

PRODUCT INFORMATION	Product Type	Catalog Reference Number (if applicable)	Standard Warranty Coverage	Standard Warranty Length
HARDWARE PRICES	Standard Price per Unit	Proposed Price per Unit for MAPC 2014 Parking Payment Systems	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
Multi-Space Parking Meter, solar powered with wireless communications, coins & credit card	\$14,570.00	\$6,100.00	\$8,470.00	58%
Multi-Space Parking Meter, hardwired power and communications, coins & credit card	\$14,570.00	\$6,100.00	\$8,470.00	58%
Multi-Space Parking Meters, replacing equipment within existing multispace meter housing				
Vehicle sensors	\$359.00	\$359.00	0	0%
Hand held enforcement devices	\$1,995.00	\$1,995.00	0	0%
List any optional hardware add-ons:				
Bill Acceptance	\$1,712.00	\$995.00	\$717.00	42%
Pay By License Key Pad	\$495.00	\$495.00	0	0%
Change Giving - Includes Hopper	\$3,500.00	\$3,500.00	0	0%
Gateway for Sensors	\$1,390.00	\$1,390.00	0	0%
Concentrator for Sensors	\$13,915.00	\$13,915.00	0	0%
INSTALLATION COSTS	Standard Price per Quantity Specified	Proposed Price per Quantity Specified for MAPC 2014 Parking Payment Systems	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
Cost per multispace meter for normal installation on asphalt or concrete	Must be installed on Concrete \$300/pay station (PS) for concrete	Must be installed on Concrete Negotated on a site by site basis		
Cost per multispace meter for installation on brick or other surfaces	Must be installed on Concrete \$300/pay station (PS) for concrete	Must be installed on Concrete Negotated on a site by site basis		
Additional installation cost per meter for hardwired electrical	Quote based on site by site basis: subcontracted	Quote based on site by site basis: subcontracted		
Additional installation cost per meter for hardwired communications	Quote based on site by site basis: subcontracted	Quote based on site by site basis: subcontracted		
Cost per vehicle sensor for installation on meter pole	\$150			
Cost per vehicle sensor for installation on curb	N/A			
Cost per vehicle sensor for inground installation	\$250			
Training of local staff, if not included with equipment purchase	Included			
List prices for additional training options:	\$100/hr after initial training			

OPERATIONAL COSTS	Standard Price per Meter per Month	Proposed Price per Meter per Month for MAPC 2014 Parking Payment Systems	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
Wireless communication	\$45.00	\$17.00	\$28.00	62%
Software license -Annual Fee per User for 1st User - for Administration & Reporting - Per User	\$495/user /year	\$495/user /year	0	0
Data Hosting	\$45.00	\$40.00	\$5.00	11%
Reading, downloading, retrieving and storage of unit data, and as backup to data download and/or retrieval via wireless two way communication	N/A			
Local vendor technical support and troubleshooting, in accordance with specifications contained in the RFP	\$150/hr.			
Additional warranty coverage	\$895	\$671/PS/Yr	\$224.00	25%
Optional maintenance services	See Attached Support Plans			
Optional collection services	TBD			
List any optional software add-ons:				
TRANSACTION FEES	Standard Price per Credit Card Transaction	Proposed Price per Credit Card Transaction for MAPC 2014 Parking Payment Systems	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
Credit card, merchant processing fees (fixed fee, per transaction)	N/A	N/A	N/A	N/A
Gateway fees (fixed fee, per transaction)	\$0.07	\$0.04	\$0.03	43%
SUPPLIES AND MAINTENANCE AND REPAIR MATERIALS	Standard Price per Meter	Proposed Price per Meter for MAPC 2014 Parking Payment Systems	Absolute Difference between Standard and Proposed Price	Percent Different between Standard and Proposed Price
Provide itemized list of all tools, spare parts, and consumables such as batteries or paper rolls, by quantity expected to be needed for the duration of a one-year contract				
Spare 40A Battery	\$204.00	\$142.80	\$61.20	30%
Spare Credit Card Reader	\$450.00	\$315.00	\$135.00	30%
Spare Bill Acceptor	\$956.00	\$669.20	\$286.80	30%
Spare Coin Acceptor	\$615.00	\$430.50	\$184.50	30%
Spare venSTATION Controller	\$1,775.00	\$1,242.50	\$532.50	30%
Spare venSTATION Display	\$755.00	\$528.50	\$226.50	30%
Spare Printers, Including Cable	\$1,495.00	\$1,046.50	\$448.50	30%
Spare keypads 1x4	\$134.00	\$93.80	\$40.20	30%
Spare keypads 3x4	\$180.00	\$126.00	\$54.00	30%
Spare Modem GSM/GPRS	\$522.00	\$365.40	\$156.60	30%
Spare Coin Locking Revenue Collection Unit	\$113.00	\$79.10	\$33.90	30%
Spare Bill Locking Revenue Collection Unit	\$211.00	\$147.70	\$63.30	30%
Custom VenTek Annual Pass/Value Cards - Lot of 1000	\$1,500.00	\$1,400.00	\$100.00	7%
Standard Ticket Paper Rolls (Order quantity 20+ rolls) 1" core	\$1,500.00	\$650.00	\$850.00	57%
Custom Ticket Paper Rolls (Order quantity 30+ rolls)	\$2,850.00	\$1,860.00	\$990.00	35%
Cleaner - Thermal Printer, box of 25	\$25.00	\$25.00	\$0.00	0%
Cleaner - Credit Card Reader, box of 50	\$50.00	\$50.00	\$0.00	0%
Bill Acceptor, box of 15	\$37.50	\$37.50	\$0.00	0%