antenna Disconnect notification for improved vehicle management and reduced downtime
- External GPS/GSM Antenna for easy and covert installation
- Over-the-Air Configuration and upgrades for lower system operating costs

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## Trailer and Asset Tracking Product Specification

### Non Powered Trailer and Asset Tracking

The WT2200 Locator is Webtech Wireless's premier asset tracking solution for non powered assets, such as non powered trailers, roll-off bins and field equipment.

It is a complete specialized solution built on next-generation GPS technology using GSM/GPRS and HSPA cellular networks, and features superior internal antennas for both cellular and GPS, eliminating the need for wired antennas.

Compared with other asset watchers that only last a couple of years, the WT2200's long-life battery lasts up to seven years. Its weatherproof design ensures that, once attached, it can be left alone for years, while you can trust that it is reliably reporting location information every day.

The WT2200 is a simple rugged device, which when attached to non-powered assets, uses its long-life battery to send location information at regular intervals.



Key Specifications	WT2200
Networks supported	GSM/GPRS, HSPA 3G
Cellular bands	850/900/1800/1900
GPS	Sensitive to -162 dBm tracking
Reporting frequency	6hr, 12hr or 24hr
Record storage capability	Up to 2,000 buffered messages
Battery life	Non-rechargeable battery operated with a capacity to transmit 5000 messages (up to 7 years life span at 1 message per day)
Battery pack	57 Ah lithium field replaceable
Low-battery notification	Low battery warning if the battery is running below 10%.
Operating power	Input voltage - 3.6 VDC internal battery <1 mA @ 12V (sleep) 70 mA @ 12V (active)
Antenna	Internal cellular and GPS antenna
Physical:	
Chassis material	IP67 Sealed and rugged enclosure (55 x 55 x 260 mm) 907 grams
Size	2.25 x 2.25 x 10.5" (55 x 55 x 260mm)
Weight	32 oz (907 g)
Operating temperature	-22°F to 167°F (-30°C to 75°C)
Storage	-40°F to 185°F (-40°C to 85°C)
Humidity	95% RH @ 50° C non condensing
Certifications:	FCC, PTCRB, CE Mark, Industry Canada (IC)

### WT2200 Features

Prevent unauthorized movement of assets

Locate your high value non powered assets in the field and on a map

No need for complicated wiring (seven-year battery makes installation easy)

Minimal maintenance

IP67 certification

Low-battery warning



## Trailer and Asset Tracking Monitoring Product Specification



### Powered Trailer and Asset Tracking

The WT2250 Locator is designed especially to track powered assets, such as trailers, yellow iron, chassis, and generators. An ideal trailer tracking solution, helps you reconcile contractor and driver hours on all your trailers and with two power modes, it reports according to whether it's powered (and hitched to a cab or other power source) or not powered and in the yard. If your trailer moves in the yard, the WT2250 wakes up and tells you about it.

Designed from the start to be easy to install, the WT2250 uses no external antennas. You can mount the WT2250 wherever you like, as its Industrial packaging means that it will keep working no matter what the weather is doing.



Key Specifications	WT2250
Networks supported	GSM/GPRS, HSPA 3G
Cellular bands	850/900/1800/1900
Reporting frequency	5 or 15 minutes
GPS	Sensitive to -162 dBm tracking
Ignition - on/off record	Device first reports after 20 seconds of power up
Wakeup record	Configured to wake up every 24 hours
Geofence crossing record	Inbound or outbound events
Geofence capable	Up to 5400 points
Record storage capability	Up to 20,000 buffered messages
Low-battery notification	Low battery warning if the voltage is running below 3500mV
Motion wakeup	Yes
Telemetry inputs	2 inputs
One-wire temperature support	Yes
Operating power	Input voltage - 6-32 VDC 3 mA @ 12V (sleep) 70 mA @ 12V (active)
Rechargeable battery pack	Minimum of 300 records from a fully charged battery. Six months with single message cycle per day on a fully charged battery.
Battery pack	3.8 Ah lithium ion rechargeable
Battery life	Rechargeable battery operated with a capacity to transmit 300 messages (up to 6 months life span at 1 message per day)
3 status LEDs	Communication/GPS/vehicle bus connectivity
Antenna	Internal cellular and GPS antenna
Physical:	
Chassis material	Plastic
Size	4.3 x 3.2 x 1.6" (110 x 80 x 40 mm)
Weight	9.6 oz (272 g)
Operating temperature	-22°F to 167°F (-30°C to 75°C)
Storage	-40°F to 185°F (-40°C to 85°C)
Humidity	95% RH @ 50° C non Condensing
Certifications:	FCC, PTCRB, CE Mark, Industry Canada (IC)

### WT2250 Features

**Configurable timed reporting intervals**

**Automatic alerts (door open/close)**

**Rugged and waterproof casing (IP66 certification)**

**Low-battery notification**

**Increase revenue by billing for asset time on site**

**Motion wake-up**

**Supports engine hour monitoring**



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## Fleet Monitoring Product Specifications

The WT4500 OBDII Locator is an economical vehicle-tracking product, because it's designed for easy installation. The device features superior internal antennas for both cellular and GPS, which eliminates the need for professional installation. It simply plugs directly into the light-duty vehicle's OBDII port.



Key Specifications	WT4500
Reporting frequency	Every 2 or 5 minutes
Networks Supported	GSM/GPRS, CDMA 1xRTT, HSPA 3G
Cellular bands	850/900/1800/1900 SMS/GPRS/HSPA
OBDII Interface	Built-in OBDII connector to read vehicle bus data
Ignition - On/Off record	Device first reports after 20 seconds of power up
Power save	Device switches to low power state at configured interval and powers up when wakeup timer expires Device goes into snooze mode after 300 seconds of non-activity
Wakeup record	Configured to wake up every 24 hours
Geofence Crossing record	Inbound or outbound events Configurable In Quadrant
Onboard geo-fence capability	32 built-in
Odometer	Starts to accumulate as soon as the vehicle starts to move. It is transmitted back to quadrant at Ignition Off and cleared
Antenna	Internal cellular and GPS antenna Sensitive GPS (-162 dBm tracking)
Record storage capability	20,000 buffered messages
Case materials, dimensions and weight	Plastic case 272 grams (110 x 80 x 40 mm)
Environmental and power:	
Compliant	-22°F to 167°F (-30°C to 75°C)
Operating	-22°F to 167°F (-30°C to 75°C)
Storage	-40°F to 185°F (-40°C to 85°C)
Humidity	95% RH @ 50° C non-condensing
External power	Input voltage - 6-32 VDC
Digital I/O	3 programmable bias/ 3 open collector (150mA)
Diagnostics	SARKIS7
3 LEDs	SARKIS7

### Features

Real-time location monitoring

Vehicle time on site

Find nearest vehicle

Google Maps traffic and weather data

Posted speed limit monitoring

Real-time notifications

No installation required



Fleet Monitoring Product Specifications

10.5



## Fleet Monitoring Product Specification



At Webtech Wireless, we've listened to your needs for simplicity and cost effectiveness and created a solution designed for both fleets large and small. We're introducing a new easy-to-install Locator, the WT4500 OBDII, to help you reduce operating costs to either deploy and broaden your GPS/AVL solution to include light-duty vehicles.

### For Smaller Fleets

If you're new to GPS/AVL (automated vehicle location) technology, this is a great way to get started. The WT4500 fleet monitoring is easy to install, easy to use, and very cost effective.

### For Larger Fleets

If you already have a fleet monitoring system (for example, for heavy-duty construction equipment), this solution is still ideal because you can use the WT4500 to now increase your coverage to track mixed fleets (such as to include light-duty vehicles as well). Using Quadrant, fleet operators can bring together comprehensive information as diverse as track and trace, driver behavior (speeding, harsh braking, idling), and engine diagnostics all consolidated in one solution—Quadrant.

#### Features:

- Built-in OBDII Interface
- Internal cellular and GPS antenna for easy installation
- Super sensitive GPS (-162 dBm tracking)
- 20,000 buffered messages
- 3-axis accelerometer for driver behavior

#### Benefits:

- Low-cost tracking solution
- Easy installation
- Immediate asset location resulting in improved customer service
- Manage driver behavior
- Improve driver safety
- Maximize vehicle utilization

### Who Are You?

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