



SMART GROWTH AND REGIONAL COLLABORATION

October 10, 2018

Brian Buckley
Vice President of Sales
Ballard Trucks
442 Southwest Cutoff Rout 20
Worcester, MA 01604

Re: RFP # GBPC 2018 Trucks
Contract Extension

Dear Brian:

Please accept this letter as notice that the Metropolitan Area Planning Council ("MAPC"), in accordance with Section 2.10 of the contract referenced above, hereby exercises its retained option to extend its contract with Ballard Trucks for an additional one-year term from October 31, 2018 through October 31, 2019.

As per the contract, your company is allowed to submit renewed pricing for the new contract year. Price escalations are contractually limited to 5% for any product under contract. Please send your revised pricing, in the same format as currently is used, to Marjie Weinberger (mweinberger@mapc.org) as soon as possible. Once approved, the new pricing will be added onto the MAPC website for municipal buyers to use.

On behalf of the Greater Boston Police Counsel ("GBPC") and MAPC, I thank you for your continued services.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Mark Samuel Fine', is written over a horizontal line.

MARK SAMUEL FINE
DIRECTOR, MUNICIPAL COLLABORATION
Metropolitan Area Planning Council
O#: (617) 933-0789 / C#: (617) 455-9416 / mfine@mapc.org