

## Pricing Pages

Proposer: Northland Industrial Truck Co.,Inc.

Manufacturer: RAVO

Description: 2018 or Current Model Year Street Sweepers and Equipment

Item #	Description	Unit Price
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### Base Models

S-17-001	RAVO 5-iSeries - Standard Container	\$ 205,000.00
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### Equipment

Item #	Description	Unit Price
	<b>CONTAINER OPTION</b>	
3.1	Container Dump Option	\$ 4,990.00
	<b>PAINT</b>	
5.1	Paint Cabin (other than standard White RAL 9900)	\$ 1,068.00
5.2	Paint Container Panels (other than standard White RAL 9900)	\$ 2,388.00
5.3	Paint Chassis (other than Standard AC147)	\$ 1,188.00
	<b>DUST REGULATION SYSTEM</b>	
6.0	HYGiON Clean Air - Fine Dust suppression system - PM 2.5 Certified	\$ 26,990.00
	<b>BRUSH SYSTEM</b>	
7.1	Independent Brush Lifting	\$ 2,388.00
7.2.2	Gutter brush angle adjustment left & right side	\$ 690.00
7.4.1	Third brush / Weedcutter complete (including double angle adjustment)	\$ 11,990.00
7.4.2	Preparation for third brush	\$ 2,390.00
7.4.3	Third brush quick release system	\$ 1,790.00
	<b>SILENT</b>	
9.1	Silent Stage1	\$ 918.00
	<b>WATER OPTIONS</b>	
10.1	High pressure water pump with spray gun mounted right hand side	\$ 3,108.00
10.2	Water Recycling System	\$ 3,480.00
	<b>WANDER HOSE</b>	
11.1	Wander hose (8 inch) through container roof and mounted on rear door including mounting rack	\$ 3,588.00
	<b>ERGONOMICS &amp; SAFETY OPTIONS</b>	
12.1	Air Suspended Drivers Seat	\$ 1,194.00
12.2	Driver seat and Passenger seat with 3 point safety belts	\$ 2,160.00

12.4	Heated Mirrors	\$ 348.00
	<b>CAMERA SYSTEMS</b>	
13.3	Blind Spot Camera on left side of cabin (connected to dashboard monitor)	\$ 828.00
	<b>WHEELS &amp; TIRES</b>	
14.2	Spare Wheel front	\$ 708.00
14.4	Spare Wheel rear for Dual Tires, 1 piece	\$ 588.00
	<b>ACCESSORIES</b>	
15.3	Jack 5 ton	\$ 78.00
15.4	Toolbox (Mounted in front of passenger seat	\$ 180.00
15.5	Mounting Rack on Rear door of container	\$ 300.00
15.6	Air Deflection plate	\$ 708.00
	Automatic Greasing System	\$ 4,195.00
	<b>REPAIR AND MAINTENANCE CHARGES</b>	
	Pricing for repair and maintenance service charges	\$ 146.50 hr
	Pricing for repair and maintenance service charges including Mobile service	\$ 146.50 hr
	<b>EXTENDED WARRANTIES (On top of the basic 2 year warranty)</b>	
18.1	1 Year or 1,000 engine hours (2.7% of Gross Cost)	2.7% of Gross
18.2	2 Year or 2,000 engine hours (6.0 % of Gross cost)	6.0% of Gross
	<b>OPTIONAL DISCOUNTS</b>	
	Multiple unit discount on orders of two or more sweepers	2%
	<b>Extended Service Plans</b>	
	Extended service plans are available and are customized to the customer requirements.	
	Pricing will be dependent on specific customers requirements.	

## Pricing Pages

Proposer: Nothland Industrial Truck Co., Inc

Manufacturer: MATHIEU

Description: 2018 or Current Model Year Street Sweepers and Equipment -

Item #	Description	Unit Price
<b>Base Models</b>		
MATCMC210AZCT4	Mathieu AZURA MC 210 Sweeper - Kubota Tier 4	\$ 141,000.00
MATCMC210AZXT4	Mathieu AZURA MC201 FLEX 5-IN-1 Sweeper - Kubota Tier 4	\$ 144,000.00
<b>Equipment</b>		
Item #	Description	Unit Price
<b>COMFORT</b>		
MATOPTMC210SIEGELE	Air suspended high back drivers seat	\$ 1,045.00
MATOPTMC210MIRROIR	Additional Front Brush Mirror	\$ 225.00
MATOPTMC210RETELE2	Panoramic electric heated vertical mirros C2	\$ 472.00
<b>SAFETY &amp; LIGHTING</b>		
MATOPTMC210FEULEDR	LED low & high beams headlights	\$ 1,725.00
MATOPTMC210GYRLED	2nd LED rotating beacon on hopper	\$ 208.75
MATOPTMC210FEULEDT	2 x additional LED working lights	\$ 335.00
MATOPTMC210BDREFC2	Side reflective striping (red & White) Class C2	\$ 387.50
MATOPTMC210TRIFLA	Flashing Triangle	\$ 793.75
MATOPTMC210FEUECAV	2 Flashing LED lights on front of machine	\$ 335.00
MATOPTMC210FEUECLA	2 Flashing LED lights on rear of hopper	\$ 438.75
MATOPTMC210PROTARR	Rear Additional bumper	\$ 2,008.75
MATOPTMC210HYDSECU	Hydraulic low level & overheating safety cut out	\$ 243.75
MATOPTMC210CAMANGL	Blind Spot Camera on the opposite driving side	\$ 812.50
<b>MAINTENANCE</b>		
MATOPTMC210RSEC16	Spare Wheel 16 (supplied loose)	\$ 361.88
MATOPTMC210CRIC12T	Jack 12 Tons	\$ 248.05
MATOPTMC210OUTIL	Tools Kit	\$ 174.65
MATOPTMC210COUPBAT	Automatic Battery Isolator kit	\$ 268.75
MATOPTMC210GRAAUTO	Automatic Greasing	\$ 3,733.75
<b>SWEEPING</b>		
MATOPTRMC210VALVE445	445 bars drive line valves	\$ 387.50
MATOPTMAZX210ANGLE	Gutter brush angle adjustment cab	\$ 942.50

MATOPTAZX210RELBAL	Manual Locking of side brush with pin	\$ 187.50
MATOPTAZX210RECYCL	Water Recycling System	\$ 1,460.00
MATOPTAZX210TAF	Wander Hose	\$ 1,547.50
	<b>WASHING</b>	
MATOPTMC210ENRARR	Automatic reel fitted at the back & mounted on hinges	\$ 2,008.75
MATOPTMC210POTAUT	360° boom with Automatic reel linked to HP	\$ 2,428.75
MATOPTMC210LANCHP	5 M Hose and HP hand lance (Gun)	\$ 221.25
	<b>AZURA FLEX Preparations and Attachments</b>	
MATOPTAZX210PRBUSE	Preparation for Scrubbing head	\$ 1,088.75
MATOPTAZX210PRSAL	Preparation for Salt spreader	\$ 2,626.25
MATOPTAZX2103BALVR	Third Brush with double angle adjustment	\$ 10,526.25
MATOPTAZX2103BLVVR	Third Brush with double angle adjustment and spray bar+side jet	\$ 11,588.75
MATOPTAZX2103BPIED	Third Brush quick release jockey wheels	\$ 963.75
MATOPTAZX210HERBVR	Weedcutting kit	\$ 535.00
MATOPTAZX210REL	Hydraulic lifting system for options	\$ 4,876.25
MATOPTAZX210KIT3BR	Scrubbing head of 3 brushes	\$ 11,347.50
MATOPTAZX210KITHP	High Pressure washing kit	\$ 4,142.50
MATOPTAZX210LAMNEI	Snow Blade, 1,40m width	\$ 4,998.75
MATOPTAZXBALNEI	Snow Blade, 1,50m width	\$ 6,186.25
MATOPTAZX210SALFIX	Salt Spreader 200 l, Fixed spread width	\$ 6,665.00
MATOPTAZX210SALDIS	Salt Spreader 200 l, Fixed disc spreading	\$ 8,540.00
	<b>PAINT</b>	
MATOPTMC210COULEUR	Other paint than standard white (Gel Coat)	\$ 1,205.00
	<b>Additional Technical manuals</b>	
MAT1890285	Electronic Technical Manuals on memory stick	\$ 40.00
MATOPTAZX210MANUELP	Complete set of technical manuals in hard copy	\$ 125.00
	<b>REPAIR AND MAINTENANCE CHARGES</b>	
	Pricing for repair and maintenance service charges	\$ 146.50 hr.
	Pricing for repair and maintenance service charges including Mobile service	\$ 146.50 hr.
	<b>EXTENDED WARRANTIES (On top of the basic 2 year warranty)</b>	
MATGAR1PMOKM	Total warranty 1 year / 1000h parts/laqbor/travel	\$ 2,560.00