

ID	A. PRODUCT INFORMATION	Product Type	Catalog Reference Number (if applicable)	Standard Warranty Coverage	Standard Warranty Length
A.1	T2 Digital Luke II meter	Multi-Space meter	Assorted	Full hardware and software	All hardware and software - 1 year. Batteries - 30 days.
A.2					
A.3					
	B. HARDWARE PRICES	Standard Price per Unit	Proposed Price per Unit for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
B.1	Single-Space Parking Meters, solar powered with wireless communications	N/A			
B.2	Single-Space Parking Meters, hardwired power and communications	N/A			
B.3	Double-Space Parking Meters (single head), solar powered with wireless communications	N/A			
B.4	Double-Space Parking Meters (single head), hardwired power and communications	N/A			
B.5	Parking Meter Post	N/A			
B.6	Parking Meter Housing	N/A			
B.7	Yoke to mount two single space meters on a single post	N/A			
B.8.1	Multi-Space Parking Meter, solar powered with wireless communications - 900.0019 accepts bills, coins, and credit cards	\$16,060	\$9,795	\$6,265	39%
B.8.2	Multi-Space Parking Meter, solar powered with wireless communications - 900.0057 accepts bills and coins	\$15,670	\$9,560	\$6,110	39%
B.8.3	Multi-Space Parking Meter, solar powered with wireless communications - 900.0022 accepts coins and credit cards	\$13,800	\$8,418	\$5,382	39%
B.8.4	Multi-Space Parking Meter, solar powered with wireless communications - 900.0025 accepts bills, coins with escrow, and credit cards	\$16,310	\$9,948	\$6,362	39%
B.8.5	Multi-Space Parking Meter, solar powered with wireless communications - 900.0028 accepts coins with escrow and credit cards	\$14,075	\$8,586	\$5,489	39%
B.8.6	Multi-Space Parking Meter, solar powered with wireless communications - 900.0031 accepts bills and credit cards	\$13,970	\$8,520	\$5,450	39%
B.8.7	Multi-Space Parking Meter, solar powered with wireless communications - 900.0034 accepts credit cards only	\$11,710	\$7,142	\$4,568	39%
B.9	120VAC Power in lieu of Solar (per meter deduct)	(\$1,170)	(\$710)	(\$460)	39%
B.10	Multi-Space Parking Meters, replacing equipment within existing multispace meter housing	N/A			
B.11	Vehicle sensors	N/A			
B.12	Hand held enforcement devices (includes ticket writing capability wit printer)	\$3,600	\$2,200	\$1,400	39%
B.12.1	ParkTech Setup Fee for Hand held device (includes ticket template)	\$5,000	\$4,500	\$500	10%
B.12.2	ParkTech Hosted Citation Management Module	\$11,000	\$6,900	\$4,100	37%
B.13	List any optional hardware add-ons:				
	Digital Iris Profile and credit card setup - Must order 1 for each client requiring online reporting and for units accepting credit card payments	\$1,000	\$600	\$400	40%
	BOSS software package - Must order 1 for each client	\$200	\$120	\$80	40%
	BOSS Key - Must order 1 for each client	\$65	\$40	\$25	38%
	Coin Shutter Feature	\$125	\$75	\$50	40%
	Multi-lingual software	\$340	\$204	\$136	40%
	Heater (only available with 120VAC power)	\$500	\$300	\$200	40%
	Additional cabinet keys (2 green and 1 yellow already included per meter)	\$30	\$18	\$12	40%
	Additional coin canister keys (2 already included per meter)	\$10	\$6	\$4	40%
	Additional bill vault keys (2 already included per meter)	\$30	\$18	\$12	40%
	Upcharge for alternative colors	\$525	\$300	\$225	43%
	C. INSTALLATION COSTS	Standard Price per Quantity Specified	Proposed Price per Quantity Specified for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
C.1	Shipping costs per multispace meter	\$450	\$450	\$0	0%
C.2	Shipping costs per single space meter	N/A			
C.3	Shipping costs per single meter post	N/A			

C.4	Shipping costs per single meter housing	N/A			
C.5	Cost per multispace meter for normal installation on asphalt or concrete	\$800	\$600	\$200	25%
C.6	Cost per single space meter for normal installation on asphalt or concrete (complete, including post and housing)	N/A			
C.7	Cost per multispace meter for installation on brick or other surfaces (suitable sub-base provided by others)	\$900	\$700	\$200	22%
C.8	Cost per single space meter for installation on brick or other surfaces (complete, including post and housing)	N/A			
C.9	Cost per single space meter for retrofit installation onto existing post and housing	N/A			
C.10	Additional installation cost per meter for hardwired electrical (power provided by others)	\$0	\$0	\$0	
C.11	Additional installation cost per meter for hardwired communications (Ethernet connection provided by others)	\$0	\$0	\$0	
C.12	Cost per vehicle sensor for installation on meter pole	N/A			
C.13	Cost per vehicle sensor for installation on curb	N/A			
C.14	Cost per vehicle sensor for inground installation	N/A			
C.15	Training of local staff, if not included with equipment purchase	Included	Included		
C.16	List prices for additional training options:	\$135 per hour	\$125 per hour	\$10 per hour	
	D. OPERATIONAL COSTS	Standard Price per Meter per Month	Proposed Price per Meter per Month for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
D.1	Wireless communication - Digital Connect per meter per month - first 2000 transactions	\$20	\$20	\$0	0%
D.1	Wireless communication - Digital Connect per meter per month - transactions beyond 2000 in a month	\$0.02 per transaction	\$0.02 per transaction		
D.2	Software license - Iris subscription (required)	\$70	\$45	\$25	36%
D.3	Reading, downloading, retrieving and storage of unit data, and as backup to data download and/or retrieval via wireless two way communication	\$10	\$5	\$5	50%
D.4	Local vendor technical support and troubleshooting, in accordance with specifications contained in the RFP	\$165/hour on-site, \$135/hour telephone	\$165/hour on-site, \$135/hour telephone		
D.5	Additional warranty coverage	\$1100/year	\$750/year	\$350/year	
D.6	Optional maintenance services	\$800/year	\$600/year	\$200/year	
D.7	Optional collection services	N/A			
D.8	List any optional software add-ons:				
	Digital Coupons	\$10	\$5	\$5	50%
	Extend by Phone	\$10	\$5	\$5	50%
	Digital Patrol	\$10	\$5	\$5	50%
	Digital API integration for Mobile Payments	\$10	\$5	\$5	50%
	Digital API integration for Enforcement	\$10	\$5	\$5	50%
	Digital API integration for LPR	\$10	\$5	\$5	50%
	Digital API Read (for 3rd party interfaces)	\$10	\$5	\$5	50%
	Digital API Write (for 3rd party interfaces)	\$10	\$5	\$5	50%
	Digital API for Campus Cards	\$25	\$10	\$15	60%
	E. TRANSACTION FEES	Standard Price per Credit Card Transaction	Proposed Price per Credit Card Transaction for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
E.1	Credit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	N/A			
E.2	Debit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	N/A			
E.3	Automated Clearing House (ACH) processing (fixed fee, per transaction)	N/A			
E.4	Gateway fees (fixed fee, per transaction)	N/A			
E.5	List any and all additional fees that would be imposed as part of credit card processing. Those fees not included in the RFP cannot later be imposed under contract.	N/A			

	F. SUPPLIES AND MAINTENANCE AND REPAIR MATERIALS	Standard Price per Meter	Proposed Price per Meter for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
F.1	Provide itemized list of all tools, spare parts, and consumables such as batteries or paper rolls, by quantity expected to be needed for the duration of a one-year contract				
	Case of paper - 12 rolls	\$372 plus shipping	\$372 plus shipping		
	Large Battery (in solar and hard wired electrical units)	\$175 plus shipping	\$175 plus shipping		
	Small Battery (only in solar units)	\$145 plus shipping	\$145 plus shipping		
	Credit Card Reader Cleaner - 50 per box	\$62.50 plus shipping	\$62.50 plus shipping		
	Bill Acceptor Cleaner - 15 per box	\$45 plus shipping	\$45 plus shipping		
	Printer Cleaner - 25 per box	\$75 plus shipping	\$75 plus shipping		

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	Case of paper - 12 rolls	\$372 plus shipping	\$372 plus shipping		
	Large Battery (in solar and hard wired electrical units)	\$175 plus shipping	\$175 plus shipping		
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B.8.2	Multi-Space Parking Meter, solar powered with wireless communications - 900.0057 accepts bills and coins	\$15,670	\$9,560	\$6,110	39%
B.8.3	Multi-Space Parking Meter, solar powered with wireless communications - 900.0022 accepts coins and credit cards	\$13,800	\$8,418	\$5,382	39%
B.8.4	Multi-Space Parking Meter, solar powered with wireless communications - 900.0025 accepts bills, coins with escrow, and credit cards	\$16,310	\$9,948	\$6,362	39%
B.8.5	Multi-Space Parking Meter, solar powered with wireless communications - 900.0028 accepts coins with escrow and credit cards	\$14,075	\$8,586	\$5,489	39%
B.8.6	Multi-Space Parking Meter, solar powered with wireless communications - 900.0031 accepts bills and credit cards	\$13,970	\$8,520	\$5,450	39%
B.8.7	Multi-Space Parking Meter, solar powered with wireless communications - 900.0034 accepts credit cards only	\$11,710	\$7,142	\$4,568	39%
B.9	120VAC Power in lieu of Solar (per meter deduct)	(\$1,170)	(\$710)	(\$460)	39%
B.10	Multi-Space Parking Meters, replacing equipment within existing multispace meter housing	N/A			
B.11	Vehicle sensors	N/A			
B.12	Hand held enforcement devices (includes ticket writing capability wit printer)	\$3,600	\$2,200	\$1,400	39%
B.12.1	ParkTech Setup Fee for Hand held device (includes ticket template)	\$5,000	\$4,500	\$500	10%
B.12.2	ParkTech Hosted Citation Management Module	\$11,000	\$6,900	\$4,100	37%
B.13	List any optional hardware add-ons:				
	Digital Iris Profile and credit card setup - Must order 1 for each client requiring online reporting and for units accepting credit card payments	\$1,000	\$600	\$400	40%
	BOSS software package - Must order 1 for each client	\$200	\$120	\$80	40%
	BOSS Key - Must order 1 for each client	\$65	\$40	\$25	38%
	Coin Shutter Feature	\$125	\$75	\$50	40%
	Multi-lingual software	\$340	\$204	\$136	40%
	Heater (only available with 120VAC power)	\$500	\$300	\$200	40%
	Additional cabinet keys (2 green and 1 yellow already included per meter)	\$30	\$18	\$12	40%
	Additional coin canister keys (2 already included per meter)	\$10	\$6	\$4	40%
	Additional bill vault keys (2 already included per meter)	\$30	\$18	\$12	40%
	Upcharge for alternative colors	\$525	\$300	\$225	43%
	C. INSTALLATION COSTS	Standard Price per Quantity Specified	Proposed Price per Quantity Specified for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
C.1	Shipping costs per multispace meter	\$450	\$450	\$0	0%
C.2	Shipping costs per single space meter	N/A			
C.3	Shipping costs per single meter post	N/A			

C.4	Shipping costs per single meter housing	N/A			
C.5	Cost per multispace meter for normal installation on asphalt or concrete	\$800	\$600	\$200	25%
C.6	Cost per single space meter for normal installation on asphalt or concrete (complete, including post and housing)	N/A			
C.7	Cost per multispace meter for installation on brick or other surfaces (suitable sub-base provided by others)	\$900	\$700	\$200	22%
C.8	Cost per single space meter for installation on brick or other surfaces (complete, including post and housing)	N/A			
C.9	Cost per single space meter for retrofit installation onto existing post and housing	N/A			
C.10	Additional installation cost per meter for hardwired electrical (power provided by others)	\$0	\$0	\$0	
C.11	Additional installation cost per meter for hardwired communications (Ethernet connection provided by others)	\$0	\$0	\$0	
C.12	Cost per vehicle sensor for installation on meter pole	N/A			
C.13	Cost per vehicle sensor for installation on curb	N/A			
C.14	Cost per vehicle sensor for inground installation	N/A			
C.15	Training of local staff, if not included with equipment purchase	Included	Included		
C.16	List prices for additional training options:	\$135 per hour	\$125 per hour	\$10 per hour	
	D. OPERATIONAL COSTS	Standard Price per Meter per Month	Proposed Price per Meter per Month for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
D.1	Wireless communication - Digital Connect per meter per month - first 2000 transactions	\$20	\$20	\$0	0%
D.1	Wireless communication - Digital Connect per meter per month - transactions beyond 2000 in a month	\$0.02 per transaction	\$0.02 per transaction		
D.2	Software license - Iris subscription (required)	\$70	\$45	\$25	36%
D.3	Reading, downloading, retrieving and storage of unit data, and as backup to data download and/or retrieval via wireless two way communication	\$10	\$5	\$5	50%
D.4	Local vendor technical support and troubleshooting, in accordance with specifications contained in the RFP	\$165/hour on-site, \$135/hour telephone	\$165/hour on-site, \$135/hour telephone		
D.5	Additional warranty coverage	\$1100/year	\$750/year	\$350/year	
D.6	Optional maintenance services	\$800/year	\$600/year	\$200/year	
D.7	Optional collection services	N/A			
D.8	List any optional software add-ons:				
	Digital Coupons	\$10	\$5	\$5	50%
	Extend by Phone	\$10	\$5	\$5	50%
	Digital Patrol	\$10	\$5	\$5	50%
	Digital API integration for Mobile Payments	\$10	\$5	\$5	50%
	Digital API integration for Enforcement	\$10	\$5	\$5	50%
	Digital API integration for LPR	\$10	\$5	\$5	50%
	Digital API Read (for 3rd party interfaces)	\$10	\$5	\$5	50%
	Digital API Write (for 3rd party interfaces)	\$10	\$5	\$5	50%
	Digital API for Campus Cards	\$25	\$10	\$15	60%
	E. TRANSACTION FEES	Standard Price per Credit Card Transaction	Proposed Price per Credit Card Transaction for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
E.1	Credit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	N/A			
E.2	Debit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	N/A			
E.3	Automated Clearing House (ACH) processing (fixed fee, per transaction)	N/A			
E.4	Gateway fees (fixed fee, per transaction)	N/A			
E.5	List any and all additional fees that would be imposed as part of credit card processing. Those fees not included in the RFP cannot later be imposed under contract.	N/A			

	F. SUPPLIES AND MAINTENANCE AND REPAIR MATERIALS	Standard Price per Meter	Proposed Price per Meter for MAPC 2018 Parking Meters	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
F.1	Provide itemized list of all tools, spare parts, and consumables such as batteries or paper rolls, by quantity expected to be needed for the duration of a one-year contract				
	Case of paper - 12 rolls	\$372 plus shipping	\$372 plus shipping		
	Large Battery (in solar and hard wired electrical units)	\$175 plus shipping	\$175 plus shipping		
	Small Battery (only in solar units)	\$145 plus shipping	\$145 plus shipping		
	Credit Card Reader Cleaner - 50 per box	\$62.50 plus shipping	\$62.50 plus shipping		
	Bill Acceptor Cleaner - 15 per box	\$45 plus shipping	\$45 plus shipping		
	Printer Cleaner - 25 per box	\$75 plus shipping	\$75 plus shipping		