

ID	A. PRODUCT INFORMATION	Product Type	Catalog Reference Number (if applicable)	Standard Warranty Coverage	Standard Warranty Length
A.1	M5™ Single-Space Parking Meter	Single-Space Parking Meter	M5	Return to Depot	One Year
A.2	MS1™ Multi-Space Parking Meter	Multi-Space Pay Station	MS1	Return to Depot	One Year
A.3	Dome Mount Sensor (integrates directly into M5 meter dome)	Vehicle Detection Sensor	Dome Mount Sensor	Return to Depot	One Year
A.4	Pole Mount Sensor	Vehicle Detection Sensor	Pole Mount Sensor	Return to Depot	One Year
A.5	In Ground Sensor	Vehicle Detection Sensor	In Ground Sensor	Return to Depot	One Year
A.6	Parking Enforcement Management Solution - NS Print Mobile Enforcement Device	Handheld Enforcement Device	NS Print Mobile Enforcement Device	Return to Depot	One Year
B. HARDWARE PRICES					
		Standard Price per Unit	Proposed Price per Unit for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
B.1	Single-Space Parking Meters, solar powered with wireless communications	\$450.00	\$450.00	\$45.00	-9%
B.2	Single-Space Parking Meters, hardwired power and communications	N/A	N/A	N/A	N/A
B.3	Double-Space Parking Meters (single head), solar powered with wireless communications	N/A	N/A	N/A	N/A
B.4	Double-Space Parking Meters (single head), hardwired power and communications	N/A	N/A	N/A	N/A
B.5	Parking Meter Post	\$45.00	\$45.00	\$5.00	-12%
B.6	Parking Meter Housing - High Capacity Iron	\$350.00	\$225.00	\$125.00	-36%
B.7	Parking Meter Housing - High Capacity Zinc	\$275.00	\$185.00	\$90.00	-33%
B.8	Yoke to mount two single space meters on a single post	\$66.00	\$66.00	\$6.00	-9%
B.9	Multi-Space Parking Meter, solar powered with wireless communications	\$5,950.00	\$5,450.00	\$500.00	-8%
B.10	Multi-Space Parking Meter, hardwired power and communications	\$6,150.00	\$5,650.00	\$500.00	-8%
B.11	Multi-Space Parking Meters, replacing equipment within existing multi-space meter housing	\$2,500.00	\$1,750.00	\$750.00	-30%
B.12	Vehicle sensors	\$250.00	\$225.00	\$25.00	-10%
B.13	Hand held enforcement devices (additional enforcement pricing in Section G)	\$1,995.00	\$1,795.50	\$199.50	-10%
B.14	List any optional hardware add-ons:				
B.15	Near Field Communications for SSPM	\$89.00		\$0.00	0%
B.16	Add Pay-by-Space Keypad to Multi-Space Meter	\$165.00	\$125.00	\$40.00	-24%
B.17	Add Pay-by-Plate Keypad to Multi-Space Meter	\$249.00	\$200.00	\$49.00	-20%
B.18	Add Bank Note Acceptor (BNA) to Multi-Space Meter (not available in all retrofit models)	\$1,500.00	\$1,250.00	\$250.00	-17%
B.19	EMV Contact Card Reader for Multi-Space Parking Meter	\$499.00	\$449.00	\$50.00	-10%
B.20	EMV Contact Card Reader for Single-Space Parking Meter	\$140.00	\$125.00	\$15.00	-11%
B.21	Color Screen for Multi-Space Parking Meter	\$400.00	\$400.00	\$0.00	0%
C. INSTALLATION COSTS					
		Standard Price per Quantity Specified	Proposed Price per Quantity Specified for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
C.1	Shipping costs per multi-space meter	\$200.00	\$175.00	\$25.00	-13%
C.2	Shipping costs per single space meter	\$10.00	\$7.50	\$2.50	-25%
C.3	Shipping costs per single meter post	\$15.00	\$10.00	\$5.00	-33%
C.4	Shipping costs per single meter housing	\$20.00	\$15.00	\$5.00	-25%
C.5	Cost per multi-space meter for normal installation on asphalt or concrete	\$200.00	\$175.00	\$25.00	-13%
C.6	Cost per single space meter for normal installation on asphalt or concrete (complete, including post and housing)	\$200-300 Variable based on quantity of poles	\$200-300 Variable based on quantity of poles	\$0 Variable based on quantity of poles	0% Variable based on quantity of poles
C.7	Cost per multi-space meter for installation on brick or other surfaces	\$500.00	\$425.00	\$75.00	-15%
C.8	Cost per single space meter for installation on brick or other surfaces (complete, including post and housing)	\$200-300 Variable based on quantity of poles	\$200-300 Variable based on quantity of poles	\$0 Variable based on quantity of poles	0% Variable based on quantity of poles
C.9	Cost per single space meter for retrofit installation onto existing post and housing	\$15.00		\$5.00	-33%
C.10	Additional installation cost per meter for hardwired electrical	\$125.00	\$100.00	\$25.00	-20%
C.11	Additional installation cost per meter for hardwired communications	N/A	N/A	N/A	N/A
C.12	Cost per vehicle sensor for installation on meter pole	\$15.00	\$10.00	\$5.00	-33%
C.13	Cost per vehicle sensor for installation on curb	N/A	N/A	N/A	N/A
C.14	Cost per vehicle sensor for inground installation	\$50.00	\$40.00	\$10.00	-20%
C.15	Training of local staff, if not included with equipment purchase	Included			
C.16	List prices for additional training options:	Quoted as needed			
D. OPERATIONAL COSTS					
		Standard Price per Meter per Month	Proposed Price per Meter per Month for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
D.1	Wireless communication (single-space meter, per meter per month)	\$3.75	\$3.75	\$0.00	0%
D.2	Software license (single-space meter, per meter per month)	\$2.00	\$2.00	\$0.00	0%
D.3	Wireless communication (on-street multi-space meter, per meter per month)	\$55.00	\$55.00	\$5.00	-9%
D.4	Software license (on-street multi-space meter, per meter per month)	\$25.00	\$25.00	\$5.00	-17%
D.4	Reading, downloading, retrieving and storage of unit data, and as backup to data download and/or retrieval via wireless two way communication	Included per above	Included per above		
D.5	Local vendor technical support and troubleshooting, in accordance with specifications contained in the RFP	IPS meters have been designed to be maintenance free. All meter pay station components are modular allowing for easy maintenance or replacement. However, IPS can provide the services of a local technician if required.	IPS meters have been designed to be maintenance free. All meter pay station components are modular allowing for easy maintenance or replacement. However, IPS can provide the services of a local technician if required.		
D.6	Additional warranty coverage (single-space, additional 12 months)	\$60.00	\$50.00	\$10.00	-17%
D.7	Additional warranty coverage (multi-space, additional 12 months)	\$275.00	\$240.00	\$35.00	-13%
D.8	Optional maintenance services	MS: \$30.00/unit/year (based on 1500 SSPM install) MS1: \$215/unit/year (based on 200 MSPM install) *Please see attachment for maintenance services included	MS: \$30.00/unit/year (based on 1500 SSPM install) MS1: \$215/unit/year (based on 200 MSPM install) *Please see attachment for maintenance services included	\$0.00	0%
D.9	Optional collection services	\$617.50 Daily Crew Rate or \$160,550.00/per year *Assumes geographically reasonable meter locations and approx. 800 SSPM or 50 MSPM *Does not include office space or any shift supervision.	\$617.50 Daily Crew Rate or \$160,550.00/per year *Assumes geographically reasonable meter locations and approx. 800 SSPM or 50 MSPM *Does not include office space or any shift supervision.	\$0.00	0%
D.10	List any optional software add-ons:	N/A	N/A	N/A	N/A
D.6	*See Section G for more information about Parking Enforcement Management Solution				
E. TRANSACTION FEES					
		Standard Price per Credit Card Transaction	Proposed Price per Credit Card Transaction for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
E.1	Credit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	\$0.08	\$0.06	\$0.02	-25%
E.2	Debit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	\$0.08	\$0.06	\$0.02	-25%
E.3	Automated Clearing House (ACH) processing (fixed fee, per transaction)				
E.4	Gateway fees (fixed fee, per transaction. Applies to single-space meter and off-street multi-space meter)	\$0.13	\$0.13	\$0	0%
E.5	Gateway fees (fixed fee, per transaction. Applies to on-street multi-space meter)	\$0.00	\$0.00	\$0	0%
E.6	List any and all additional fees that would be imposed as part of credit card processing. Those fees not included in the RFP cannot later be imposed under contract.				
F. SUPPLIES AND MAINTENANCE AND REPAIR MATERIALS					
		Standard Price per Meter	Proposed Price per Meter for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
F.1	Provide itemized list of all tools, spare parts, and consumables such as batteries or paper rolls, by quantity expected to be needed for the duration of a one-year contract				
F.2	MS1™ Card Reader Only	\$49.00	\$49.00	\$0.00	0%
F.3	MS1™ Card Reader Assembly with PCBA	\$129.00	\$129.00	\$0.00	0%
F.4	MS1™ Coin Validator Assembly	\$69.00	\$69.00	\$0.00	0%
F.5	MS1™ Bill Note Acceptor Assembly (with 600 note stacker)*	\$1,250.00	\$1,250.00	\$0.00	0%
F.6	MS1™ Additional 500 note stacker cartridge	\$350.00	\$350.00	\$0.00	0%
F.7	MS1™ Solar Panel Replacement Kit	\$500.00	\$500.00	\$0.00	0%
F.8	MS1™ Main Operating Board (with LCD and modem)	\$700.00	\$700.00	\$0.00	0%
F.9	MS1™ Main Operating Board (with modem, without LCD)	\$575.00	\$575.00	\$0.00	0%
F.10	MS1™ LCD Display Only (with armored glass)	\$125.00	\$125.00	\$0.00	0%
F.11	MS1™ Thermal Printer	\$615.00	\$615.00	\$0.00	0%
F.12	MS1™ 4 Button Horizontal Keypad	\$69.00	\$69.00	\$0.00	0%
F.13	MS1™ 4 Button Vertical Keypad	\$69.00	\$69.00	\$0.00	0%
F.14	MS1™ Pay-by-Space Keypad Assembly	\$165.00	\$165.00	\$0.00	0%
F.15	MS1™ Pay-by-Plate Alphanumeric Keypad Assembly	\$249.00	\$249.00	\$0.00	0%
F.16	MS1™ Battery Dual Cell	\$300.00	\$300.00	\$0.00	0%
F.17	MS1™ Additional Large Coin Canister	\$199.00	\$199.00	\$0.00	0%

F.18	M51™ Additional Small Coin Canister	\$75.00	\$75.00	\$0.00	0%
F.19	M51™ Coin Shutter	\$199.00	\$199.00	\$0.00	0%
F.20	M51™ Paper Rolls (sticky back) approx 2400 2.75" tickets (.004" thick)	\$29.50	\$29.50	\$0.00	0%
F.21	M51™ Paper Rolls (standart) approx 2000 3" tickets (.0045" thick)	\$24.50	\$24.50	\$0.00	0%
F.22	M5™ Card Entry Die Casting	\$19.00	\$19.00	\$0.00	0%
F.23	M5™ Keypad Assembly	\$25.00	\$25.00	\$0.00	0%
F.24	M5™ Complete Top Cover (with Lexan insert)	\$69.00	\$69.00	\$0.00	0%
F.25	M5™ Lexan for Top Cover	\$15.00	\$15.00	\$0.00	0%
F.26	M5™ Validator Connector Board	\$15.00	\$15.00	\$0.00	0%
F.27	M5™ Validator Connection Cable	\$5.00	\$5.00	\$0.00	0%
F.28	M5™ Battery Pack 795-600-H2 (non-rechargeable)	\$20.00	\$20.00	\$0.00	0%
F.29	M5™ Battery Pack 795-600-H3 (non-rechargeable)	\$30.00	\$30.00	\$0.00	0%
F.30	M5™ Solar Panel/Comms Board (GSM)	\$165.00	\$165.00	\$0.00	0%
F.31	M5™ Solar Panel/Comms Board (CDMA)	\$165.00	\$165.00	\$0.00	0%
F.32	M5™ Coin Validator	\$69.00	\$69.00	\$0.00	0%
F.33	M5™ Main Board	\$165.00	\$165.00	\$0.00	0%
F.34	M5™ Display Board	\$89.00	\$89.00	\$0.00	0%
F.35	M5™ Display Board with NFC	\$139.00	\$139.00	\$0.00	0%
F.36	M5™ Expiry Indicator (rear)	\$15.00	\$15.00	\$0.00	0%
F.37	M5™ Battery Charging Assembly (11 meters per assembly)	\$115.00	\$115.00	\$0.00	0%
F.38	M5™ Coin Entry Slot	\$2.00	\$2.00	\$0.00	0%
F.39	M5™ Hybrid Card Reader	\$49.00	\$49.00	\$0.00	0%
F.40	M5™ Battery Door Cover	\$2.00	\$2.00	\$0.00	0%
F.41	M5™ RFID Meter Housing Tag Assembly	\$10.00	\$10.00	\$0.00	0%

G. PARKING ENFORCEMENT MANAGEMENT SOLUTION					
Mobile Enforcement Solution					
	Standard Price per Unit	Proposed Price per Unit for MAPC 2018	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price	
G.1	One Time Setup \$5,000.00	Waived	\$0.00	0%	
G.2	N5 Print Mobile Enforcement Device	\$1,995.00	\$1,795.00	\$200.00	-10%
G.3	N5 Charging Cradle and Hot Swap battery	\$299.00	\$299.10	-\$0.10	-10%
G.4	N5 Carrying Case	\$35.00	\$31.50	\$3.50	-10%
G.5	N5 Print - 3 Year Warranty (Optional)	\$785.00	\$706.50	\$78.50	-10%
G.6	N5 Data Plan (per unit/per month)	\$55.00	\$49.50	\$5.50	-10%
G.7	Handheld Support (per unit/per month)	\$60.00	\$54.00	\$6.00	-10%
G.8	Software License (one-time fee) \$6,000.00	Included	Included	\$0.00	0%
G.9	Annual License Fee/Maintenance (Version Updates after first year) \$540.00	Included	Included	\$0.00	0%
G.10	All Weather Citation Paper Rolls (15,000 citations) - per roll	\$6.00	\$5.40	\$0.60	-10%
G.11	Plate Charges for Ticket Customization (One time fee) - per plate	\$75.00	\$67.50	\$7.50	-10%
G.12	Estimated Travel Expenses for Installation - per trip	\$2,000.00	\$1,800.00	\$200.00	-10%
G.13	On-site training and installation - per day	\$600.00	\$540.00	\$60.00	-10%
Mobile Enforcement Solution					
	Standard Price per Unit	Proposed Price per Unit for MAPC 2018	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price	
G.14	One Time Setup \$5,000.00	Waived	\$0	0%	
G.15	City System License for EMS	Included	\$0	0%	
G.16	Citation Processing Fee	\$1.00	\$0.90	\$0.10	-10%
G.17	RO Acquisition	\$1.00	\$0.90	\$0.10	-10%
G.18	Delinquent Notice Processing fee (Includes Postage)	\$0.77	\$0.69	\$0.08	-10%
G.19	IVR Solution (Optional) - PER MONTH	\$250.00	\$225.00	\$25.00	-10%
G.20	IVR Record & Store Calls (Optional)	\$0.50	\$0.45	\$0.05	-10%
G.21	IVR Call Transcription (Optional)	\$1.00	\$0.90	\$0.10	-10%
G.22	LockBox Setup (one-time fee)	\$500.00	\$450.00	\$50.00	-10%
G.23	Mail-in Payments	\$0.50	\$0.45	\$0.05	-10%
G.24	Online Payments	\$1.00	\$0.90	\$0.10	-10%
G.25	Online & IVR Secure Credit Card Payments - Gateway Fee *Charged to the Public - PER TRANSACTION	\$2.00 or 3% whichever is higher	\$2.00 or 3%, whichever is higher	\$0	0%
G.26	Additional Letters and Correspondence	\$1.25	\$1.13	\$0.12	-10%
G.27	Online Appeals	Included	Included	\$0	0%

Parking Enforcement - Collections					
	Standard Price per Unit	Proposed Price per Unit for MAPC 2018	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price	
G.28	Credit Reporting Collections	55% of amount collected	55% of amount collected	\$0	0%