CONTRACT FOR GOODS AND SERVICES

BY AND BETWEEN

METROPOLITAN AREA PLANNING COUNCIL

AND

SPARTAN MOTORS USA, INC

This AGREEMENT, dated 2/4/2020, is made and entered into by and between the Metropolitan Area Planning Council ["MAPC"], a public body politic and corporate, established by Chapter 40B, Sections 24 through 29 of the Massachusetts General Laws, with its principal office at 60 Temple Place, Boston, Massachusetts 02111, acting as the collective purchasing agent for the Fire Chiefs Association of Massachusetts, Inc. ["FCAM"] and its Members ["Buyers"] pursuant to Chapter 7, Section 22B of the Massachusetts General Laws and without liability to MAPC, and Spartan Motors USA, Inc. ["Vendor"], with its principal office at 907 7th Avenue North, Brandon, SD 57005.

Witnesseth that the parties AGREE as follows:

Article I

General Description of the Work

1. Pursuant to the Terms and Conditions of this AGREEMENT, including any Additional and Special Terms and Conditions listed in Exhibit C, the Request for Proposals ["RFP"] – FCAM 2020 Aerials attached in Exhibit B; and the Vendor's Price Proposal and Technical Proposal attached in Exhibit F, MAPC hereby engages the Vendor to provide the following goods and/or services to the Buyers: Aerial Fire Apparatus and Equipment.

Article II

Services of the Vendor

2. The Vendor will provide the goods and/or services as described in the RFP cited in Article 1 (above).

3. The Vendor shall report, and be responsible, to MAPC or its designee as set forth on Exhibit A.

4. There shall be no amendment to this AGREEMENT without the written approval of MAPC. MAPC shall be under no obligation to pay for any goods provided or services performed by
the Vendor.

5. The Vendor represents and warrants to MAPC as follows:
   
   i. That it and all its personnel (whether employees, agents or independent Vendors) are qualified and duly licensed as required by law and/or local municipal code to provide services and/or goods required by this AGREEMENT.

   ii. That it further agrees to perform services, including manufacturing, in a professional manner adhering to a reasonable standard of care and in accordance with all applicable State or Federal laws, rules and regulations.

   iii. That it will obtain any and all permits, bonds, insurances and other items required for the proper and legal performance of the work.

   iv. That it is not a party to any AGREEMENT, contract or understanding, which would in any way restrict or prohibit it from undertaking or performing its obligations hereunder in accordance with the terms and conditions of this AGREEMENT.

   Article III

   Performance of the Vendor

6. In the performance of service under this AGREEMENT, the Vendor acts at all times as an independent contractor. There is no relationship of employment or agency between MAPC, on the one hand, and the Vendor on the other, and neither party shall have nor exercise any control or direction over the method by which the other performs its work or functions aside from such control or directions as provided in this AGREEMENT which the parties view as consistent with their independent Vendor relationship.

7. The Vendor agrees to be responsible for and warrantee the work of its subcontractors listed in Exhibit D and to ensure their compliance with all legal, quality and performance requirements of the Request for Proposals (“RFP”) – RFP No. attached in Exhibit B; and the Vendor’s Price Proposal and Technical Proposal attached in Exhibit E. The Vendor may not use subcontractors not named in Exhibit D without the prior written consent of MAPC, which will not unreasonably be withheld.

   Article IV

   Time of Performance

8. Time shall be of the essence in relation to Vendor’s performance under this AGREEMENT. Vendor shall complete performance as promised in its quote that accompanies the Buyer’s purchase order or other document confirming its authorization to the Vendor to proceed. Reasonable extensions shall be granted by the Buyer at the written request of the Vendor, provided the justifying circumstances are documented by and are beyond the reasonable control of Vendor and without fault of Vendor. In the event of such an extension, all other
terms and conditions of this AGREEMENT, except the dates of commencement and completion of performance, shall remain in full force and effect between the parties unless modified in writing.

9. In the absence of such an extension, liquidated damages shall be due the Buyer in the amount of 0.1% (one tenth of one percent) of the face value of the Vendor's quoted or modified purchase price for each day performance exceeds the promised date(s). Such liquidated damages may be acknowledged in Vendor's final invoice or taken by Buyer as a deduction to such final invoice.

10. Any dispute in the amount of liquidated damages shall be submitted to arbitration by either Buyer or Vendor through the American Arbitration Association within 10 (ten) business days of written notice given by the party declaring impasse. Vendor and Buyer agree to fully comply with the arbitrator's decision within a reasonable time.

Article V

Revisions in the Work to Be Performed

11. If during the Vendor's Time of Performance, Buyer requires revisions or other changes to be made in the scope or character of the work to be performed, Buyer will promptly notify Vendor in writing. For any changes to the scope of work, Vendor shall provide Buyer with a written quote of change in price and/or change in time of performance and shall proceed with such changes only upon written consent of Buyer, which shall be construed as a modification to Buyer's original purchase order.

12. Buyer will neither unreasonably request revisions nor unreasonably withhold final acceptance of delivered products.

Article VI

Term of Agreement

13. The term of this AGREEMENT shall commence upon execution and will continue until December 31, 2020, or until otherwise terminated as provided by this AGREEMENT or the RFP.

14. MAPC reserves the right at its sole discretion to extend the contract for up to two (2) additional one-year terms ending December 31, 2021 and December 31, 2022 respectively.

15. In the event new contracts have not been procured and awarded before the end of a second contract extension, MAPC reserves the right at its sole discretion to extend the contract for an additional period of time until new contracts have been procured and awarded. However, in no instance shall any contract term, including extensions, exceed three (3) years in total.
16. The **Vendor** agrees to perform promptly upon execution of this AGREEMENT and will diligently and faithfully perform in accordance with the provisions hereof.

**Article VII**

**Orders, Fees, Invoices, and Payments**

17. Orders, fees, invoices, and payment shall be processed and paid as specified in Section 10-Terms & Conditions of the **RFP**.

**Article VIII**

**Assignment**

18. Neither party shall assign, transfer or otherwise dispose of this AGREEMENT or any of its rights hereunder or otherwise delegate any of its duties hereunder without the prior written consent of the other party. Any such attempted assignment or other disposition without such consent shall be null and void and of no force and effect.

**Article IX**

**Indemnification**

19. The **Vendor** agrees to indemnify and save **MAPC**, **FCAM**, and the **Buyers** harmless from any and all manner of suits, claims, or demands arising out of any errors, omissions or negligence by the **Vendor** (including all its employees or agents) in performing under this AGREEMENT, or any breach of the terms of this AGREEMENT, which constitute an obligation of the **Vendor**. The **Vendor** shall reimburse **MAPC**, **FCAM**, and the **Buyers** for any and all costs, damages, and expenses including reasonable attorney's fees which **MAPC**, **FCAM**, and the **Buyers** pays, or becomes obligated to pay, by reason of such activities or breach. The provisions of this Section shall be in addition to and shall not be construed as a limitation on any other legal rights of **MAPC**, **FCAM**, and the **Buyers** expressed or not expressed in the **RFP** and with respect to this AGREEMENT.

**Article X**

**Insurance**

20. Before performing under this AGREEMENT, the **Vendor** shall obtain, and shall maintain throughout the term of this AGREEMENT, insurance at limits specified in the **RFP** and provide written documentation of such in the form specified in the **RFP**.

21. The **Vendor** shall give **MAPC** 20 days (twenty) written notice and copies of documentation in the event of any change or cancellation of coverage.
Article XI

Termination of Agreement

22. Either MAPC or the Vendor may terminate this AGREEMENT for cause upon written notice given by the non-defaulting party. For the purposes of this provision, "cause" shall include the failure of a party to fulfill its material duties hereunder in a timely and satisfactory manner.

23. MAPC shall have the right to terminate this AGREEMENT for its convenience upon fourteen (14) calendar days of written notice.

24. Following termination of this AGREEMENT, the parties shall be relieved of all further obligations hereunder except that:

25. MAPC and FCAM shall not be liable for payments for the services and/or expenses or lost profits of the Vendor in the event of termination.

26. The Vendor shall remain liable for any damages, expenses or liabilities arising under this AGREEMENT (including its indemnity obligations) with respect to work performed pursuant to the AGREEMENT.

Article XII

Entirety of Agreement

27. This AGREEMENT, together with its Exhibits, the RFP referenced above and its Addenda, the required supplemental documents and any additional exhibits, constitute the entire AGREEMENT between MAPC and the Vendor with respect to the matters set forth therein and may not be changed (amended, modified or terms waived) except by a writing signed by both parties. Any notices required or allowed shall be sent by receipt-verified mail, email, fax or courier to the persons designated in Exhibit A.

28. The provisions of the RFP and the Vendor's Proposal are incorporated herein by reference. In the event of any conflict among the Contract Documents, the documents shall be construed according to the following priorities:

   Highest Priority: Amendments to Contract (if any)
   Second Priority: Contract
   Third Priority: Addenda to the RFP (if any)
   Fourth Priority: RFP
Fifth Priority: Vendor's Proposal

Article XIII

Severability

29. In the event any provision of this AGREEMENT is found by a court of appropriate jurisdiction to be unlawful or invalid, the remainder of the AGREEMENT shall remain and continue in full force and effect.

Article XIV

Governing Law and Jurisdiction

30. This AGREEMENT shall be governed by, construed and enforced in accordance with laws of the Commonwealth of Massachusetts. MAPC, FCAM, Vendors, and Buyers agree to submit their respective jurisdiction and venue to the state and federal courts in the Commonwealth of Massachusetts to resolve any disputes or disagreements that may arise under any provision of this AGREEMENT.

Article XV

Notice

31. Except as otherwise expressly provided in this AGREEMENT, any decision or action by MAPC relating to this AGREEMENT, its operation, or termination, shall be made only by MAPC or its designated representative identified in Exhibit A.
IN WITNESS WHEREOF, the parties have caused this AGREEMENT to be executed by their duly authorized officers on the date written below.

For MAPC by or on behalf of the Fire Chiefs Association of Massachusetts, Inc. and its Members:

[Signature]

Marc Draisen

Name

Executive Director

Title

For the VENDOR:

[Signature]

Todd S. Fierro

* Name

President

* Title

* Affix Corporate Seal

(or mark "n/a")

January 8, 2020

* Date
**EXHIBIT A**

Notice Addressees

<table>
<thead>
<tr>
<th>For MAPC:</th>
<th>For the VENDOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Marc Draisen</strong></td>
<td><strong>Richard Peck</strong></td>
</tr>
<tr>
<td>Name</td>
<td>Name</td>
</tr>
<tr>
<td>Executive Director</td>
<td><strong>Dealer Representative, Manager</strong></td>
</tr>
<tr>
<td>Title</td>
<td>Title</td>
</tr>
<tr>
<td>MAPC</td>
<td><strong>Spartan Motors USA, Inc.</strong></td>
</tr>
<tr>
<td>Organization</td>
<td>Organization</td>
</tr>
<tr>
<td>60 Temple Place</td>
<td>907 7th Avenue North</td>
</tr>
<tr>
<td>Street Address</td>
<td>* Street Address</td>
</tr>
<tr>
<td><strong>Boston, MA 02111</strong></td>
<td><strong>Brandon, SD 57005</strong></td>
</tr>
<tr>
<td>City, State, ZIP</td>
<td>* Street Address</td>
</tr>
<tr>
<td>617.933.0700</td>
<td>402.218.4685</td>
</tr>
<tr>
<td>Phone</td>
<td>* Phone</td>
</tr>
<tr>
<td>617.482.7185</td>
<td><strong>401-636-1585 - Richard</strong></td>
</tr>
<tr>
<td>Fax</td>
<td>* Fax</td>
</tr>
<tr>
<td><a href="mailto:mdraisen@mapc.org">mdraisen@mapc.org</a></td>
<td><strong><a href="mailto:rbeck.nefca@gmail.com">rbeck.nefca@gmail.com</a></strong></td>
</tr>
<tr>
<td>email</td>
<td>* email</td>
</tr>
</tbody>
</table>
EXHIBIT B

Request for Proposal #

The request for proposal is hereby incorporated by reference. The original document is held at the offices of MAPC.
EXHIBIT C

Special Terms & Conditions

1. **Vendor** attests to and warrants any and all representations made in **Vendor**'s Complete Price and Complete Technical Proposals including, but not limited to, any and all representations and warranties made by it that exceed those of the manufacturers of products and assemblies used in its manufacture of subject apparatus and fitments.

2. **Vendor** shall indemnify **Buyer** for any and all loss of value of manufacturers' warranties incurred prior to **Vendor**'s complete performance with regard to each individual **Buyer**.

3. All pricing offered under this contract shall be F.O.B. destination, freight prepaid by the **Vendor**, to the **Buyer**'s receiving point. Responsibility until final inspection and acceptance, and liability for loss or damage for all orders shall remain with the **Vendor** when all responsibility shall pass to the **Buyer**, except for the responsibility for latent defect, fraud and the warranty obligations.

* * * * *
EXHIBIT D

Subcontractors

1.
EXHIBIT E

Other Documents:

1. Insurance Guarantee(s) (Insurance Certificate). [To be provided for Contract execution.]
EXHIBIT F

Vendor Proposal:

1. Vendor's Complete Technical Proposal
2. Vendor's Complete Price Proposal

The Vendor’s Complete Technical Proposal and the Vendor’s Complete Price Proposal are hereby incorporated by reference. The original documents are held at the offices of MAPC.

* * * * *
CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFER NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Van Wyk Risk Solutions
150 Ottawa Ave NW
Suite 1000
Grand Rapids, MI 49503

INSURED
Smeal Holding, LLC
610 W. 4th St.
Snyder, NE 68064

CONTACT NAME: Justin Van Wyk
PHONE: (616)-942-5070
FAX: (616)-942-8199
EMAIL ADDRESS: certsvanwycorp.com

INSURER(S) AFFORDING COVERAGE
INCO.: Evinson Insurance Company
NAIC #: 35378

INCO.: Employers Mutual Casualty Company
NAIC #: 21415

INCO.: AXYS Sure Plus Insurance Company
NAIC #: 26620

INCO.: Travelers Insurance Company
NAIC #: 19046

INCO.: Toko Marine Specialty Insurance Company
NAIC #: 23850

COVERAGES

INCSR:

TYPE OF INSURANCE

ADDED:

SUB.

WDD

POLICY NUMBER

POLICY EFF

DATE:

POLICY EXPIR

DATE:

LIMITS

A

COMMERCIAL GENERAL LIABILITY

✓ CLAIMS-MADE ✓ OCCUR

CLAIMS-MADE ✓ OCCUR

GEN. AGGREGATE LIMIT APPLIES PER

POLICY PROJ. LOC

OTHER

MKV09BCC000530

12/2/2019

12/3/2020

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100,000

1,000,000

2,000,000

2,000,000

B

AUTOMOBILE LIABILITY

✓ ANY ALTO

✓ AUTO ONLY

✓ SCHEDULED AUTOS

✓ SCHEDULED AUTOS ONLY

SEB0526

12/2/2019

12/5/2020

1,000,000

500,000

500,000

500,000

500,000

C

EXCESS LIABILITY

✓ OCCUR

✓ CLAIRMS-MADE

EPD

RETENTION $:

PA001-000053765-02

12/5/2019

12/5/2020

10,000,000

AGGREGATE:

$:

D

WORKERS COMPENSATION

AND EMPLOYER'S LIABILITY

✓ NON-PROFIT

✓ PER/EMPLOYEE EXCLUDED

UB-8L784250-19-51-K

4/1/2019

4/1/2020

500,000

500,000

500,000

500,000

500,000

B

Garage Keepers Direct-primary

3C38215

12/5/2019

12/5/2020

$750,000

$5,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 181, Additional Remarks Schedule, may be attached if more space is required)

Metropolitan Area Planning Council and the Fire Chiefs Association of Massachusetts are included as additional insured to the general liability per written contract.

CERTIFICATE HOLDER

Metropolitan Area Planning Council
60 Temple Place
Boston, MA 02111

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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