CONTRACT FOR GOODS AND SERVICES

BY AND BETWEEN

METROPOLITAN AREA PLANNING COUNCIL

AND

BALLARD MACK SALES & SERVICE, INC.

This AGREEMENT, dated __________________________, is made and entered into by and between the Metropolitan Area Planning Council ["MAPC"], a public body politic and corporate, established by Chapter 40B, Sections 24 through 29 of the Massachusetts General Laws, with its principal office at 60 Temple Place, Boston, Massachusetts 02111, acting as the collective purchasing agent for the Greater Boston Police Council, Inc. ["GBPC"] and its Members ["Buyers"] pursuant to Chapter 7, Section 22B of the Massachusetts General Laws and without liability to MAPC and Ballard Mack Sales & Service, Inc. ["Vendor"], with its principal office at 442 Southwest Cutoff, Worcester, MA 01604.

Witnesseth that the parties AGREE as follows:

Article I

General Description of the Work

1. Pursuant to the Terms and Conditions of this AGREEMENT, including any Additional and Special Terms and Conditions listed in Exhibit E, the Request for Proposals ["RFP"] — GBPC 2018 Trucks attached in Exhibit B; and the Vendor’s Price Proposal and Technical Proposal attached in Exhibit C, MAPC hereby engages the Vendor to provide the following goods and/or services to the Buyers: Medium and Heavy Duty Trucks and Related Equipment.

Article II

Services of the Vendor

2. The Vendor will provide the goods and/or services as described in the RFP cited in Article 1 (above).

3. The Vendor shall report, and be responsible, to MAPC or its designee as set forth on Exhibit A.

4. There shall be no amendment to this AGREEMENT without the written approval of MAPC. MAPC shall be under no obligation to pay for any goods provided or services performed by the Vendor.
5. The **Vendor** represents and warrants to **MAPC** as follows:

   i. That it and all its personnel (whether employees, agents or independent **Vendors**) are qualified and duly licensed as required by law and/or local municipal code to provide services and/or goods required by this AGREEMENT.

   ii. That it further agrees to perform services, including manufacturing, in a professional manner adhering to a reasonable standard of care and in accordance with all applicable State or Federal laws, rules and regulations.

   iii. That it will obtain any and all permits, bonds, insurances and other items required for the proper and legal performance of the work.

   iv. That it is not a party to any AGREEMENT, contract or understanding, which would in any way restrict or prohibit it from undertaking or performing its obligations hereunder in accordance with the terms and conditions of this AGREEMENT.

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**Article III**

**Performance of the Vendor**

6. In the performance of service under this AGREEMENT, the **Vendor** acts at all times as an independent contractor. There is no relationship of employment or agency between **MAPC**, on the one hand, and the **Vendor** on the other, and neither party shall have nor exercise any control or direction over the method by which the other performs its work or functions aside from such control or directions as provided in this AGREEMENT which the parties view as consistent with their independent **Vendor** relationship.

7. The **Vendor** agrees to be responsible for and warrantee the work of its subcontractors listed in **Exhibit D** and to ensure their compliance with all legal, quality and performance requirements of the Request for Proposals ["RFP"] – RFP No. attached in **Exhibit B**; and the **Vendor**’s Price Proposal and Technical Proposal attached in **Exhibit C**. The **Vendor** may not use subcontractors not named in **Exhibit D** without the prior written consent of **MAPC**, which will not unreasonably be withheld.

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**Article IV**

**Time of Performance**

8. Time shall be of the essence in relation to **Vendor**’s performance under this AGREEMENT. **Vendor** shall complete performance as promised in its quote that accompanies the **Buyer**’s purchase order or other document confirming its authorization to the **Vendor** to proceed. Reasonable extensions shall be granted by the **Buyer** at the written request of the **Vendor**, provided the justifying circumstances are documented by and are beyond the reasonable control of **Vendor** and without fault of **Vendor**. In the event of such an extension, all other terms and conditions of this AGREEMENT, except the dates of commencement and completion of performance, shall remain in full force and effect between the parties unless modified in writing.

9. In the absence of such an extension, liquidated damages shall be due the **Buyer** in the amount of 0.1% (one-tenth of one percent) of the face value of the **Vendor**’s quoted or modified purchase price for each day performance exceeds the promised date(s). Such liquidated damages may be acknowledged in **Vendor**’s final invoice or taken by **Buyer** as a deduction to such final invoice.
10. Any dispute in the amount of liquidated damages shall be submitted to arbitration by either Buyer or Vendor through the American Arbitration Association within 10 (ten) business days of written notice given by the party declaring impasse. Vendor and Buyer agree to fully comply with the arbitrator’s decision within a reasonable time.

Article V

Revisions in the Work to Be Performed

11. If during the Vendor’s Time of Performance, Buyer requires revisions or other changes to be made in the scope or character of the work to be performed, Buyer will promptly notify Vendor in writing. For any changes to the scope of work, Vendor shall provide Buyer with a written quote of change in price and/or change in time of performance and shall proceed with such changes only upon written consent of Buyer, which shall be construed as a modification to Buyer’s original purchase order.

12. Buyer will neither unreasonably request revisions nor unreasonably withhold final acceptance of delivered products.

Article VI

Term of Agreement

13. The term of this AGREEMENT shall commence upon execution and will continue until Oct 31, 2018, or until otherwise terminated as provided by this AGREEMENT or the RFP.

14. MAPC reserves the right at its sole discretion to extend the contract for up to two (2) additional one-year terms ending Oct 31, 2019 and Oct 31, 2020 respectively.

15. In the event new contracts have not been procured and awarded before the end of a second contract extension, MAPC reserves the right at its sole discretion to extend the contract for an additional period of time until new contracts have been procured and awarded. However, in no instance shall any contract term, including extensions, exceed three (3) years in total.

16. The Vendor agrees to perform promptly upon execution of this AGREEMENT and will diligently and faithfully perform in accordance with the provisions hereof.

Article VII

Orders, Fees, Invoices, and Payments

17. Orders, fees, invoices, and payment shall be processed and paid as specified in Section 10-Terms & Conditions of the RFP.

Article VIII

Assignment

18. Neither party shall assign, transfer or otherwise dispose of this AGREEMENT or any of its rights hereunder or otherwise delegate any of its duties hereunder without the prior written consent of the other party. Any such attempted assignment or other disposition without such consent shall be null and void and of no force and effect.
Article IX

Indemnification

19. The Vendor agrees to indemnify and save MAPC, GBPC, and the Buyers harmless from any and all manner of suits, claims, or demands arising out of any errors, omissions or negligence by the Vendor (including all its employees or agents) in performing under this AGREEMENT, or any breach of the terms of this AGREEMENT, which constitute an obligation of the Vendor. The Vendor shall reimburse MAPC, GBPC, and the Buyers for any and all costs, damages, and expenses including reasonable attorney's fees which MAPC, GBPC, and the Buyers pays, or becomes obligated to pay, by reason of such activities or breach. The provisions of this Section shall be in addition to and shall not be construed as a limitation on any other legal rights of MAPC, GBPC, and the Buyers expressed or not expressed in the RFP and with respect to this AGREEMENT.

Article X

Insurance

20. Before performing under this AGREEMENT, the Vendor shall obtain, and shall maintain throughout the term of this AGREEMENT, insurance at limits specified in the RFP and provide written documentation of such in the form specified in the RFP.

21. The Vendor shall give MAPC 20 days (twenty) written notice and copies of documentation in the event of any change or cancellation of coverage.

Article XI

Termination of Agreement

22. Either MAPC or the Vendor may terminate this AGREEMENT for cause upon written notice given by the non-defaulting party. For the purposes of this provision, "cause" shall include the failure of a party to fulfill its material duties hereunder in a timely and satisfactory manner.

23. MAPC shall have the right to terminate this AGREEMENT for its convenience upon fourteen (14) calendar days of written notice.

24. Following termination of this AGREEMENT, the parties shall be relieved of all further obligations hereunder except that:

25. MAPC shall not be liable for payments for the services and/or expenses or lost profits of the Vendor in the event of termination.

26. The Vendor shall remain liable for any damages, expenses or liabilities arising under this AGREEMENT (including its indemnity obligations) with respect to work performed pursuant to the AGREEMENT.

Article XII

Entirety of Agreement

27. This AGREEMENT, together with its Exhibits, the RFP referenced above and its Addenda, the
required supplemental documents and any additional exhibits, constitute the entire AGREEMENT between MAPC and the Vendor with respect to the matters set forth therein and may not be changed (amended, modified or terms waived) except by a writing signed by both parties. Any notices required or allowed shall be sent by receipt-verified mail, email, fax or courier to the persons designated in Exhibit A.

28. The provisions of the RFP and the Vendor’s Proposal are incorporated herein by reference. In the event of any conflict among the Contract Documents, the documents shall be construed according to the following priorities:

- Highest Priority: Amendments to Contract (if any)
- Second Priority: Contract
- Third Priority: Addenda to the RFP (if any)
- Fourth Priority: RFP
- Fifth Priority: Vendor’s Proposal

Article XIII

Severability

29. In the event any provision of this AGREEMENT is found by a court of appropriate jurisdiction to be unlawful or invalid, the remainder of the AGREEMENT shall remain and continue in full force and effect.

Article XIV

Governing Law and Jurisdiction

30. This AGREEMENT shall be governed by, construed and enforced in accordance with laws of the Commonwealth of Massachusetts. MAPC, Vendors, and Buyers agree to submit their respective jurisdiction and venue to the state and federal courts in the Commonwealth of Massachusetts to resolve any disputes or disagreements that may arise under any provision of this AGREEMENT.

Article XV

Notice

31. Except as otherwise expressly provided in this AGREEMENT, any decision or action by MAPC relating to this AGREEMENT, its operation, or termination, shall be made only by MAPC or its designated representative identified in Exhibit A.
IN WITNESS WHEREOF, the parties have caused this AGREEMENT to be executed by their duly authorized officers on the date written below.

For MAPC by or on behalf of the Greater Boston Police Council and its Members:

\[Signature\]  
Marc Draisin  
Name  
Executive Director  
Title  

Date  

For the VENDOR:

\[Signature\]  
*
Brian M. Buckley  
* Name  
Vice-President of Sales  
* Title  

* Date  

* Affix Corporate Seal  
(or mark “n/a”)
EXHIBIT A
Notice Addressees

For MAPC:
Marc Draisen
Name
Executive Director
Title
MAPC
Organization
60 Temple Place
Street Address
Boston, MA 02111
City, State, ZIP
617.933.0700
Phone
617.482.7185
Fax
mdraisen@mapc.org
email

For the VENDOR:
Brian M. Buckley
Name
* Name
Vice-President of Sales
Title
Ballard Mack Sales & Service, Inc.
Organization
442 Southwest Cutoff
Street Address
Worcester, MA 01604
City, State, ZIP
508.493.6371
Phone
508.752.0518
Fax
bbuckley@ballardtrucks.com
email
EXHIBIT B

Request for Proposal #
EXHIBIT C

Vendor Proposal:

1. Vendor's Complete Technical Proposal

2. Vendor's Complete Price Proposal
EXHIBIT D
Subcontractors

1. McDevitt Trucks, Inc.
   939 East Street
   Tewksbury, MA 01876
EXHIBIT E

Special Terms & Conditions

1. Vendor attests to and warrants any and all representations made in Vendor’s Complete Price and Complete Technical Proposals including, but not limited to, any and all representations and warranties made by it that exceed those of the manufacturers of products and assemblies used in its manufacture of subject apparatus and fitments.

2. Vendor shall indemnify Buyer for any and all loss of value of manufacturers’ warranties incurred prior to Vendor’s complete performance with regard to each individual Buyer.
EXHIBIT F

Other Documents:

1. Insurance Guarantee(s) (to be provided for Contract execution)
# Certificate of Garage Insurance

**Date (MM/DD/YYYY):** 06/11/2017

**Producer:**
- Sentry Insurance Company
- 1800 North Point Drive
- Stevens Point, WI 54481

**Contact:**
- Sentry Customer Service
  - Phone (N): 800-473-6879
  - Fax (N): 808-533-7627

**Insurers:**
- A: Sentry Select Insurance Company
  - NAIC #: 21180

**Coverages:**

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**Workers' Compensation and Employers' Liability:**

- Any Proposition/Partner/Executive Officer/Member Excluded? Y/N
  - Y

**Remarks:**

Refer to attached remarks below.

**Certificate Holder:**
- MAPC
  - 60 Temple Place
  - Boston, MA 02111

**Cancellation:**
- Should any of the above described policies be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions.

**Authorized Representative:**
- John Heyland

**ACORD 30 (2014/01)**
- Page 1 of 2
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**ADDITIONAL REMARKS**

This additional remarks form is a schedule to ACORD form.

**FORM NUMBER:** ACORD 30  **FORM TITLE:** Certificate Of Garage Insurance

**Remarks**

MAPC IS AN ADDITIONAL INSURED
CERTIFICATE OF GARAGE INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFER NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Sentry Insurance Company
1800 North Point Drive
Stevens Point, WI 54481

CONTACT NAME: Sentry Customer Service
PHONE: 800-473-6879
FAX: 888-533-7827
EMAIL: businessproducts_ssdq@sentry.com
ADDRESS: businessproducts_ssdq@sentry.com

INSURED
BALLARD MACK SALES & SERVICE INC
442 SOUTHWEST CUT OFF
Worcester, MA 01604

INSURER A: SENTRY SELECT INSURANCE COMPANY
NAIC # 21180

COVERAGES MOS / CUSTOMER ID: CERTIFICATE #: 0074 REVISION #

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

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WORKERS COMPENSATION AND EMPLOYER'S LIABILITY
ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y/N (Mandatory in NH)
If yes, describe under REMARKS below

REMARKS (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Refer to attached

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

ACORD 30 (2014/01)

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11/06/2017
### ADDITIONAL REMARKS SCHEDULE

**AGENCY**
Sentry Insurance Company

**POLICY NUMBER**
25.01230-10

**CARRIER**

**NAIC CODE**

**NAMED INSURED**
BALLARD MACK SALES & SERVICE

**EFFECTIVE DATE**
08/01/2017

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**ADDITIONAL REMARKS**

This additional remarks form is a schedule to ACORD form.

**FORM NUMBER:** ACORD 30  **FORM TITLE:** Certificate Of Garage Insurance

**Remarks**
GBPC IS AN ADDITIONAL INSURED