

Pricing Proposal Form

GBPC|BAPERN GBPC 2015 Vehicles

Public Service Vehicles & Equipment

Description: 2018 or Current Model Year Public Service Vehicles and Factory Options - Ford, Chevrolet & Dodge

Proposal Due Date: Wed, Aug 19, 2015 @ 12:00 p.m.

Respondent: Colonial Ford Inc dba Colonial Municipal Group

| Ford - Gas & Diesel Vehicles | | | | | | |
|------------------------------|--------------|---------|------|-----------------|-------------|----------------|
| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
| 2018 | Ford | Fiesta | P4A | 4 Door Sedan S | \$14,990.00 | \$13,128.00 |
| 2018 | Ford | Fiesta | P4B | 4 Door Sedan SE | \$16,220.00 | \$14,368.00 |
| 2018 | Ford | Fiesta | P4E | 5 Door Hatch SE | \$16,520.00 | \$14,608.00 |
| 2018 | Ford | Fiesta | P4T | 5 Door S | \$15,290.00 | \$13,648.00 |
| 2018 | Ford | Focus | P3E | S 4 Door Sedan | \$18,735.00 | \$15,228.00 |
| 2018 | Ford | Focus | P3F | SE 4 Door Sedan | \$20,025.00 | \$16,378.00 |
| 2018 | Ford | Focus | P3K | SE 5 Door Hatch | \$21,320.00 | \$16,668.00 |
| 2018 | Ford | Fusion | POG | S FWD | \$22,995.00 | \$17,678.00 |
| 2018 | Ford | Fusion | POH | SE FWD | \$24,125.00 | \$18,648.00 |
| 2018 | Ford | Fusion | P0T | SE AWD | \$29,015.00 | \$23,768.00 |
| 2018 | Ford | Taurus | P2D | SE FWD | \$28,470.00 | \$20,888.00 |
| 2018 | Ford | Taurus | P2E | SEL FWD | \$30,900.00 | \$23,828.00 |
| 2018 | Ford | Taurus | P2H | SEL AWD | \$32,750.00 | \$25,958.00 |
| 2018 | Ford | Taurus | P2L | Police Int FWD | \$29,030.00 | \$22,868.00 |
| 2018 | Ford | Taurus | P2M | Police Int AWD | \$30,180.00 | \$24,348.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|-----------------|------|--|-------------|----------------|
| 2018 | Ford | Escape | U0F | S 4X2 | \$24,845.00 | \$19,318.00 |
| 2018 | Ford | Escape | U0G | SE 4X2 | \$26,600.00 | \$22,608.00 |
| 2018 | Ford | Escape | U9G | SE 4X4 | \$27,950.00 | \$22,618.00 |
| 2018 | Ford | Edge | K3G | SE FWD | \$30,215.00 | \$25,938.00 |
| 2018 | Ford | Edge | K3J | SEL FWD | \$32,950.00 | \$28,398.00 |
| 2018 | Ford | Edge | K4G | SE AWD (Fleet Only) | \$32,210.00 | \$28,048.00 |
| 2018 | Ford | Edge | K4J | SEL AWD | \$34,945.00 | \$30,388.00 |
| 2018 | Ford | Explorer | K8A | Police Int Utility | \$33,265.00 | \$28,168.00 |
| 2018 | Ford | Explorer | K8B | Base 4WD | \$35,135.00 | \$28,568.00 |
| 2018 | Ford | Explorer | K8D | XLT 4WD | \$37,165.00 | \$30,768.00 |
| 2018 | Ford | Transit Connect | S6E | Van XL SWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors | \$24,240.00 | \$20,918.00 |
| 2018 | Ford | Transit Connect | E6E | XL Van SWB - Dual Sliding Doors, No 2nd Row Glass RR Liftgate With Fixed Glass | \$24,240.00 | \$20,918.00 |
| 2018 | Ford | Transit Connect | E7E | Van XL LWB - Dual Sliding Doors No 2nd Row Glass RR Liftgate With Fixed Glass | \$25,240.00 | \$21,818.00 |
| 2018 | Ford | Transit Connect | S7E | Van XL LWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors | \$25,240.00 | \$21,818.00 |
| 2018 | Ford | Transit Connect | E6F | XLT Van SWB - Dual Sliding Doors, No 2nd Row Glass RR Liftgate With Fixed Glass | \$25,765.00 | \$22,288.00 |
| 2018 | Ford | Transit Connect | S6F | Van XLT SWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors | \$25,765.00 | \$22,288.00 |
| 2018 | Ford | Transit Connect | S7F | Van XLT LWB - Dual Sliding Doors No 2nd Row or RR Door Glass With RR 180 Deg Sym Doors | \$26,765.00 | \$23,178.00 |
| 2018 | Ford | Transit Connect | E7F | Van XLT LWB - Dual Sliding Doors No 2n3 Row Glass RR Liftgate With Fixed Glass | \$26,765.00 | \$23,178.00 |
| 2018 | Ford | Transit Connect | S9E | Wagon XL LWB - Dual Sliding Doors 2nd Row Glass Slides Up/Down 3rd Row Fixed Glass With RR 180 Deg Sym Doors | \$26,925.00 | \$23,328.00 |
| 2018 | Ford | Transit Connect | E9E | Wagon XL LWB - Dual Sliding Doors 2nd Row Glass Slides Up/Down with RR Liftgate With Fixed Glass | \$26,925.00 | \$23,328.00 |
| 2018 | Ford | Transit Connect | S8F | Wagon XLT SWB - Dual Sliding Doors 2nd Row Glass 1 Shot Slide Up/Down 3rd Row and RR Fixed Glass With RR 180 Deg Sym Doors | \$26,930.00 | \$23,348.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|-----------------|------|---|-------------|----------------|
| 2018 | Ford | Transit Connect | E8F | Wagon XLT SWB - Dual Sliding Doors 2nd Row Glass 1 Shot Slide Up/Down 3rd Row Fixed Glass RR Liftgate Fixed Glass | \$26,930.00 | \$23,348.00 |
| 2018 | Ford | Transit Connect | S9F | Wagon XLT LWB - Dual Sliding Doors 2nd Row Glass 1 Shot Sliding Up/Down Fixed 3rd Row and RR Door Fixed Glass With RR 180 Deg Sym Doors | \$28,930.00 | \$25,118.00 |
| 2018 | Ford | Transit Connect | E9F | Wagon XLT LWB - Dual Sliding Doors 2nd Row Glass 1 Shot Sliding Up/Down Fixed 3rd Row Glass With RR Liftgate Fixed Glass | \$28,930.00 | \$25,118.00 |
| 2018 | Ford | Transit | E1Z | Transit 150 Low Roof 60/40 Pass 130" WB | \$33,680.00 | \$22,438.00 |
| 2018 | Ford | Transit | E1Y | Transit 150 Low Roof Sliding Pass 130" WB | \$33,830.00 | \$22,588.00 |
| 2018 | Ford | Transit | E9Z | Transit 150 Low Roof 60/40 Pass 148" WB | \$34,530.00 | \$23,198.00 |
| 2018 | Ford | Transit | E2Y | Transit 150 Low Roof Sliding Pass 148" WB | \$34,680.00 | \$23,458.00 |
| 2018 | Ford | Transit | E1C | Transit 150 Van Med Roof Sliding Pass 130" WB | \$34,150.00 | \$24,558.00 |
| 2018 | Ford | Transit | E1D | Transit 150 Van Med Roof Dual Sliding 130" WB | \$34,800.00 | \$24,938.00 |
| 2018 | Ford | Transit | E2D | Transit 150 Van Med Roof Dual Sliding 148" WB | \$36,500.00 | \$26,628.00 |
| 2018 | Ford | Transit | E2C | Transit 150 Van Med Roof Sliding Pass 148" WB | \$35,850.00 | \$26,048.00 |
| 2018 | Ford | Transit | K1Z | Transit 150 XL Wagon Low Roof 60/40 Pass 130" WB | \$36,400.00 | \$25,048.00 |
| 2018 | Ford | Transit | K1Y | Transit 150 XL Wagon Low Roof Sliding Pass 130" WB | \$36,550.00 | \$25,168.00 |
| 2018 | Ford | Transit | K1C | Transit 150 XL Wagon Med Roof 60/40 Pass 130" WB | \$38,000.00 | \$28,048.00 |
| 2018 | Ford | Transit | R5Z | T250 Chassis Cab SRW Chassis Cab 138" WB | \$30,560.00 | \$21,168.00 |
| 2018 | Ford | Transit | R7Z | T250 Chassis Cab SRW Chassis Cab 156" WB | \$29,210.00 | \$19,988.00 |
| 2018 | Ford | Transit | R5P | T250 Cutaway SRW Cutaway 138" WB | \$29,990.00 | \$20,668.00 |
| 2018 | Ford | Transit | R7P | T250 Cutaway SRW Cutaway 156" WB | \$28,655.00 | \$19,498.00 |
| 2018 | Ford | Transit | R1Z | Transit 250 low Roof 60/40 Pass 130" WB | \$34,630.00 | \$23,478.00 |
| 2018 | Ford | Transit | R1Y | Transit 250 Low Roof Sliding Pass 130" WB | \$34,780.00 | \$23,608.00 |
| 2018 | Ford | Transit | R2Z | Transit 250 low Roof 60/40 Pass 148" WB | \$35,480.00 | \$24,228.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------|------|---|-------------|----------------|
| 2018 | Ford | Transit | R2Y | Transit 250 Low Roof Sliding Pass 148" WB | \$35,630.00 | \$24,368.00 |
| 2018 | Ford | Transit | R1D | Transit 250 Van Med Roof Dual Sliding 130" WB | \$35,750.00 | \$25,958.00 |
| 2018 | Ford | Transit | R1C | Transit 250 Van Med Roof Sliding Pass 130" WB | \$35,100.00 | \$25,388.00 |
| 2018 | Ford | Transit | R2D | Transit 250 Van Med Roof Dual Sliding 148" WB | \$37,450.00 | \$27,468.00 |
| 2018 | Ford | Transit | R2C | Transit 250 Van Med Roof Sliding Pass 148" WB | \$36,800.00 | \$26,898.00 |
| 2018 | Ford | Transit | R3U | Transit 250 Van High Roof Dual Sliding 148" EL WB | \$40,900.00 | \$30,518.00 |
| 2018 | Ford | Transit | R2U | Transit 250 Van High Roof Dual Sliding 148" WB | \$39,600.00 | \$29,368.00 |
| 2018 | Ford | Transit | R3X | Transit 250 Van High Roof Pass Slide 148" EL WB | \$40,250.00 | \$29,948.00 |
| 2018 | Ford | Transit | R2X | Transit 250 Van High Roof Pass Slide 148" WB | \$38,950.00 | \$28,798.00 |
| 2018 | Ford | Transit | W7Z | T350 Chassis Cab SRW Chassis Cab 156" WB | \$31,535.00 | \$22,238.00 |
| 2018 | Ford | Transit | F6Z | T350 Chassis Cab HD DRW Chassis Cab 138" WB | \$32,285.00 | \$22,898.00 |
| 2018 | Ford | Transit | S6Z | T350 Chassis Cab HD DRW Chassis Cab 138" WB | \$32,535.00 | \$23,118.00 |
| 2018 | Ford | Transit | F8Z | T350 Chassis Cab HD DRW Chassis Cab 156" WB | \$32,735.00 | \$23,308.00 |
| 2018 | Ford | Transit | S8Z | T350 Chassis Cab HD DRW Chassis Cab 156" WB | \$32,990.00 | \$23,518.00 |
| 2018 | Ford | Transit | F9Z | T350 Chassis Cab HD DRW Chassis Cab 178" WB | \$33,485.00 | \$23,958.00 |
| 2018 | Ford | Transit | S9Z | T350 Chassis Cab HD DRW Chassis Cab 178" WB | \$33,735.00 | \$24,178.00 |
| 2018 | Ford | Transit | W7P | T350 Cutaway SRW Cutaway 156" WB | \$30,960.00 | \$21,728.00 |
| 2018 | Ford | Transit | F6P | T350 Cutaway HD DRW Cutaway 138" WB | \$31,710.00 | \$22,388.00 |
| 2018 | Ford | Transit | S6P | T350 Cutaway HD DRW Cutaway 138" WB | \$31,965.00 | \$22,618.00 |
| 2018 | Ford | Transit | F8P | T350 Cutaway HD DRW Cutaway 156" WB | \$32,160.00 | \$22,788.00 |
| 2018 | Ford | Transit | S8P | T350 Cutaway HD DRW Cutaway 156" WB | \$32,410.00 | \$23,008.00 |
| 2018 | Ford | Transit | F9P | T350 Cutaway HD DRW Cutaway 178" WB | \$32,910.00 | \$23,458.00 |
| 2018 | Ford | Transit | S9P | T350 Cutaway HD DRW Cutaway 178" WB | \$33,160.00 | \$23,668.00 |

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|------------|--------------|-----------|------|--|-------------|----------------|
| 2018 | Ford | Transit | W2Z | Transit 350 Low Roof 60/40 Pass 148" WB | \$37,535.00 | \$26,148.00 |
| 2018 | Ford | Transit | W2Y | Transit 350 Low Roof Sliding Pass 148" WB | \$37,685.00 | \$26,278.00 |
| 2018 | Ford | Transit | S4U | Transit 350 Van DRW HD High Dual slide 148" EL WB | \$42,740.00 | \$32,638.00 |
| 2018 | Ford | Transit | S4X | Transit 350 Van DRW HD High Pass Slide 148" EL WB | \$42,090.00 | \$32,068.00 |
| 2018 | Ford | Transit | W2D | Transit 350 Van Med Roof Dual Sliding 148" WB | \$38,700.00 | \$28,578.00 |
| 2018 | Ford | Transit | W2C | Transit 350 Van Med Roof Sliding Pass 148" WB | \$38,050.00 | \$27,998.00 |
| 2018 | Ford | Transit | F4U | Transit 350 Van HD High Roof Dual Slide 148" EL WB | \$42,390.00 | \$32,338.00 |
| 2018 | Ford | Transit | F4X | Transit 350 Van HD High Roof Pass Slide 148" EL WB | \$41,740.00 | \$31,768.00 |
| 2018 | Ford | Transit | W3U | Transit 350 Van High Roof Dual Sliding 148" EL WB | \$42,150.00 | \$31,358.00 |
| 2018 | Ford | Transit | W2U | Transit 350 Van High Roof Dual Sliding 148" WB | \$40,850.00 | \$30,478.00 |
| 2018 | Ford | Transit | W3X | Transit 350 Van High Roof Pass Slide 148" EL WB | \$41,500.00 | \$31,048.00 |
| 2018 | Ford | Transit | W2X | Transit 350 Van High Roof Pass Slide 148" WB | \$40,200.00 | \$29,898.00 |
| 2018 | Ford | Transit | U4X | Transit 350 XL Wagon High Roof Pass Slide 148" EL WB | \$44,250.00 | \$33,498.00 |
| 2018 | Ford | Transit | X2X | Transit 350 XL Wagon High Roof Pass Slide 148" WB | \$43,100.00 | \$32,468.00 |
| 2018 | Ford | Transit | X2Z | Transit 350 XL Wagon Low Roof 60/40 Pass 148" WB | \$40,050.00 | \$28,278.00 |
| 2018 | Ford | Transit | X2Y | Transit 350 XL Wagon Low Roof Sliding Pass 148" WB | \$40,200.00 | \$28,408.00 |
| 2018 | Ford | Transit | X2C | Transit 350 XL Wagon Med Roof Sliding Pass 148" WB | \$41,650.00 | \$31,178.00 |
| 2018 | Ford | Econoline | E3F | E350 Cutaway | \$32,040.00 | \$24,278.00 |
| 2018 | Ford | Econoline | E3K | E350 Strip Chassis | \$29,100.00 | \$22,678.00 |
| 2018 | Ford | Econoline | E4F | E450 Cutaway | \$34,515.00 | \$26,058.00 |
| 2018 | Ford | Econoline | E4K | E450 Strip Chassis | \$31,325.00 | \$24,248.00 |
| 2018 | Ford | F-150 | F1C | F150 4X2 SS R/Cab XL | \$28,675.00 | \$19,638.00 |
| 2018 | Ford | F-150 | X1C | F150 4X2 SS S/Cab XL | \$32,760.00 | \$21,658.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|-----------------------|-------------|----------------|
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew XL | \$35,215.00 | \$23,848.00 |
| 2018 | Ford | F-150 | F1E | F150 4X4 SS R/Cab XL | \$33,320.00 | \$24,058.00 |
| 2018 | Ford | F-150 | X1E | F150 4X4 SS S/Cab XL | \$36,190.00 | \$24,728.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew XL | \$38,725.00 | \$27,068.00 |
| 2018 | Ford | F Series Super Duty | F2A | F250 4X2 R/C PU SRW | \$34,185.00 | \$22,338.00 |
| 2018 | Ford | F Series Super Duty | X2A | F250 4X2 Super PU SRW | \$36,520.00 | \$24,608.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW | \$37,780.00 | \$25,708.00 |
| 2018 | Ford | F Series Super Duty | F2B | F250 4X4 R/C PU SRW | \$36,980.00 | \$25,008.00 |
| 2018 | Ford | F Series Super Duty | X2B | F250 4X4 Super PU SRW | \$39,315.00 | \$27,138.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW | \$40,580.00 | \$28,178.00 |
| 2018 | Ford | F Series Super Duty | F3A | F350 4X2 R/C PU SRW | \$35,355.00 | \$24,408.00 |
| 2018 | Ford | F Series Super Duty | X3A | F350 4X2 Super PU SRW | \$37,695.00 | \$26,648.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW | \$39,155.00 | \$27,538.00 |
| 2018 | Ford | F Series Super Duty | F3C | F350 4X2 R/C PU DRW | \$36,845.00 | \$25,488.00 |
| 2018 | Ford | F Series Super Duty | X3C | F350 4X2 Super PU DRW | \$39,380.00 | \$28,138.00 |
| 2018 | Ford | F Series Super Duty | W3C | F350 4X2 Crew PU DRW | \$40,640.00 | \$29,658.00 |
| 2018 | Ford | F Series Super Duty | F3E | F350 4X2 R/C CC SRW | \$34,735.00 | \$24,868.00 |
| 2018 | Ford | F Series Super Duty | X3E | F350 4X2 Super CC SRW | \$37,020.00 | \$27,188.00 |
| 2018 | Ford | F Series Super Duty | W3E | F350 4X2 Crew CC SRW | \$37,885.00 | \$27,958.00 |
| 2018 | Ford | F Series Super Duty | F3G | F350 4X2 R/C CC DRW | \$35,940.00 | \$24,648.00 |
| 2018 | Ford | F Series Super Duty | X3G | F350 4X2 Super CC DRW | \$38,225.00 | \$28,258.00 |
| 2018 | Ford | F Series Super Duty | W3G | F350 4X2 Crew CC DRW | \$39,090.00 | \$27,918.00 |
| 2018 | Ford | F Series Super Duty | F3B | F350 4X4 R/C PU SRW | \$38,155.00 | \$26,638.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|-----------------------|-------------|----------------|
| 2018 | Ford | F Series Super Duty | X3B | F350 4X4 Super PU SRW | \$40,495.00 | \$28,318.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW | \$41,760.00 | \$30,928.00 |
| 2018 | Ford | F Series Super Duty | F3D | F350 4X4 R/C PU DRW | \$39,640.00 | \$28,368.00 |
| 2018 | Ford | F Series Super Duty | X3D | F350 4X4 Super PU DRW | \$42,175.00 | \$31,508.00 |
| 2018 | Ford | F Series Super Duty | W3D | F350 4X4 Crew PU DRW | \$43,440.00 | \$32,028.00 |
| 2018 | Ford | F Series Super Duty | F3F | F350 4X4 R/C CC SRW | \$38,235.00 | \$28,168.00 |
| 2018 | Ford | F Series Super Duty | X3F | F350 4X4 Super CC SRW | \$40,520.00 | \$30,288.00 |
| 2018 | Ford | F Series Super Duty | W3F | F350 4X4 Crew CC SRW | \$41,385.00 | \$30,548.00 |
| 2018 | Ford | F Series Super Duty | F3H | F350 4X4 R/C CC DRW | \$39,415.00 | \$29,218.00 |
| 2018 | Ford | F Series Super Duty | X3H | F350 4X4 Super CC DRW | \$41,725.00 | \$31,558.00 |
| 2018 | Ford | F Series Super Duty | W3H | F350 4X4 Crew CC DRW | \$42,590.00 | \$30,328.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW | \$39,075.00 | \$30,638.00 |
| 2018 | Ford | F Series Super Duty | X4G | F450 4X2 Super CC DRW | \$41,360.00 | \$32,758.00 |
| 2018 | Ford | F Series Super Duty | W4G | F450 4X2 Crew CC DRW | \$42,220.00 | \$33,618.00 |
| 2018 | Ford | F Series Super Duty | W4D | F450 4X4 Crew PU DRW | \$55,595.00 | \$46,108.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW | \$41,970.00 | \$33,398.00 |
| 2018 | Ford | F Series Super Duty | X4H | F450 4X4 Super CC DRW | \$44,860.00 | \$35,948.00 |
| 2018 | Ford | F Series Super Duty | W4H | F450 4X4 Crew CC DRW | \$45,720.00 | \$36,718.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW | \$40,170.00 | \$31,608.00 |
| 2018 | Ford | F Series Super Duty | X5G | F550 4X2 Super CC DRW | \$42,460.00 | \$33,628.00 |
| 2018 | Ford | F Series Super Duty | W5G | F550 4X2 Crew CC DRW | \$43,320.00 | \$34,488.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW | \$43,075.00 | \$34,378.00 |
| 2018 | Ford | F Series Super Duty | X5H | F550 4X4 Super CC DRW | \$45,960.00 | \$36,818.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|---------------------------------------|-------------|----------------|
| 2018 | Ford | F Series Super Duty | W5H | F550 4X4 Crew CC DRW | \$46,820.00 | \$37,588.00 |
| 2018 | Ford | Medium Truck | F6A | F650 Regular Cab Gas | \$59,105.00 | \$44,668.00 |
| 2018 | Ford | Medium Truck | F6D | F650 Regular Cab Diesel | \$68,470.00 | \$51,968.00 |
| 2018 | Ford | Medium Truck | F6T | F650 Regular Cab Tractor | \$72,295.00 | \$55,158.00 |
| 2018 | Ford | Medium Truck | F6B | F650 Regular Cab Kick Up Frame Gas | \$58,420.00 | \$44,108.00 |
| 2018 | Ford | Medium Truck | F6E | F650 Regular Cab Kick Up Frame Diesel | \$67,785.00 | \$51,368.00 |
| 2018 | Ford | Medium Truck | X6A | F650 Supercab Gas | \$61,075.00 | \$46,348.00 |
| 2018 | Ford | Medium Truck | X6D | F650 Supercab Diesel | \$70,440.00 | \$53,498.00 |
| 2018 | Ford | Medium Truck | X6T | F650 Supercab Tractor | \$73,840.00 | \$55,628.00 |
| 2018 | Ford | Medium Truck | X6B | F650 Supercab Kick Up Frame Gas | \$60,390.00 | \$44,508.00 |
| 2018 | Ford | Medium Truck | X6E | F650 Supercab Kick Up Frame Diesel | \$69,755.00 | \$52,938.00 |
| 2018 | Ford | Medium Truck | W6A | F650 Crew Cab Gas | \$63,770.00 | \$47,028.00 |
| 2018 | Ford | Medium Truck | W6D | F650 Crew Cab Diesel | \$73,135.00 | \$55,158.00 |
| 2018 | Ford | Medium Truck | W6T | F650 Crew Cab Tractor | \$76,535.00 | \$56,878.00 |
| 2018 | Ford | Medium Truck | W6B | F650 Crew Cab Kick Up Frame Gas | \$63,085.00 | \$46,448.00 |
| 2018 | Ford | Medium Truck | W6E | F650 Crew Cab Kick Up Frame Diesel | \$72,450.00 | \$54,488.00 |
| 2018 | Ford | Medium Truck | F7A | F750 Regular Cab Gas | \$60,995.00 | \$44,708.00 |
| 2018 | Ford | Medium Truck | F7D | F750 Regular Cab Diesel | \$70,360.00 | \$52,678.00 |
| 2018 | Ford | Medium Truck | F7T | F750 Regular Cab Tractor | \$74,185.00 | \$55,318.00 |
| 2018 | Ford | Medium Truck | X7A | F750 Supercab Gas | \$62,965.00 | \$46,348.00 |
| 2018 | Ford | Medium Truck | X7D | F750 Supercab Diesel | \$72,330.00 | \$54,328.00 |
| 2018 | Ford | Medium Truck | X7T | F750 Supercab Tractor | \$75,730.00 | \$56,708.00 |
| 2018 | Ford | Medium Truck | W7A | F750 Crew Cab Gas | \$65,660.00 | \$48,598.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|--------------|------|-----------------------|-------------|----------------|
| 2018 | Ford | Medium Truck | W7D | F750 Crew Cab Diesel | \$75,025.00 | \$56,108.00 |
| 2018 | Ford | Medium Truck | W7T | F750 Crew Cab Tractor | \$78,425.00 | \$58,448.00 |

| Ford - Alternative Fuel Vehicles | | | | | | |
|----------------------------------|--------------|---------|------|-----------------------|-------------|----------------|
| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
| 2018 | Ford | Cmax | P5A | 5 Door FHEV SE Series | \$24,995.00 | \$22,278.00 |
| 2018 | Ford | Focus | P3R | BEV 5 Door Hatch | \$29,995.00 | \$25,958.00 |
| 2018 | Ford | Fusion | POU | S Hybrid | \$26,170.00 | \$23,728.00 |
| 2018 | Ford | Fusion | POP | SE PHEV FWD | \$31,995.00 | \$27,618.00 |
| 2018 | Ford | Fusion | POL | SEL Hybrid FWD | \$26,975.00 | \$24,188.00 |

| Additional Ford - Gas & Diesel Vehicles Offered | | | | | | |
|---|--------------|---------|------|-----------------------|-------------|----------------|
| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
| 2018 | Ford | Fiesta | P4C | 4 Door Sedan Titanium | \$19,980.00 | \$17,948.00 |
| 2018 | Ford | Fiesta | P4F | 5 Door Hatch Titanium | \$20,280.00 | \$18,218.00 |
| 2018 | Ford | Fiesta | P4G | 5 Door Hatch ST | \$22,070.00 | \$20,008.00 |
| 2018 | Ford | Focus | P3J | Titanium 4 Door Sedan | \$25,050.00 | \$21,308.00 |
| 2018 | Ford | Focus | P3N | Titanium 5 Door Hatch | \$25,250.00 | \$21,498.00 |
| 2018 | Ford | Focus | P3L | ST 5 Door Hatch | \$25,950.00 | \$22,128.00 |
| 2018 | Ford | Fusion | POK | Titanium FWD | \$31,125.00 | \$25,638.00 |
| 2018 | Ford | Fusion | POD | Titanium AWD | \$33,125.00 | \$27,408.00 |
| 2018 | Ford | Taurus | P2K | SHO AWD | \$43,645.00 | \$34,988.00 |
| 2018 | Ford | Escape | U9H | SEL 4x4 | \$30,350.00 | \$26,248.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|------------|------|---|-------------|----------------|
| 2018 | Ford | Edge | K3K | Titanium FWD | \$36,925.00 | \$31,948.00 |
| 2018 | Ford | Edge | K4K | Titanium AWD | \$38,920.00 | \$33,738.00 |
| 2018 | Ford | Edge | K4A | Sport AWD | \$41,670.00 | \$36,198.00 |
| 2018 | Ford | Explorer | K7B | Base FWD | \$32,985.00 | \$26,128.00 |
| 2018 | Ford | Explorer | K7D | XLT FWD | \$35,015.00 | \$28,838.00 |
| 2018 | Ford | Explorer | K7F | Limited FWD | \$43,085.00 | \$36,048.00 |
| 2018 | Ford | Explorer | K8F | Limited 4WD | \$45,235.00 | \$38,368.00 |
| 2018 | Ford | Explorer | K8G | Sport 4WD | \$46,945.00 | \$39,498.00 |
| 2018 | Ford | Explorer | K8H | Platinum 4WD | \$54,935.00 | \$47,048.00 |
| 2018 | Ford | Expedition | K1L | Platinum EL 4X2 | \$76,595.00 | \$54,618.00 |
| 2018 | Ford | Transit | K1Z | Transit 150 XLT Wagon Low Roof 60/40 Pass 130" WB | \$37,695.00 | \$25,938.00 |
| 2018 | Ford | Transit | K1Y | Transit 150 XLT Wagon Low Roof Sliding Pass 130" WB | \$37,845.00 | \$26,068.00 |
| 2018 | Ford | Transit | K1C | Transit 150 XLT Wagon Med Roof 60/40 Pass 130" WB | \$39,295.00 | \$28,908.00 |
| 2018 | Ford | Transit | X2X | Transit 350 XLT Wagon High Roof Pass Slide 148" WB | \$44,395.00 | \$33,608.00 |
| 2018 | Ford | Transit | X2Z | Transit 350 XLT Wagon Low Roof 60/40 Pass 148" WB | \$41,345.00 | \$29,318.00 |
| 2018 | Ford | Transit | X2Y | Transit 350 XLT Wagon Low Roof Sliding Pass 148" WB | \$41,495.00 | \$29,448.00 |
| 2018 | Ford | Transit | X2C | Transit 350 XLT Wagon Med Roof Sliding Pass 148" WB | \$42,945.00 | \$32,288.00 |
| 2018 | Ford | Transit | W1Z | Transit 350 Van Low Roof Sliding 60/40 Passenger-Side Cargo-Doors. 130 WB | \$36,685.00 | \$25,678.00 |
| 2018 | Ford | Transit | U4X | Transit 350 XLT Wagon High Roof Pass Slide 148" EL WB | \$45,545.00 | \$34,628.00 |
| 2018 | Ford | Econoline | E3F | E350 DRW Cutaway 138 in. WB | \$32,290.00 | \$23,998.00 |
| 2018 | Ford | Econoline | E3F | E350 SRW Cutaway 158 in. WB | \$32,290.00 | \$23,998.00 |
| 2018 | Ford | Econoline | E3F | E350 DRW Cutaway 158 in. WB | \$32,540.00 | \$24,228.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|-----------|------|--|-------------|----------------|
| 2018 | Ford | Econoline | E3F | E350 DRW Cutaway 176 in. WB | \$33,040.00 | \$24,698.00 |
| 2018 | Ford | Econoline | E4F | E450 DRW Cutaway 176 in. WB | \$35,245.00 | \$26,238.00 |
| 2018 | Ford | F-150 | F1C | F150 4X2 SS R/Cab (XL 141 in. WB) | \$28,975.00 | \$19,918.00 |
| 2018 | Ford | F-150 | F1C | F150 4X2 SS R/Cab (XLT 122 in. WB) | \$34,265.00 | \$23,948.00 |
| 2018 | Ford | F-150 | F1C | F150 4X2 SS R/Cab (XLT 141 in. WB) | \$34,565.00 | \$24,218.00 |
| 2018 | Ford | F-150 | X1C | F150 4X2 SS S/Cab (XL 163 in. WB) | \$34,065.00 | \$22,818.00 |
| 2018 | Ford | F-150 | X1C | F150 4X2 SS S/Cab (XLT 145 in. WB) | \$37,175.00 | \$24,868.00 |
| 2018 | Ford | F-150 | X1C | F150 4X2 SS S/Cab (XLT 163 in. WB) | \$38,480.00 | \$25,998.00 |
| 2018 | Ford | F-150 | X1C | F150 4X2 SS S/Cab (Lariat 145 in. WB) | \$41,980.00 | \$29,348.00 |
| 2018 | Ford | F-150 | X1C | F150 4X2 SS S/Cab (Lariat 163 in. WB) | \$42,280.00 | \$29,308.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (XL 157 in. WB) | \$36,520.00 | \$25,008.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (XLT 145 in. WB) | \$39,525.00 | \$26,908.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (XLT 157 in. WB) | \$40,830.00 | \$28,038.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (Lariat 145 in. WB) | \$44,340.00 | \$31,098.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (Lariat 157 in. WB) | \$44,640.00 | \$31,368.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (King Ranch 145 in. WB) | \$52,895.00 | \$38,528.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (King Ranch 157 in. WB) | \$53,195.00 | \$38,988.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (Platinum 145 in. WB) | \$55,450.00 | \$40,728.00 |
| 2018 | Ford | F-150 | W1C | F150 4X2 SS Crew (Platinum 157 in. WB) | \$55,750.00 | \$41,018.00 |
| 2018 | Ford | F-150 | F1E | F150 4X4 SS R/Cab (XL 141 in. WB) | \$33,620.00 | \$24,228.00 |
| 2018 | Ford | F-150 | F1E | F150 4X4 SS R/Cab (XLT 122 in. WB) | \$37,690.00 | \$27,118.00 |
| 2018 | Ford | F-150 | F1E | F150 4X4 SS R/Cab (XLT 141 in. WB) | \$37,990.00 | \$27,378.00 |
| 2018 | Ford | F-150 | X1E | F150 4X4 SS S/Cab (XL 163 in. WB) | \$38,445.00 | \$26,918.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|--|-------------|----------------|
| 2018 | Ford | F-150 | X1E | F150 4X4 SS S/Cab (XLT 145 in. WB) | \$40,600.00 | \$28,048.00 |
| 2018 | Ford | F-150 | X1E | F150 4X4 SS S/Cab (XLT 163 in. WB) | \$42,855.00 | \$29,998.00 |
| 2018 | Ford | F-150 | X1E | F150 4X4 SS S/Cab (Lariat 145 in. WB) | \$45,405.00 | \$32,228.00 |
| 2018 | Ford | F-150 | X1E | F150 4X4 SS S/Cab (Lariat 163 in. WB) | \$46,655.00 | \$33,308.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (XL 157 in. WB) | \$40,980.00 | \$29,168.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (XLT 145 in. WB) | \$43,020.00 | \$30,148.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (XLT 157 in. WB) | \$45,275.00 | \$32,098.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (Lariat 145 in. WB) | \$47,765.00 | \$34,278.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (Lariat 157 in. WB) | \$49,015.00 | \$35,368.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (King Ranch 145 in. WB) | \$56,320.00 | \$41,708.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (King Ranch 157 in. WB) | \$56,620.00 | \$41,968.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (Platinum 145 in. WB) | \$58,875.00 | \$43,928.00 |
| 2018 | Ford | F-150 | W1E | F150 4X4 SS Crew (Platinum 157 in. WB) | \$59,175.00 | \$44,188.00 |
| 2018 | Ford | F Series Super Duty | F2A | F250 4X2 R/C PU SRW (XLT 142 in. WB) | \$38,260.00 | \$25,948.00 |
| 2018 | Ford | F Series Super Duty | X2A | F250 4X2 Super PU SRW (XLT 148 in. WB) | \$40,920.00 | \$28,298.00 |
| 2018 | Ford | F Series Super Duty | X2A | F250 4X2 Super PU SRW (Lariat 148 in. WB) | \$46,845.00 | \$33,538.00 |
| 2018 | Ford | F Series Super Duty | X2A | F250 4X2 Super PU SRW (XL 164 in. WB) | \$36,720.00 | \$24,578.00 |
| 2018 | Ford | F Series Super Duty | X2A | F250 4X2 Super PU SRW (XLT 164 in. WB) | \$41,120.00 | \$28,448.00 |
| 2018 | Ford | F Series Super Duty | X2A | F250 4X2 Super PU SRW (Lariat 164 in. WB) | \$47,045.00 | \$33,708.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (XLT 160 in. WB) | \$42,755.00 | \$29,908.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (Lariat 160 in. WB) | \$49,175.00 | \$35,588.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (King Ranch 160 in. WB) | \$56,060.00 | \$41,298.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (XL 176 in. WB) | \$37,980.00 | \$25,688.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|--|-------------|----------------|
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (XLT 176 in. WB) | \$42,950.00 | \$30,088.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (Lariat 176 in. WB) | \$49,375.00 | \$35,768.00 |
| 2018 | Ford | F Series Super Duty | W2A | F250 4X2 Crew PU SRW (King Ranch 176 in. WB) | \$56,260.00 | \$41,458.00 |
| 2018 | Ford | F Series Super Duty | F2B | F250 4X4 R/C PU SRW (XLT 142 in. WB) | \$41,060.00 | \$28,928.00 |
| 2018 | Ford | F Series Super Duty | X2B | F250 4X4 Super PU SRW (XLT 148 in. WB) | \$43,725.00 | \$31,278.00 |
| 2018 | Ford | F Series Super Duty | X2B | F250 4X4 Super PU SRW (Lariat 148 in. WB) | \$50,030.00 | \$36,858.00 |
| 2018 | Ford | F Series Super Duty | X2B | F250 4X4 Super PU SRW (XL 164 in. WB) | \$39,525.00 | \$27,568.00 |
| 2018 | Ford | F Series Super Duty | X2B | F250 4X4 Super PU SRW (XLT 164 in. WB) | \$43,925.00 | \$31,448.00 |
| 2018 | Ford | F Series Super Duty | X2B | F250 4X4 Super PU SRW (Lariat 164 in. WB) | \$50,235.00 | \$37,038.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (XLT 160 in. WB) | \$45,550.00 | \$32,888.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (Lariat 160 in. WB) | \$52,360.00 | \$38,908.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (King Ranch 160 in. WB) | \$59,255.00 | \$44,248.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (XL 176 in. WB) | \$40,785.00 | \$28,678.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (XLT 176 in. WB) | \$45,750.00 | \$33,068.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (Lariat 176 in. WB) | \$52,565.00 | \$39,098.00 |
| 2018 | Ford | F Series Super Duty | W2B | F250 4X4 Crew PU SRW (King Ranch 176 in. WB) | \$59,455.00 | \$44,368.00 |
| 2018 | Ford | F Series Super Duty | F3A | F350 4X2 R/C PU SRW (XLT 142 in. WB) | \$39,440.00 | \$28,228.00 |
| 2018 | Ford | F Series Super Duty | X3A | F350 4X2 Super PU SRW (XLT 148 in. WB) | \$42,100.00 | \$30,748.00 |
| 2018 | Ford | F Series Super Duty | X3A | F350 4X2 Super PU SRW (Lariat 148 in. WB) | \$48,015.00 | \$35,978.00 |
| 2018 | Ford | F Series Super Duty | X3A | F350 4X2 Super PU SRW (XL 164 in. WB) | \$37,895.00 | \$27,028.00 |
| 2018 | Ford | F Series Super Duty | X3A | F350 4X2 Super PU SRW (XLT 164 in. WB) | \$42,300.00 | \$30,928.00 |
| 2018 | Ford | F Series Super Duty | X3A | F350 4X2 Super PU SRW (Lariat 164 in. WB) | \$48,215.00 | \$36,158.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (XLT 160 in. WB) | \$43,930.00 | \$31,968.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|--|-------------|----------------|
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (Lariat 160 in. WB) | \$50,345.00 | \$37,638.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (King Ranch 160 in. WB) | \$57,235.00 | \$43,298.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (XL 176 in. WB) | \$39,155.00 | \$27,748.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (XLT 176 in. WB) | \$44,125.00 | \$32,138.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (Lariat 176 in. WB) | \$50,545.00 | \$37,818.00 |
| 2018 | Ford | F Series Super Duty | W3A | F350 4X2 Crew PU SRW (King Ranch 176 in. WB) | \$57,440.00 | \$43,468.00 |
| 2018 | Ford | F Series Super Duty | F3C | F350 4X2 R/C PU DRW (XLT 142 in. WB) | \$40,710.00 | \$29,118.00 |
| 2018 | Ford | F Series Super Duty | X3C | F350 4X2 Super PU DRW (XLT 164 in. WB) | \$43,570.00 | \$32,048.00 |
| 2018 | Ford | F Series Super Duty | X3C | F350 4X2 Super PU DRW (Lariat 164 in. WB) | \$49,700.00 | \$37,468.00 |
| 2018 | Ford | F Series Super Duty | W3C | F350 4X2 Crew PU DRW (XLT 176 in. WB) | \$45,400.00 | \$34,068.00 |
| 2018 | Ford | F Series Super Duty | W3C | F350 4X2 Crew PU DRW (Lariat 176 in. WB) | \$52,025.00 | \$39,938.00 |
| 2018 | Ford | F Series Super Duty | W3C | F350 4X2 Crew PU DRW (King Ranch 176 in. WB) | \$58,915.00 | \$45,528.00 |
| 2018 | Ford | F Series Super Duty | F3E | F350 4X2 R/C CC SRW (XLT 145 in. WB) | \$38,065.00 | \$28,018.00 |
| 2018 | Ford | F Series Super Duty | X3E | F350 4X2 Super CC SRW (XLT 168 in. WB) | \$40,630.00 | \$30,598.00 |
| 2018 | Ford | F Series Super Duty | X3E | F350 4X2 Super CC SRW (Lariat 168 in. WB) | \$46,200.00 | \$35,518.00 |
| 2018 | Ford | F Series Super Duty | W3E | F350 4X2 Crew CC SRW (XLT 179 in. WB) | \$42,255.00 | \$31,928.00 |
| 2018 | Ford | F Series Super Duty | W3E | F350 4X2 Crew CC SRW (Lariat 179 in. WB) | \$47,800.00 | \$36,828.00 |
| 2018 | Ford | F Series Super Duty | F3G | F350 4X2 R/C CC DRW (XLT 145 in. WB) | \$39,155.00 | \$27,888.00 |
| 2018 | Ford | F Series Super Duty | F3G | F350 4X2 R/C CC DRW (XL 169 in. WB) | \$36,115.00 | \$25,188.00 |
| 2018 | Ford | F Series Super Duty | F3G | F350 4X2 R/C CC DRW (XLT 169 in. WB) | \$39,330.00 | \$28,038.00 |
| 2018 | Ford | F Series Super Duty | X3G | F350 4X2 Super CC DRW (XLT 168 in. WB) | \$41,715.00 | \$31,548.00 |
| 2018 | Ford | F Series Super Duty | X3G | F350 4X2 Super CC DRW (Lariat 168 in. WB) | \$47,405.00 | \$36,588.00 |
| 2018 | Ford | F Series Super Duty | W3G | F350 4X2 Crew CC DRW (XLT 179 in. WB) | \$43,345.00 | \$31,788.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|--|-------------|----------------|
| 2018 | Ford | F Series Super Duty | W3G | F350 4X2 Crew CC DRW (Lariat 179 in. WB) | \$49,010.00 | \$36,798.00 |
| 2018 | Ford | F Series Super Duty | F3B | F350 4X4 R/C PU SRW (XLT 142 in. WB) | \$42,240.00 | \$30,578.00 |
| 2018 | Ford | F Series Super Duty | X3B | F350 4X4 Super PU SRW (XLT 148 in. WB) | \$44,905.00 | \$32,728.00 |
| 2018 | Ford | F Series Super Duty | X3B | F350 4X4 Super PU SRW (Lariat 148 in. WB) | \$51,205.00 | \$38,298.00 |
| 2018 | Ford | F Series Super Duty | X3B | F350 4X4 Super PU SRW (XL 164 in. WB) | \$40,695.00 | \$28,998.00 |
| 2018 | Ford | F Series Super Duty | X3B | F350 4X4 Super PU SRW (XLT 164 in. WB) | \$45,100.00 | \$31,848.00 |
| 2018 | Ford | F Series Super Duty | X3B | F350 4X4 Super PU SRW (Lariat 164 in. WB) | \$51,405.00 | \$38,478.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (XLT 160 in.WB) | \$46,730.00 | \$35,348.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (Lariat 160 in.WB) | \$53,535.00 | \$40,368.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (King Ranch 160 in.WB) | \$60,430.00 | \$46,668.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (XL 176 in.WB) | \$41,955.00 | \$31,128.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (XLT 176 in.WB) | \$46,925.00 | \$35,518.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (Lariat 176 in.WB) | \$53,735.00 | \$41,538.00 |
| 2018 | Ford | F Series Super Duty | W3B | F350 4X4 Crew PU SRW (King Ranch 176 in.WB) | \$60,625.00 | \$46,827.00 |
| 2018 | Ford | F Series Super Duty | F3D | F350 4X4 R/C PU DRW (XLT 142 in. WB) | \$43,510.00 | \$32,298.00 |
| 2018 | Ford | F Series Super Duty | X3D | F350 4X4 Super PU DRW (XLT 164 in. WB) | \$46,375.00 | \$35,638.00 |
| 2018 | Ford | F Series Super Duty | X3D | F350 4X4 Super PU DRW (Lariat 164 in. WB) | \$52,890.00 | \$41,388.00 |
| 2018 | Ford | F Series Super Duty | W3D | F350 4X4 Crew PU DRW (XLT 176 in. WB) | \$48,205.00 | \$36,658.00 |
| 2018 | Ford | F Series Super Duty | W3D | F350 4X4 Crew PU DRW (Lariat 176 in. WB) | \$55,225.00 | \$42,868.00 |
| 2018 | Ford | F Series Super Duty | W3D | F350 4X4 Crew PU DRW (King Ranch 176 in. WB) | \$62,110.00 | \$48,078.00 |
| 2018 | Ford | F Series Super Duty | F3F | F350 4X4 R/C CC SRW (XLT 145 in. WB) | \$41,570.00 | \$31,418.00 |
| 2018 | Ford | F Series Super Duty | X3F | F350 4X4 Super CC SRW (XLT 168 in. WB) | \$44,125.00 | \$32,848.00 |
| 2018 | Ford | F Series Super Duty | X3F | F350 4X4 Super CC SRW (Lariat 168 in. WB) | \$50,090.00 | \$37,748.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|---|-------------|----------------|
| 2018 | Ford | F Series Super Duty | W3F | F350 4X4 Crew CC SRW (XLT 179 in. WB) | \$45,760.00 | \$34,828.00 |
| 2018 | Ford | F Series Super Duty | W3F | F350 4X4 Crew CC SRW (Lariat 179 in. WB) | \$51,690.00 | \$39,578.00 |
| 2018 | Ford | F Series Super Duty | F3H | F350 4X4 R/C CC DRW (XLT 145 in. WB) | \$42,635.00 | \$32,078.00 |
| 2018 | Ford | F Series Super Duty | F3H | F350 4X4 R/C CC DRW (XL 169 in. WB) | \$39,595.00 | \$28,718.00 |
| 2018 | Ford | F Series Super Duty | F3H | F350 4X4 R/C CC DRW (XLT 169 in. WB) | \$42,810.00 | \$31,708.00 |
| 2018 | Ford | F Series Super Duty | X3H | F350 4X4 Super CC DRW (XLT 168 in. WB) | \$45,215.00 | \$34,948.00 |
| 2018 | Ford | F Series Super Duty | X3H | F350 4X4 Super CC DRW (Lariat 168 in. WB) | \$51,295.00 | \$40,328.00 |
| 2018 | Ford | F Series Super Duty | W3H | F350 4X4 Crew CC DRW (XLT 179 in. WB) | \$46,845.00 | \$34,388.00 |
| 2018 | Ford | F Series Super Duty | W3H | F350 4X4 Crew CC DRW (Lariat 179 in. WB) | \$52,875.00 | \$39,718.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XLT 145 in. WB) | \$42,290.00 | \$33,688.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XL 169 in. WB) | \$39,245.00 | \$30,988.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XLT 169 in. WB) | \$42,465.00 | \$33,828.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XL 193 in. WB) | \$39,420.00 | \$31,148.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XLT 193 in. WB) | \$42,645.00 | \$33,998.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XL 205 in. WB) | \$39,600.00 | \$31,298.00 |
| 2018 | Ford | F Series Super Duty | F4G | F450 4X2 R/C CC DRW (XLT 205 in. WB) | \$42,815.00 | \$34,148.00 |
| 2018 | Ford | F Series Super Duty | X4G | F450 4X2 Super CC DRW (XLT 168 in. WB) | \$44,850.00 | \$35,948.00 |
| 2018 | Ford | F Series Super Duty | X4G | F450 4X2 Super CC DRW (Lariat 168 in. WB) | \$57,995.00 | \$47,578.00 |
| 2018 | Ford | F Series Super Duty | X4G | F450 4X2 Super CC DRW (XL 192 in. WB) | \$41,535.00 | \$33,008.00 |
| 2018 | Ford | F Series Super Duty | X4G | F450 4X2 Super CC DRW (XLT 192 in. WB) | \$45,025.00 | \$36,108.00 |
| 2018 | Ford | F Series Super Duty | X4G | F450 4X2 Super CC DRW (Lariat 192 in. WB) | \$58,170.00 | \$47,738.00 |
| 2018 | Ford | F Series Super Duty | W4G | F450 4X2 Crew CC DRW (XLT 179 in. WB) | \$46,485.00 | \$37,398.00 |
| 2018 | Ford | F Series Super Duty | W4G | F450 4X2 Crew CC DRW (Lariat 179 in. WB) | \$59,625.00 | \$49,028.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|--|-------------|----------------|
| 2018 | Ford | F Series Super Duty | W4G | F450 4X2 Crew CC DRW (XL 203 in. WB) | \$42,400.00 | \$33,778.00 |
| 2018 | Ford | F Series Super Duty | W4G | F450 4X2 Crew CC DRW (XLT 203 in. WB) | \$46,655.00 | \$37,548.00 |
| 2018 | Ford | F Series Super Duty | W4G | F450 4X2 Crew CC DRW (Lariat 203 in. WB) | \$59,800.00 | \$49,178.00 |
| 2018 | Ford | F Series Super Duty | W4D | F450 4X4 Crew PU DRW (XLT 176 in. WB) | \$60,330.00 | \$50,808.00 |
| 2018 | Ford | F Series Super Duty | W4D | F450 4X4 Crew PU DRW (Lariat 176 in. WB) | \$67,375.00 | \$57,038.00 |
| 2018 | Ford | F Series Super Duty | W4D | F450 4X4 Crew PU DRW (King Ranch 176 in. WB) | \$74,255.00 | \$62,118.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XLT 145 in. WB) | \$45,190.00 | \$36,548.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XL 169 in. WB) | \$42,145.00 | \$33,858.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XLT 169 in. WB) | \$45,365.00 | \$36,708.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XL 193 in. WB) | \$42,320.00 | \$34,028.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XLT 193 in. WB) | \$45,540.00 | \$36,858.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XL 205 in. WB) | \$42,495.00 | \$34,168.00 |
| 2018 | Ford | F Series Super Duty | F4H | F450 4X4 R/C CC DRW (XLT 205 in. WB) | \$45,715.00 | \$36,368.00 |
| 2018 | Ford | F Series Super Duty | X4H | F450 4X4 Super CC DRW (XLT 168 in.WB) | \$48,350.00 | \$38,848.00 |
| 2018 | Ford | F Series Super Duty | X4H | F450 4X4 Super CC DRW (Lariat 168 in.WB) | \$61,885.00 | \$50,828.00 |
| 2018 | Ford | F Series Super Duty | X4H | F450 4X4 Super CC DRW (XL 192 in.WB) | \$45,035.00 | \$35,908.00 |
| 2018 | Ford | F Series Super Duty | X4H | F450 4X4 Super CC DRW (XLT 192 in.WB) | \$48,525.00 | \$38,998.00 |
| 2018 | Ford | F Series Super Duty | X4H | F450 4X4 Super CC DRW (Lariat 192 in.WB) | \$62,060.00 | \$50,968.00 |
| 2018 | Ford | F Series Super Duty | W4H | F450 4X4 Crew CC DRW (XLT 179 in.WB) | \$49,975.00 | \$40,278.00 |
| 2018 | Ford | F Series Super Duty | W4H | F450 4X4 Crew CC DRW (Lariat 179 in.WB) | \$63,515.00 | \$52,258.00 |
| 2018 | Ford | F Series Super Duty | W4H | F450 4X4 Crew CC DRW (XL 203 in.WB) | \$45,895.00 | \$36,668.00 |
| 2018 | Ford | F Series Super Duty | W4H | F450 4X4 Crew CC DRW (XLT 203 in.WB) | \$50,155.00 | \$40,438.00 |
| 2018 | Ford | F Series Super Duty | W4H | F450 4X4 Crew CC DRW (Lariat 203 in.WB) | \$63,690.00 | \$52,418.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|---|-------------|----------------|
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XLT 145 in. WB) | \$43,390.00 | \$34,458.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XL 169 in. WB) | \$40,345.00 | \$31,768.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XLT 169 in. WB) | \$43,565.00 | \$34,618.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XL 193 in. WB) | \$40,520.00 | \$31,928.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XLT 193 in. WB) | \$43,740.00 | \$34,768.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XL 205 in. WB) | \$40,695.00 | \$32,078.00 |
| 2018 | Ford | F Series Super Duty | F5G | F550 4X2 R/C CC DRW (XLT 205 in. WB) | \$43,915.00 | \$34,918.00 |
| 2018 | Ford | F Series Super Duty | X5G | F550 4X2 Super CC DRW (XLT 168 in. WB) | \$45,950.00 | \$36,718.00 |
| 2018 | Ford | F Series Super Duty | X5G | F550 4X2 Super CC DRW (Lariat 168 in. WB) | \$59,095.00 | \$48,358.00 |
| 2018 | Ford | F Series Super Duty | X5G | F550 4X2 Super CC DRW (XL 192 in. WB) | \$42,635.00 | \$33,788.00 |
| 2018 | Ford | F Series Super Duty | X5G | F550 4X2 Super CC DRW (XLT 192 in. WB) | \$46,125.00 | \$36,878.00 |
| 2018 | Ford | F Series Super Duty | X5G | F550 4X2 Super CC DRW (Lariat 192 in. WB) | \$59,270.00 | \$48,498.00 |
| 2018 | Ford | F Series Super Duty | W5G | F550 4X2 Crew CC DRW (XLT 179 in. WB) | \$47,575.00 | \$38,158.00 |
| 2018 | Ford | F Series Super Duty | W5G | F550 4X2 Crew CC DRW (Lariat 179 in. WB) | \$60,725.00 | \$50,298.00 |
| 2018 | Ford | F Series Super Duty | W5G | F550 4X2 Crew CC DRW (XL 203 in. WB) | \$43,495.00 | \$34,538.00 |
| 2018 | Ford | F Series Super Duty | W5G | F550 4X2 Crew CC DRW (XLT 203 in. WB) | \$47,755.00 | \$38,308.00 |
| 2018 | Ford | F Series Super Duty | W5G | F550 4X2 Crew CC DRW (Lariat 203 in. WB) | \$60,900.00 | \$49,948.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XLT 145 in. WB) | \$46,290.00 | \$37,228.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XL 169 in. WB) | \$43,245.00 | \$34,528.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XLT 169 in. WB) | \$46,465.00 | \$37,378.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XL 193 in. WB) | \$43,420.00 | \$34,688.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XLT 193 in. WB) | \$46,645.00 | \$37,538.00 |
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XL 205 in. WB) | \$43,600.00 | \$34,838.00 |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------------------|------|--|-------------|----------------|
| 2018 | Ford | F Series Super Duty | F5H | F550 4X4 R/C CC DRW (XLT 205 in. WB) | \$46,820.00 | \$37,688.00 |
| 2018 | Ford | F Series Super Duty | X5H | F550 4X4 Super CC DRW (XLT 168 in.WB) | \$49,450.00 | \$40,328.00 |
| 2018 | Ford | F Series Super Duty | X5H | F550 4X4 Super CC DRW (Lariat 168 in.WB) | \$62,985.00 | \$52,298.00 |
| 2018 | Ford | F Series Super Duty | X5H | F550 4X4 Super CC DRW (XL 192 in.WB) | \$46,135.00 | \$37,388.00 |
| 2018 | Ford | F Series Super Duty | X5H | F550 4X4 Super CC DRW (XLT 192 in.WB) | \$49,625.00 | \$40,478.00 |
| 2018 | Ford | F Series Super Duty | X5H | F550 4X4 Super CC DRW (Lariat 192 in.WB) | \$63,160.00 | \$52,458.00 |
| 2018 | Ford | F Series Super Duty | W5H | F550 4X4 Crew CC DRW (XLT 179 in.WB) | \$51,080.00 | \$41,758.00 |
| 2018 | Ford | F Series Super Duty | W5H | F550 4X4 Crew CC DRW (Lariat 179 in.WB) | \$64,615.00 | \$53,738.00 |
| 2018 | Ford | F Series Super Duty | W5H | F550 4X4 Crew CC DRW (XL 203 in.WB) | \$47,000.00 | \$38,148.00 |
| 2018 | Ford | F Series Super Duty | W5H | F550 4X4 Crew CC DRW (XLT 203 in.WB) | \$51,250.00 | \$41,908.00 |
| 2018 | Ford | F Series Super Duty | W5H | F550 4X4 Crew CC DRW (Lariat 203 in.WB) | \$64,790.00 | \$53,888.00 |

| Ford - Alternative Fuel Vehicles | | | | | | |
|----------------------------------|--------------|---------|------|--------------------------------|-------------|----------------|
| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
| 2018 | Ford | Fusion | POR | Titanium Hybrid | \$31,505.00 | \$27,968.00 |
| 2018 | Ford | Fusion | POS | Titanium PHEV FWD | \$32,995.00 | \$28,508.00 |
| 2019 | Ford | Fusion | POA | Police Responder Hybrid Sedan | \$30,910.00 | \$27,899.00 |
| 2018 | Ford | F150 | W1P | Police Responder Hybrid Pickup | \$43,810.00 | \$35,348.00 |

| Ford - Factory Options |
|-------------------------------------|
| Manufacturer's % Off List Price: 3% |

| Additional Services |
|---------------------|
| |

| Model Year | Manufacturer | Vehicle | Body | Description | MY18 MSRP | MY18 Bid Price |
|------------|--------------|---------|------|---------------------------------------|----------------------|----------------|
| | | | | Custom Graphics - Materials Only | \$0.70-\$10.00/ft | |
| | | | | Custom Graphics - Materials & Install | \$75.00/Hrly | |
| | | | | Custom Paint | \$20.00-\$90.00/Hrly | |
| | | | | Install, Repair & Service | 12.00-\$155.00/Hrly | |
| | | | | Transportation - Pick Up/Return | \$12.00-\$90.00/Hrly | |