

Request for Proposals
Parking Meters

MAPC 2018 Parking Meters
Decision Summary
December 6, 2017

The RFP Evaluation Committee (the “Committee”) for the MAPC 2018 Parking Meters RFP was comprised of parking experts from 3 municipalities. Copies of the nine technical proposals received by MAPC were sent both electronically and on paper, to the Committee on November 14th and 15th, 2017 for their review. The Committee completed written evaluations of the nine proposals. The Committee met on November 27, 2017 and reviewed the proposals as a Committee; established ratings for each technical proposal based on consensus of the group; and determined overall, composite ratings for each proposal, taking into account the technical ratings and ultimately their review of the price proposals.¹

The Committee unanimously recommended that MAPC award Single and Multi- Space Meters contracts to the bidders (listed alphabetically):²

- 1) Cale America
- 2) Hectronic USA
- 3) Integrated Technical Systems (ITS Group)
- 4) IPS Group, Inc. (IPS)
- 5) MacKay Meters, Inc.
- 6) Municipal Parking Services
- 7) Parkeon

The following bidder was selected for solely Multi Space-Meters:

- 1) Ventech

The following bidder was selected for a contract for solely Single Space Meters:

- 1) Duncan Parking Technologies

A proposal by MPS Sentry Meters was determined to be unresponsive. The proposal’s required Technical Matrix was not properly completed as provided. Responses were confusing and the Committee decided that it could not properly evaluate the bid. As such, the proposal was evaluated as unacceptable. For verification purposes, both the paper and electronic submissions were reviewed.

MAPC has determined that the value, including pricing, provided by these proposals best serve the intent of the RFP and the interests of the communities within the Massachusetts Regional Planning Agencies (“MARPA”) regions.

¹ The scoring criteria for the Technical Proposals included sections to assess “Transparency of transaction and service fees” and “Options for reducing payment processing fees”. The Committee determined that these criteria were not applicable. The decision was made that the review was better suited to the Price Proposals. Scoring documentation for these criteria were marked “Not Applicable”.

² Each company listed indicated whether the selection was for single or multi-space meters.

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The Committee's scores was as follows³:

HA: *Highly Advantageous* A: *Advantageous* NA: *Not Advantageous* U: *Unacceptable*

PROPOSALS RECEIVED FROM:

OVERALL RATINGS:

Cale America.	A
Duncan Parking Technologies	A
Hectronic USA	A
IPS Group, Inc.	HA.
Integrated Technical Systems (ITS Group).	A
MacKay Meters Inc.	HA
MPS Sentry Meters	U
Parkeon	HA
Ventech International	A

³ Interested parties will be able to link to the group scoring document for each vendor on the MAPC website.