

# Managing Peak Demand & Capacity Costs

May 13, 2020



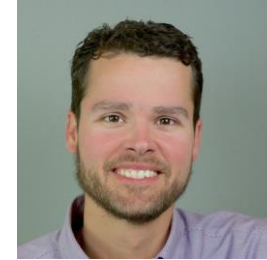
# Agenda

- Introductions & housekeeping
- Peak demand background
- MAPC's peak demand notification program
- Mass Save demand offerings
- Melrose experience

# Introductions

**Paul Wassink**

Demand Response Program Manager  
National Grid



**Joana Abreu**

Program Manager Demand Response  
Eversource



**Martha Grover**

Sustainability Manager  
City of Melrose



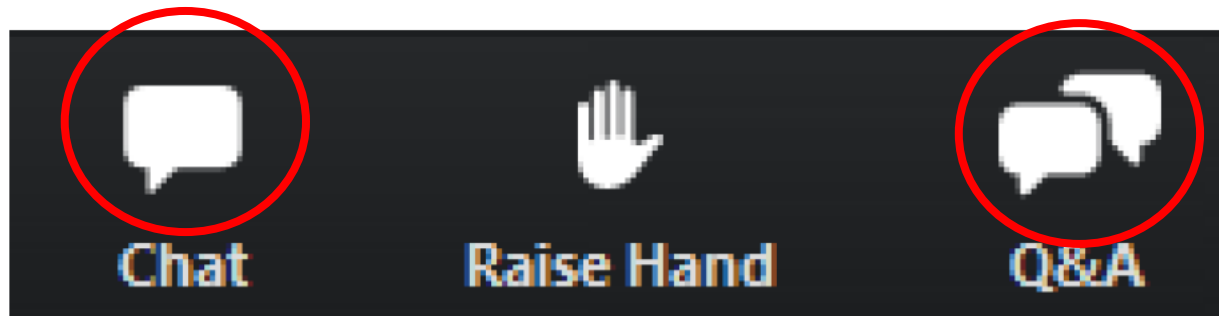
**Brooks Winner**

Clean Energy Specialist  
Metropolitan Area Planning Council



# Housekeeping

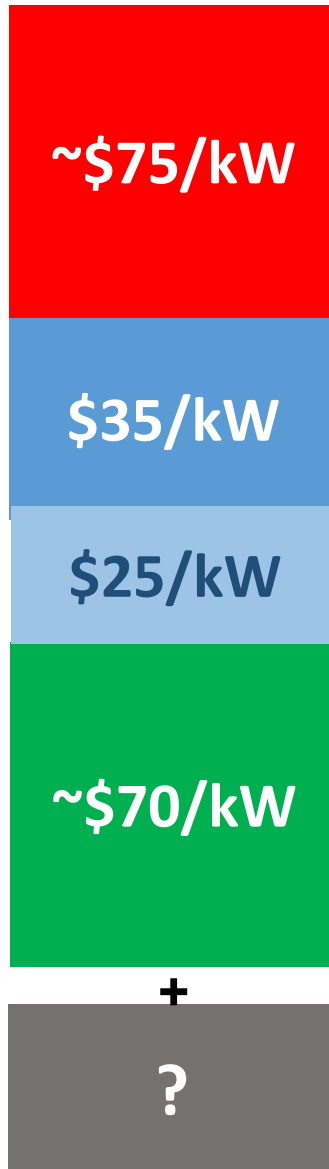
- This meeting is being recorded
- Use the chat box to communicate with hosts
- Submit questions using Q&A



# Poll



# Stacking the Benefits



**Avoided Capacity Costs**

**Payments** from Utility Programs for Reducing Demand in Summer

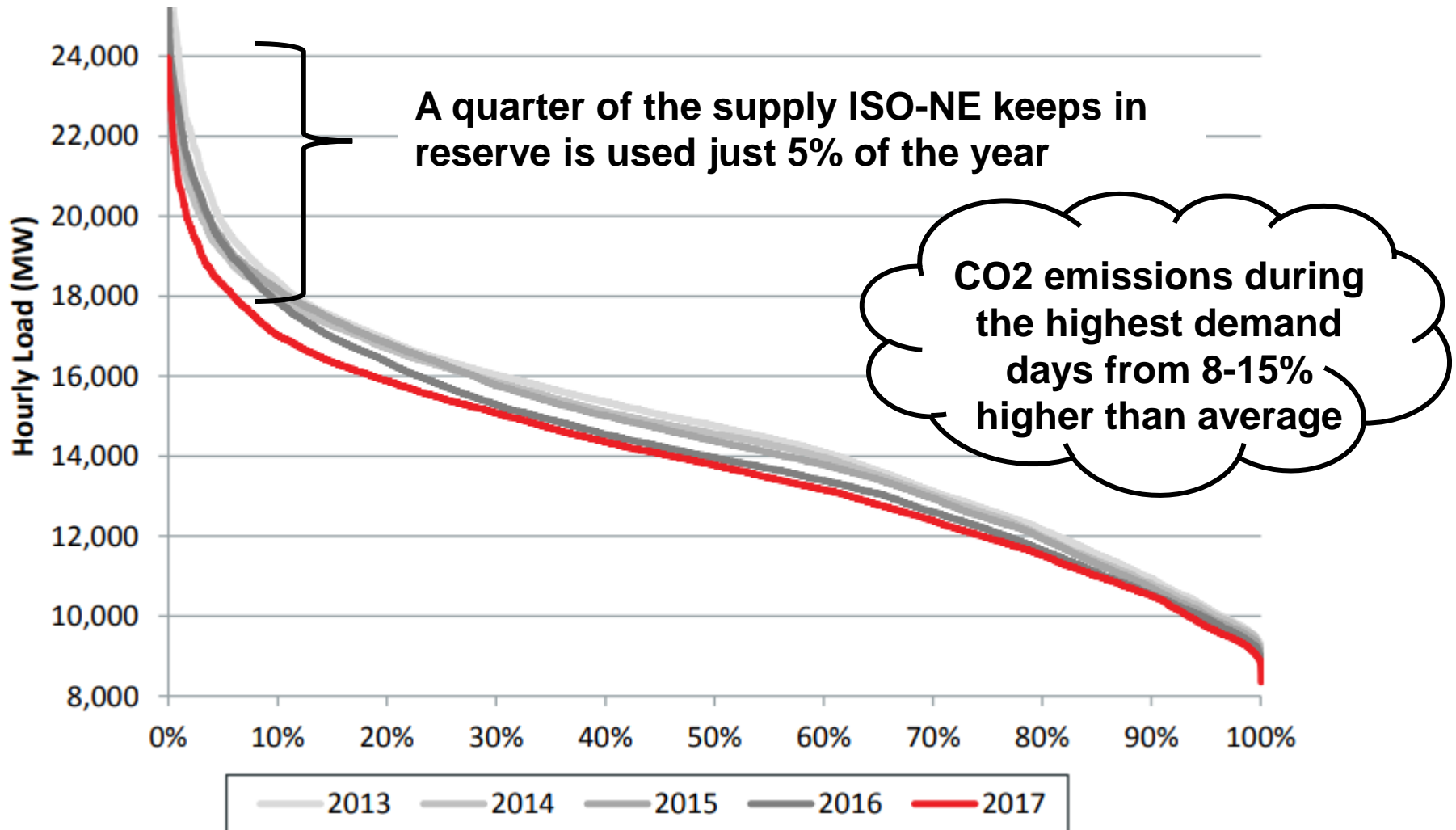
**Payments** from Utility Programs for Reducing Demand in Winter

**Payments** from ISO-NE - Forward Capacity Market for Demand Reduction (summer and winter)

**Potential Revenue** through Clean Peak Standard

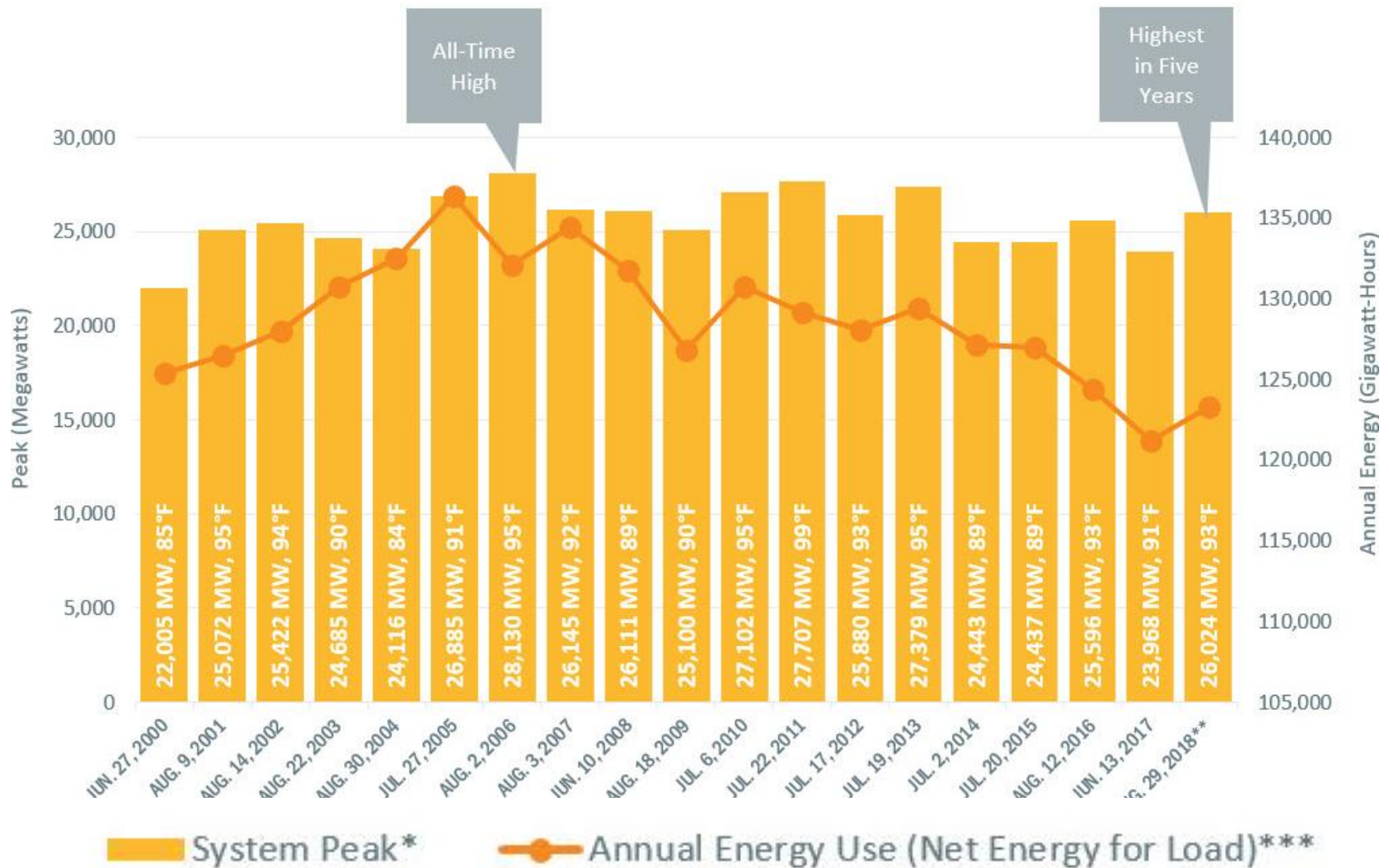
# **Background on Capacity Charges and Peak Demand**

# Load Duration Curve in ISO-NE





# Peak Demand vs. Net Energy Use



Source: ISO-NE Electricity Use Stats

# Two charges on each electricity bill:

1.  **Delivery - Getting Electricity to You**

2.  **Supply - The Actual Electricity**

**Capacity  
Charge**



$$\text{Capacity Charge} = \text{Price} * \text{Quantity of Demand}$$

Set by



Under your control

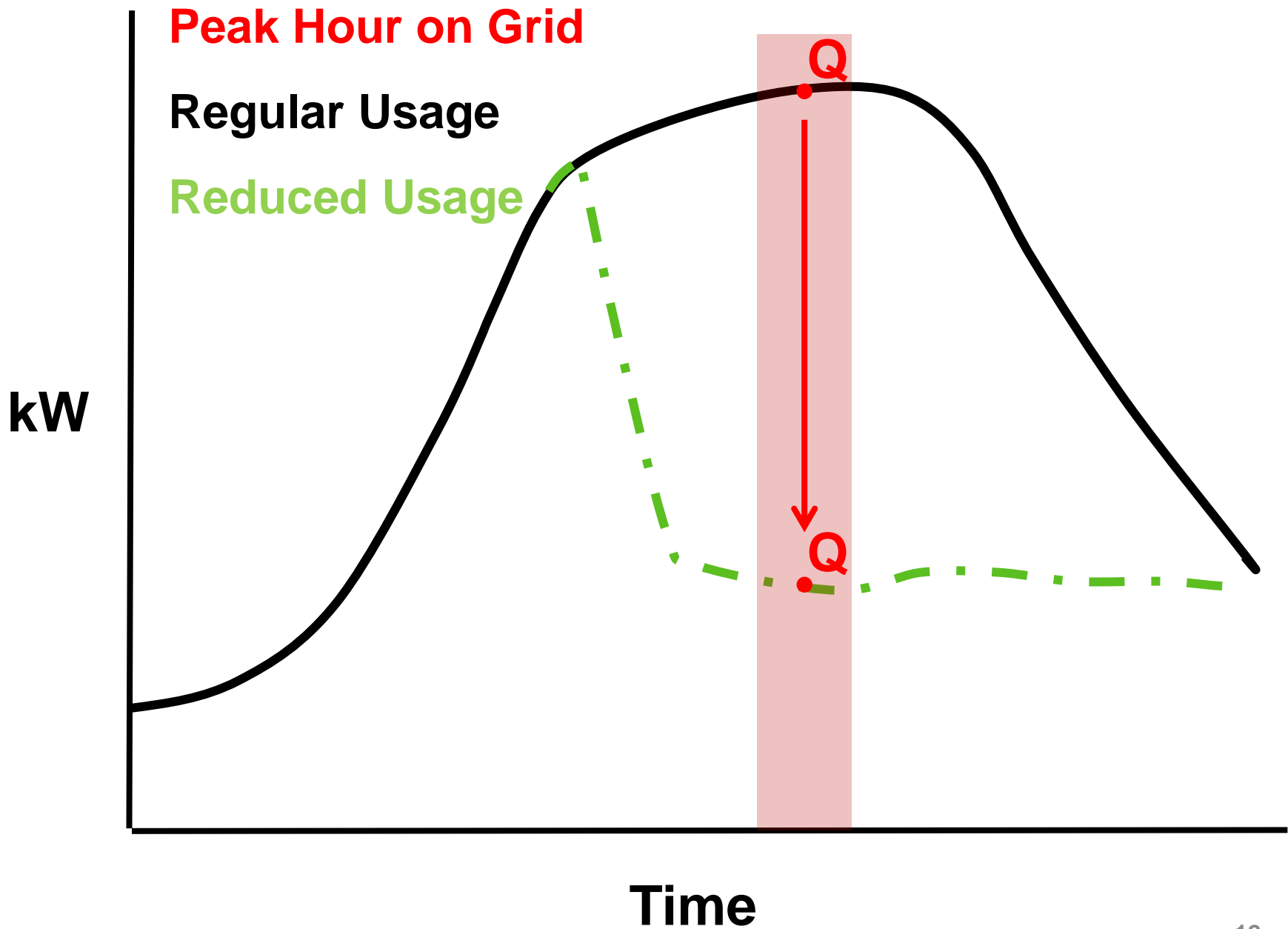
$$\text{Capacity Charge} = \$5.30 \text{ per kW} * 1000 \text{ kW ICAP Tag}$$



**\$5,300 per Month**



**~\$63,000 per Year**



# Typical Buildings:

High School, Middle School, Library, Town or City Hall,  
Police, Fire Station, Waste Water Treatment



# Applicable Accounts:

National Grid: G3

Eversource: B3, B5, B7, G6, G8

# ISO-NE's Calendar

**June 1<sup>st</sup> to May 31<sup>st</sup>**

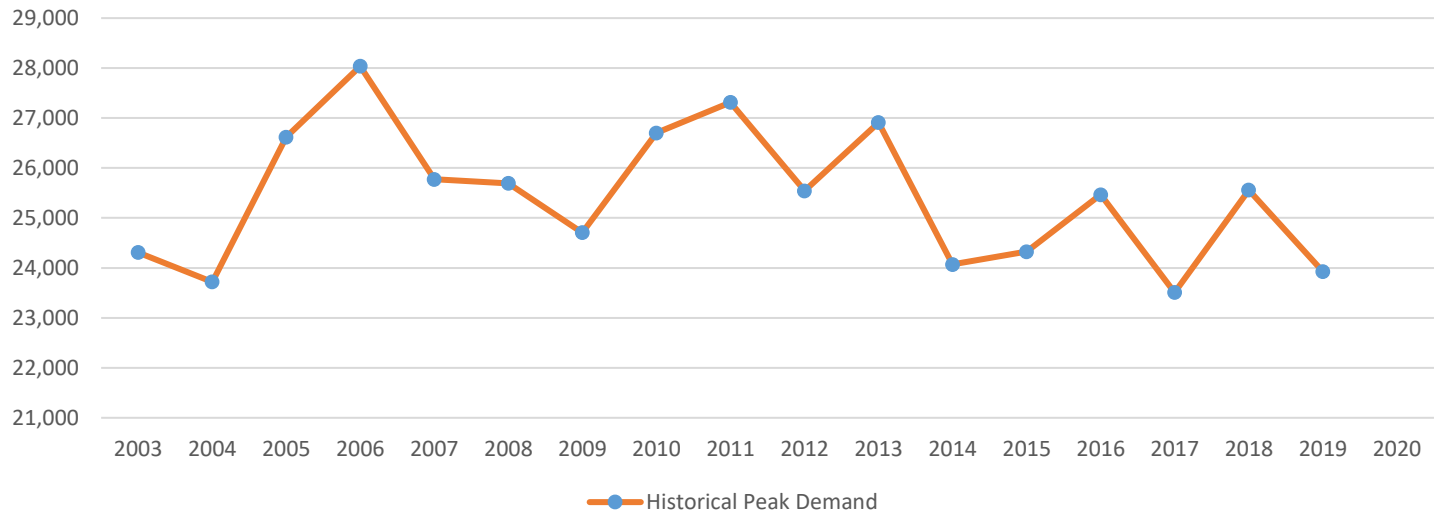
Usage THIS summer determines the ICAP tag (quantity of capacity) starting NEXT June 1<sup>st</sup>

Example:

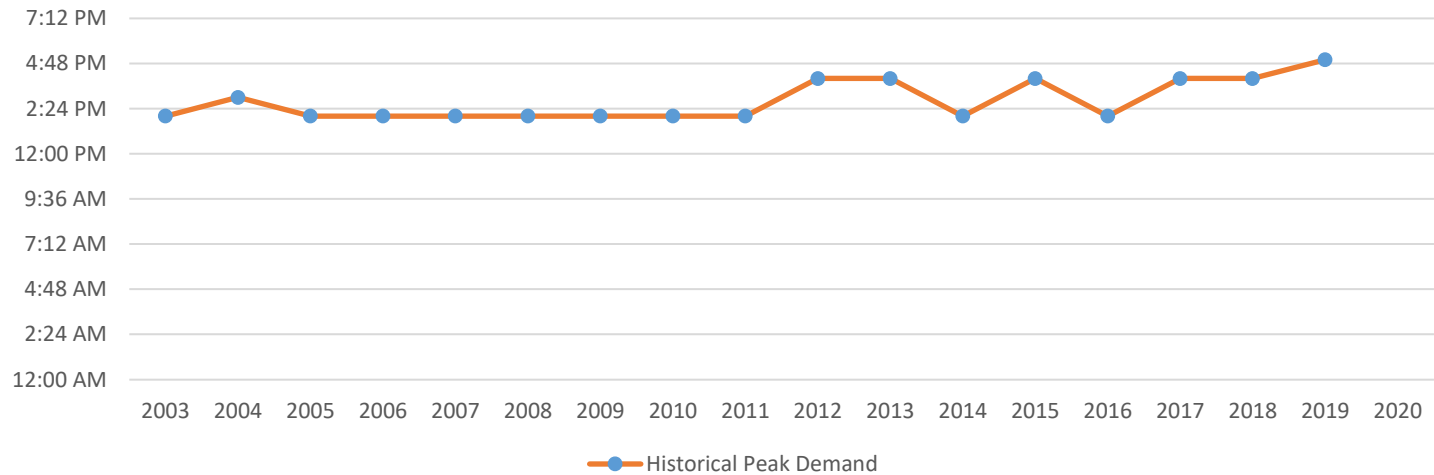
Usage during peak in summer of **2019** determined the ICAP Tag starting this June **2020**

**Link to calendar and pricing for next three years at**  
**<https://www.iso-ne.com/about/key-stats/markets#fcaresults>**

## Actual Load at Annual Peak (MW)

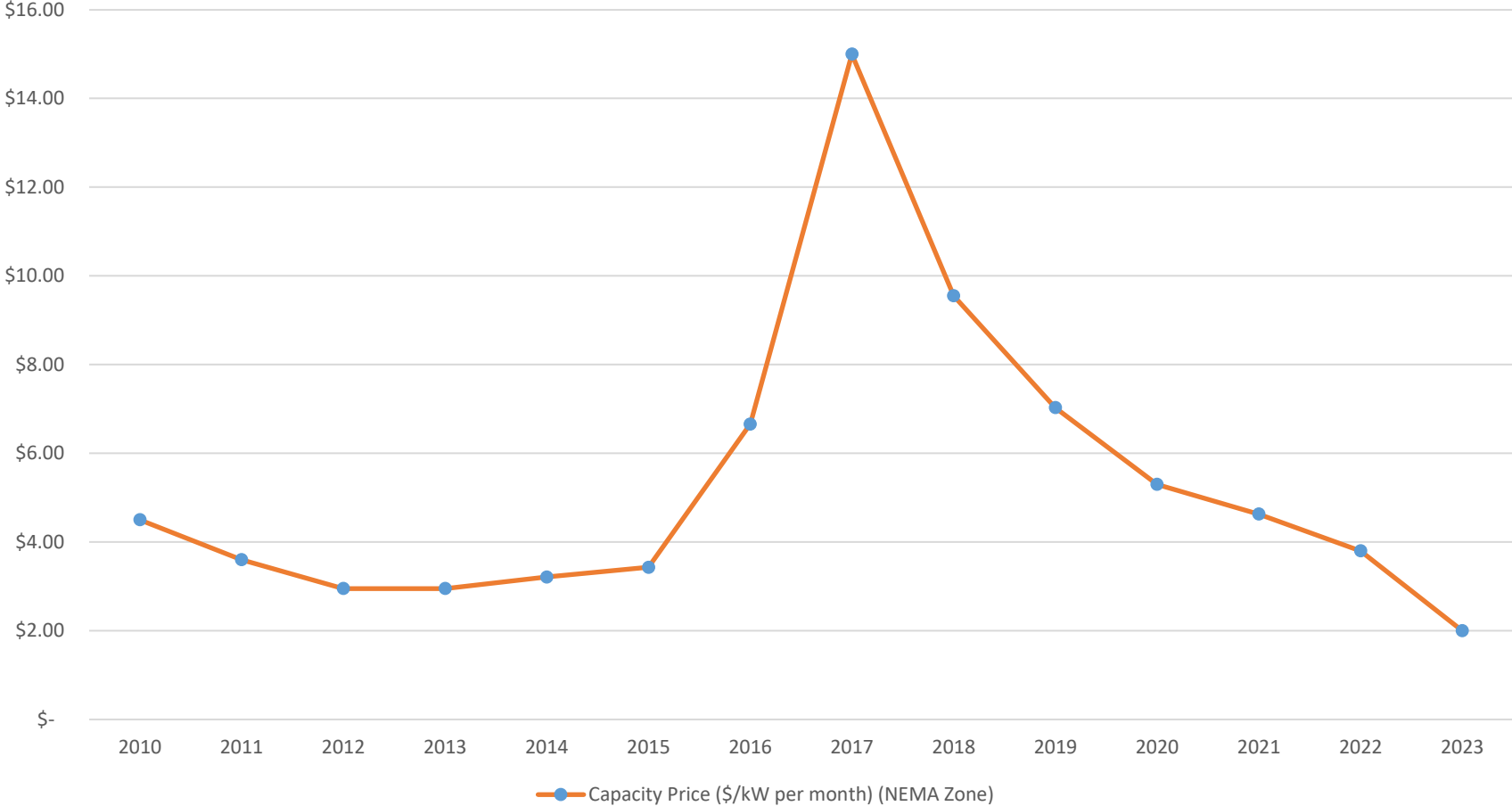


## Time of Annual Peak (MW)

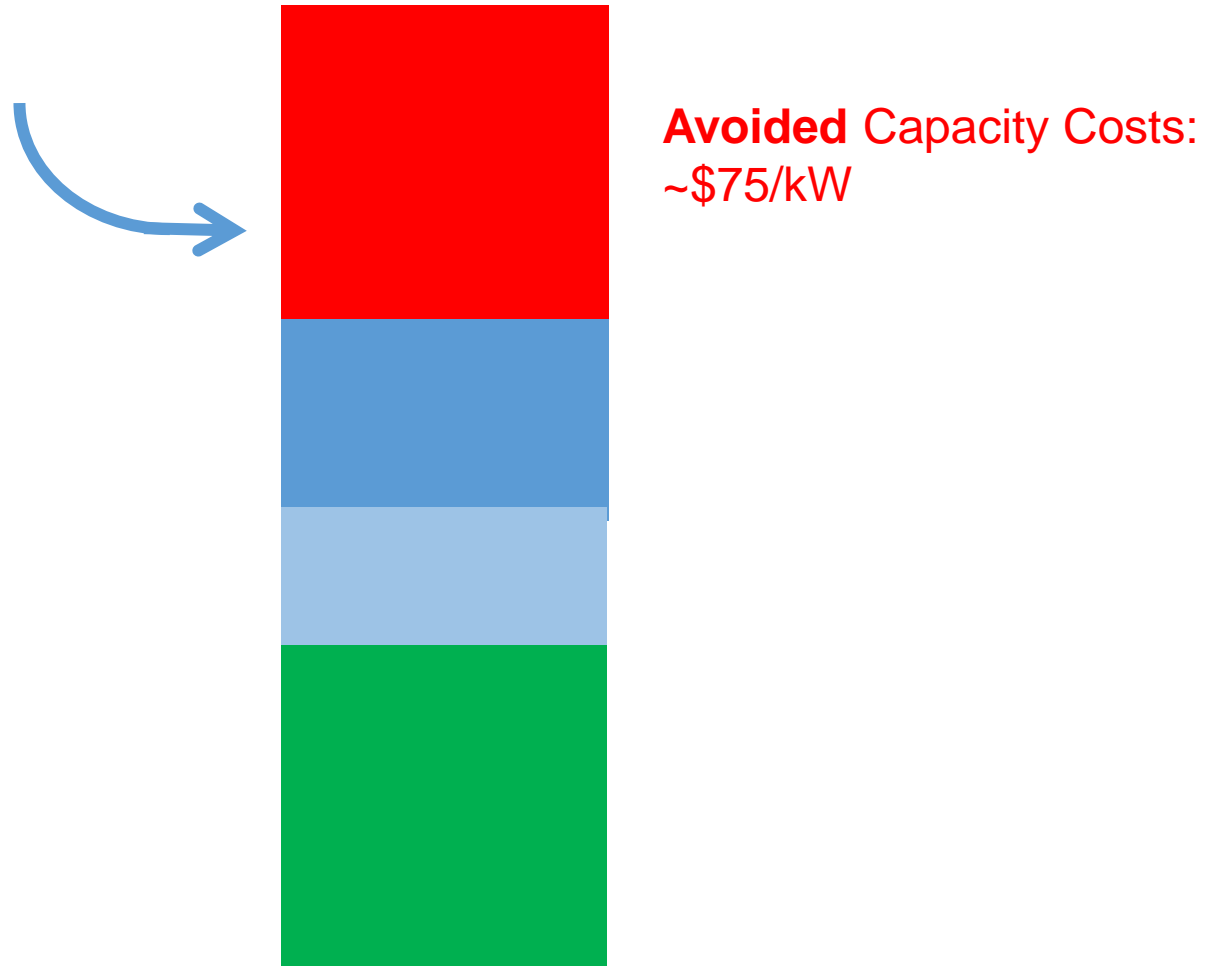




# Capacity Price in NEMA Load Zone



# MAPC's Peak Demand Notification Program



# Our Process:

- 1) Notification email sent each day by 10:15 AM. Example below:

The annual peak is **LIKELY** today.

TODAY WED 27 JUL	THU 28 JUL	FRI 29 JUL	SAT 30 JUL	SUN 31 JUL	MON 01 AUG	TUE 02 AUG
High of 85 °F	89 °F	85 °F	81 °F	78 °F	79 °F	84 °F
Peak load 23.8 GW at 3 - 4 PM	23.9 GW	22.8 GW	18.9 GW	17.5 GW	19.7 GW	20.5 GW
<b>LIKELY</b>	<b>LIKELY</b>	<b>POSSIBLE</b>	<b>UNLIKELY</b>	<b>UNLIKELY</b>	<b>UNLIKELY</b>	<b>UNLIKELY</b>

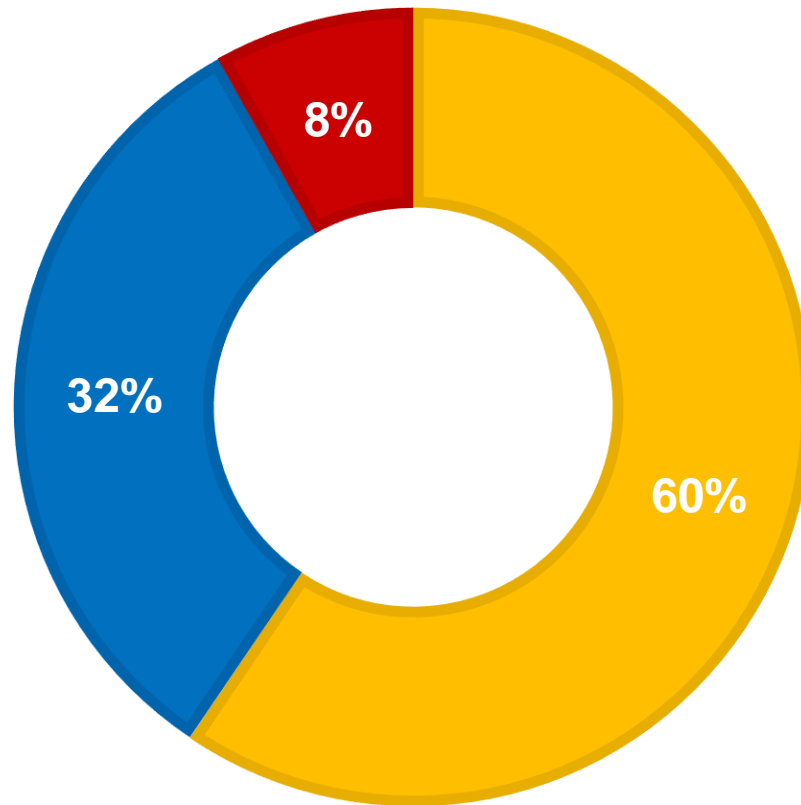
- 2) If **LIKELY**, we recommend you prepare to reduce load (i.e. load shed) around the estimated peak time
- 3) If forecast is **POSSIBLE** or **LIKELY** MAPC will track the demand and send any updates as appropriate

# Participating Municipalities in 2019

- 87 communities receiving notifications;
- 17 colleges & universities
- At least 10 municipalities actively reduced demand in 2019
- \$311,000+ estimated avoided costs
- 3.7 MW reduction per event
- 7+ MWh reduced across 3 events called in 2019

# Participating Building Types in 2018

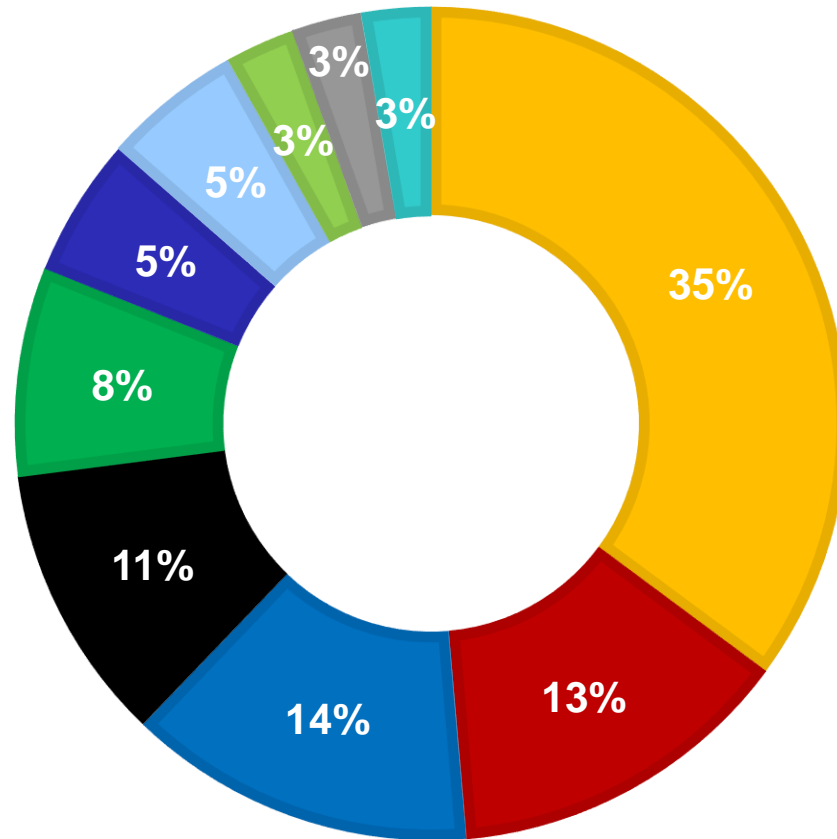
■ Schools   ■ City/Town   ■ Water/Wastewater



Average 300 kW  
of demand  
reduced per event

50-75% demand  
reduction common

# Participating Building Types in 2018



■ High Schools

■ Town/City Halls

■ Wastewater Treatment Facilities

■ Vocational Tech Schools

■ Community Centers

■ Middle Schools

■ Libraries

■ Elementary Schools

■ DPW Buildings

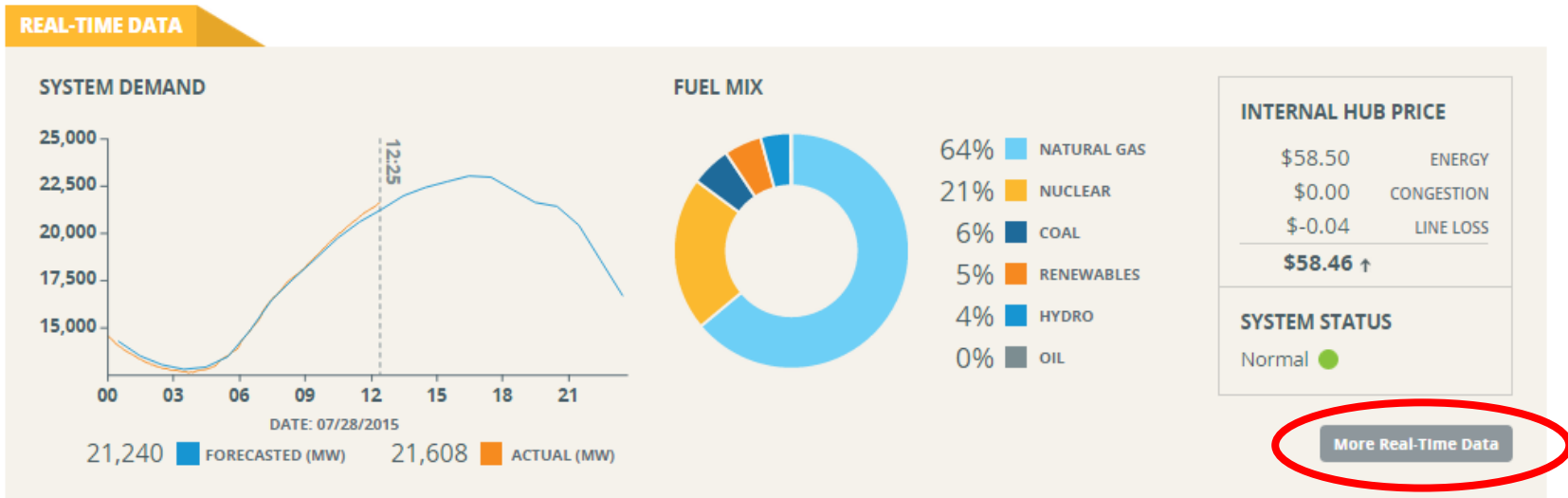
■ Public Service Buildings

# How-To Example: Lynn Schools Load Shedding 2015

- **Choose a Champion**
  - Assign someone to own program
- **Educate Stakeholders early and often of intent**
  - Principals
  - School administrators
  - Mayor
- **Actions**
  - 1.HVAC
  - 2.Lights
  - 3.Anything that is not life safety
- **How Early did we start**
  - Began shed at 2pm- due to shift ending at 3PM
- **Theory vs Practice**
  - No exception
- **Feedback**
  - Face to Face
  - Opportunity cost for money saved
- **Changes**
  - Become more educated in program
  - Look for any other opportunities for saving

# Real-Time Tracking Tools: ISO-NE Website

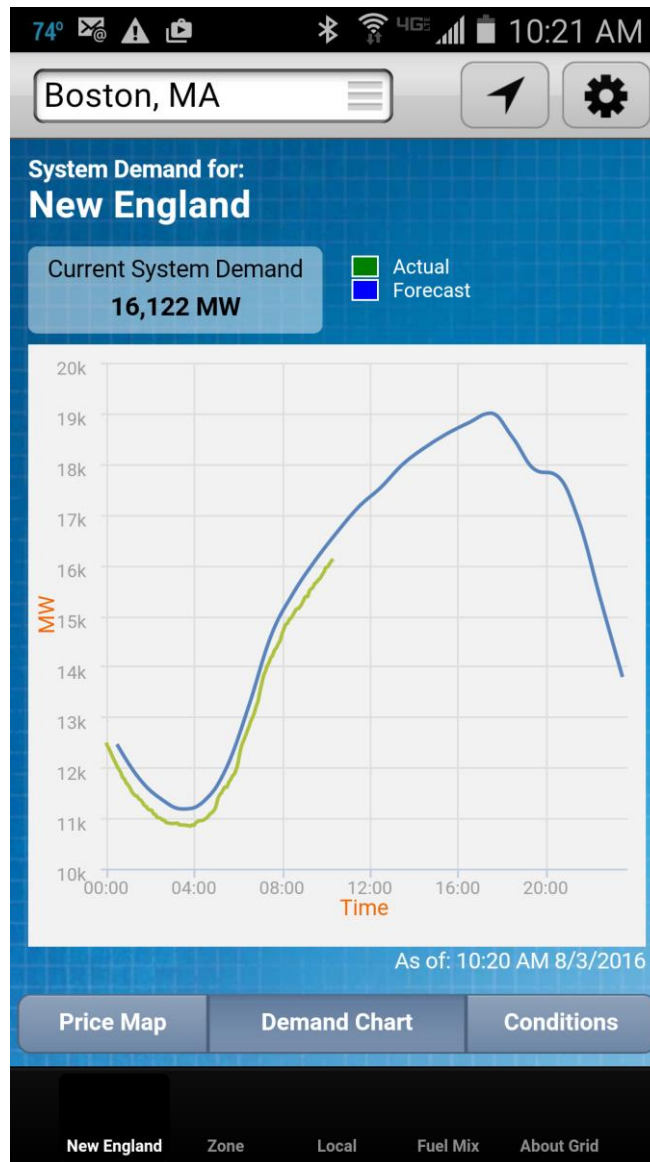
- Step 1 – [www.iso-ne.com](http://www.iso-ne.com), click on “More Real Time Data”



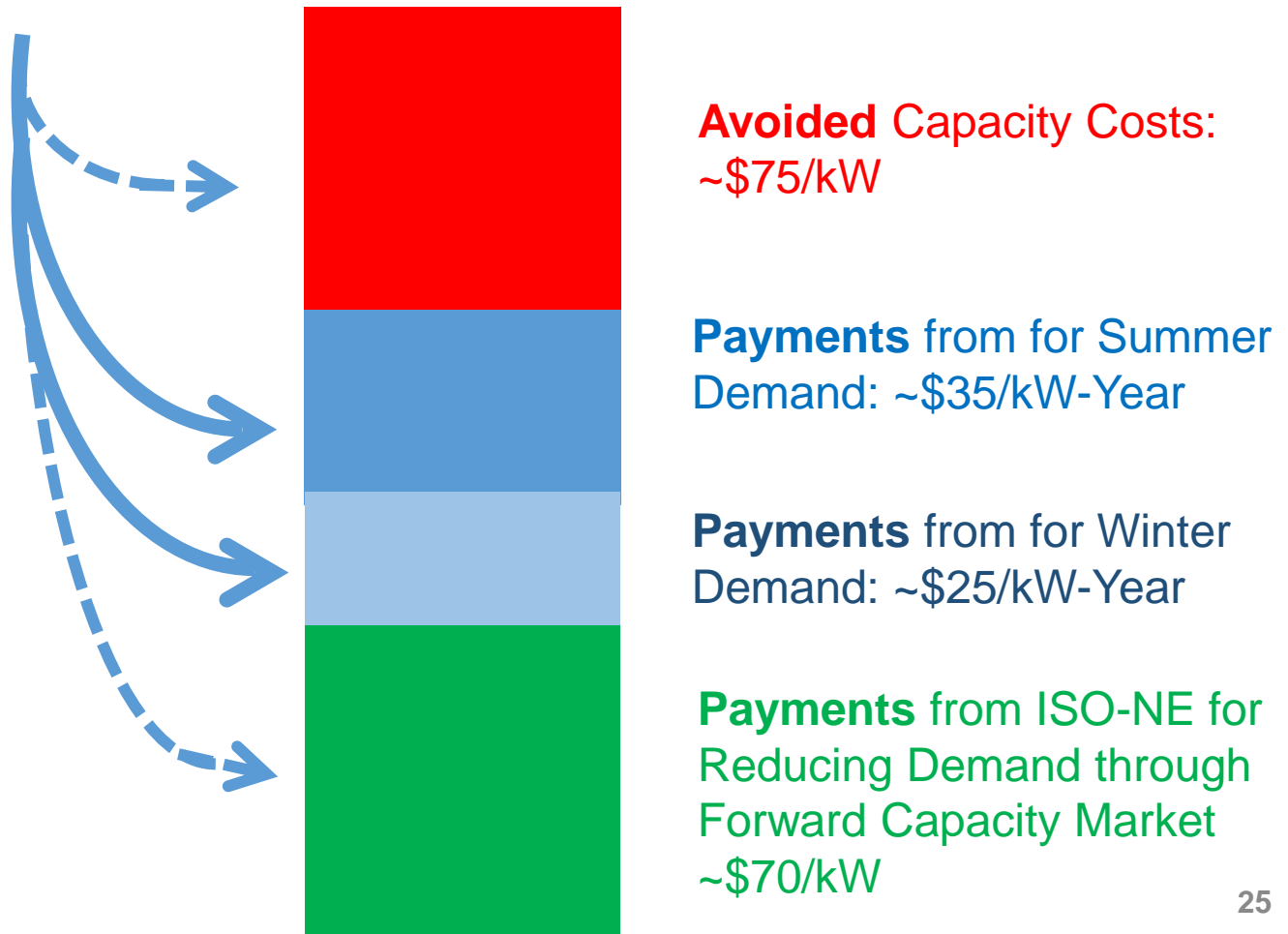
- Step 2 – look at “System Load” graph estimate and actual



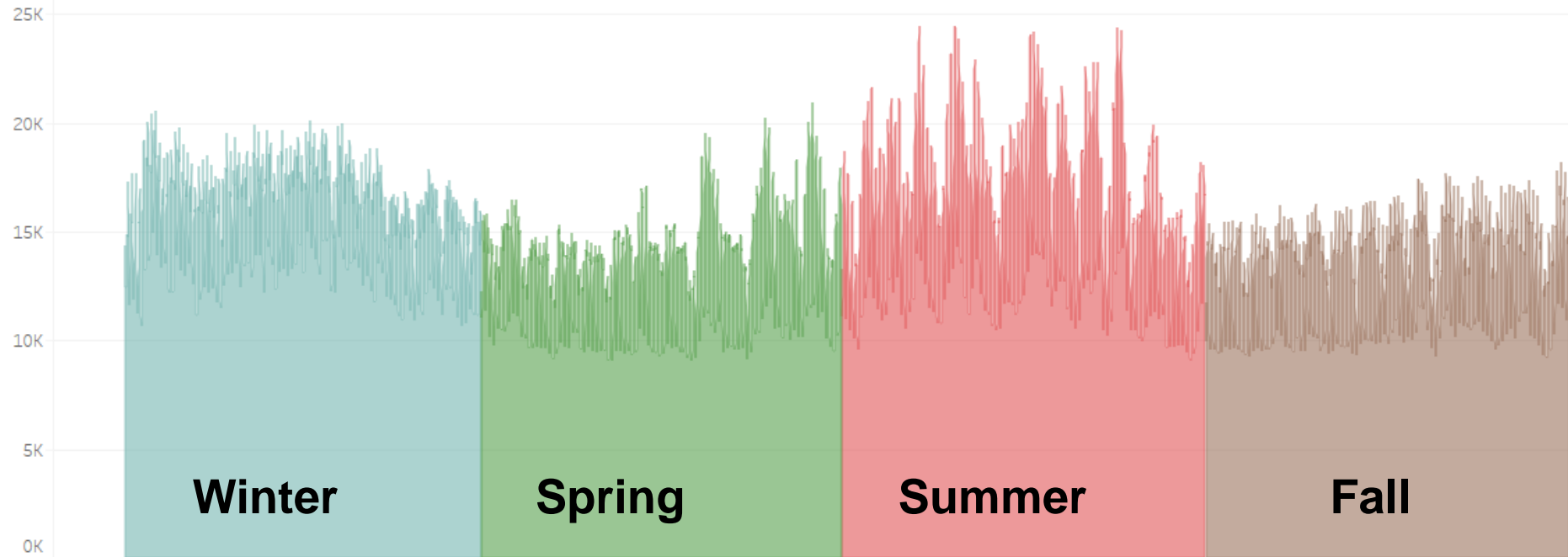
# Real-Time Tracking Tools: ISO to Go App (Free)



# Demand Response through Mass Save



# What is Demand Response and Why do We Do It?



**The whole grid is sized to meet the peak.**

“The top 10% of hours during these year, on average, accounted for 40% of the annual electricity spend...”

Source: [State of Charge – MA Energy Storage Initiative](#)

# A Portfolio of Demand Response



## Residential

Thermostat



Battery



Electric Vehicle



## Commercial

Targeted Dispatch



Daily Dispatch



Winter Dispatch



# 3 Options to Curtail



## Program Parameters

## Typical Application

Targeted  
Dispatch

- 3 - 6 events per summer
- 3 hours per event
- **\$35/kW-summer**



Daily Dispatch

- 30 - 60 events per summer,  
5 events per winter
- 2 - 3 hours per event
- **\$200/kW-summer**



Winter  
Dispatch

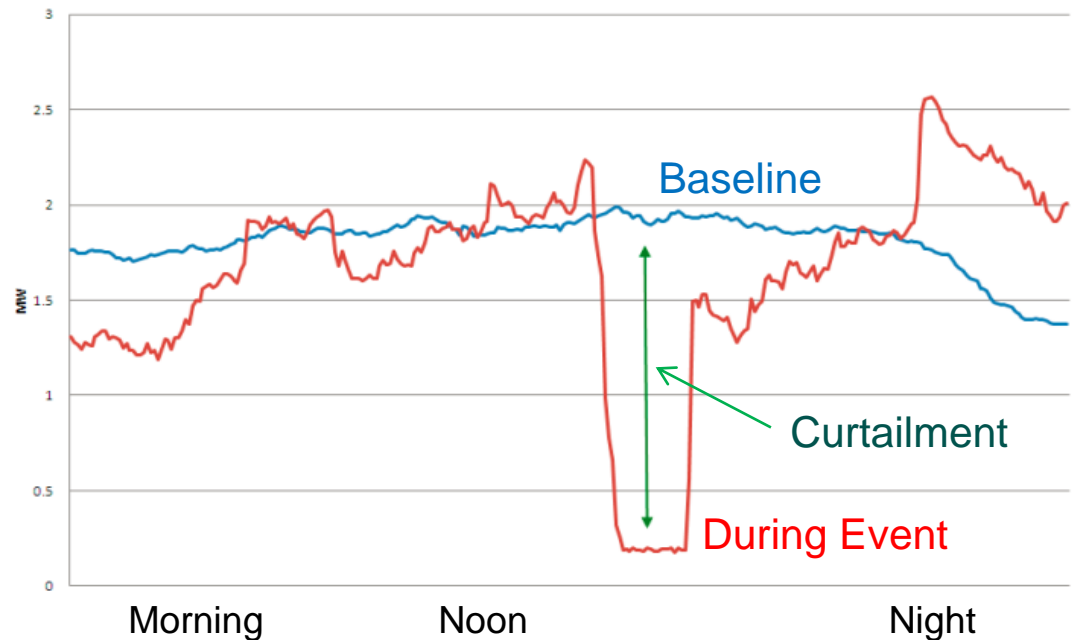
- 5 events per winter
- 3 hours per event
- **\$25/kW-winter**



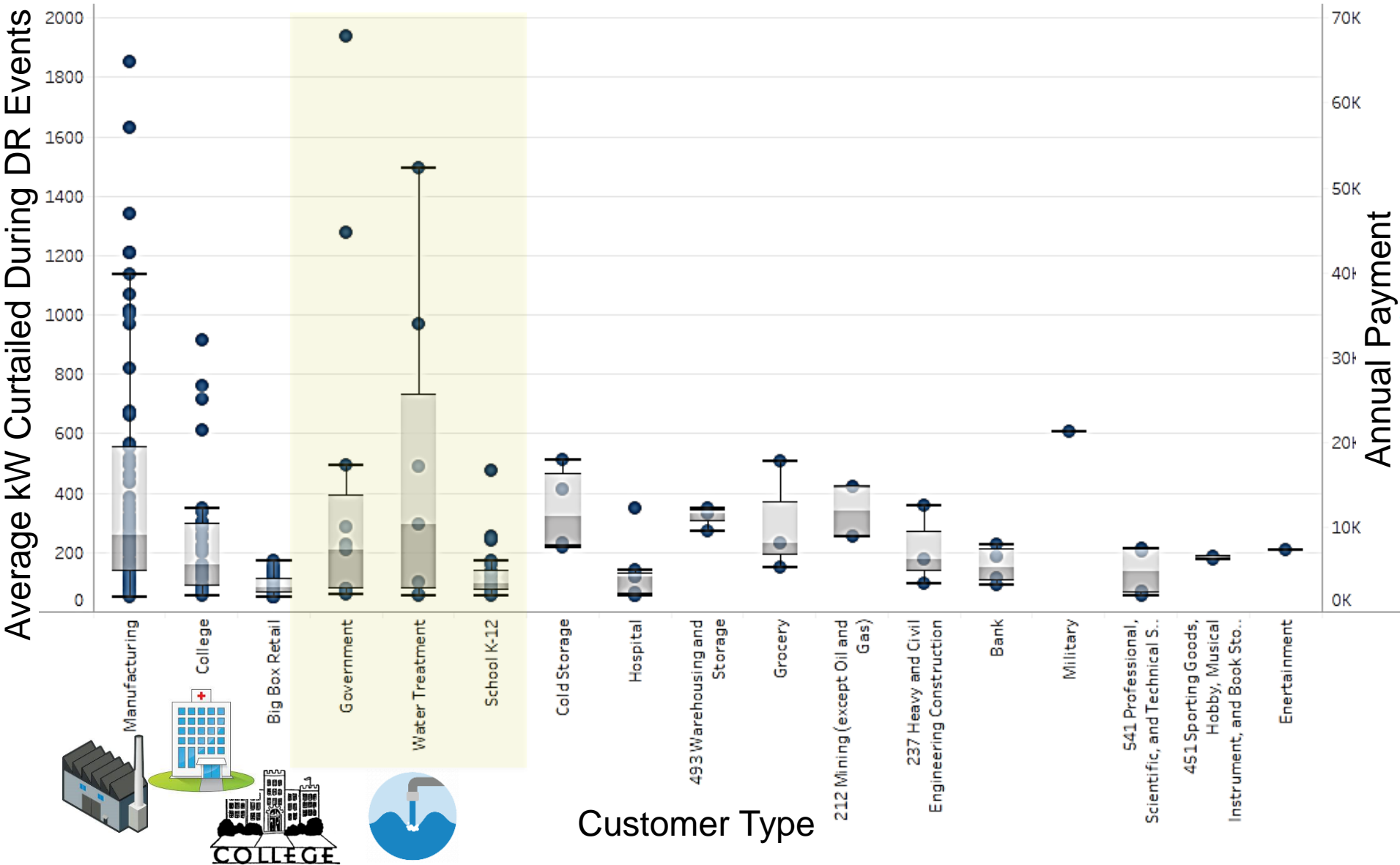
# What do DR Events Look Like



- Day ahead notification at ~1pm
- Called on:
  - During the Summer: June, July, August, and September
  - Weekdays
  - Not Holidays
- 3 hour events – From 2pm to 5pm
- 3 to 7 events per summer



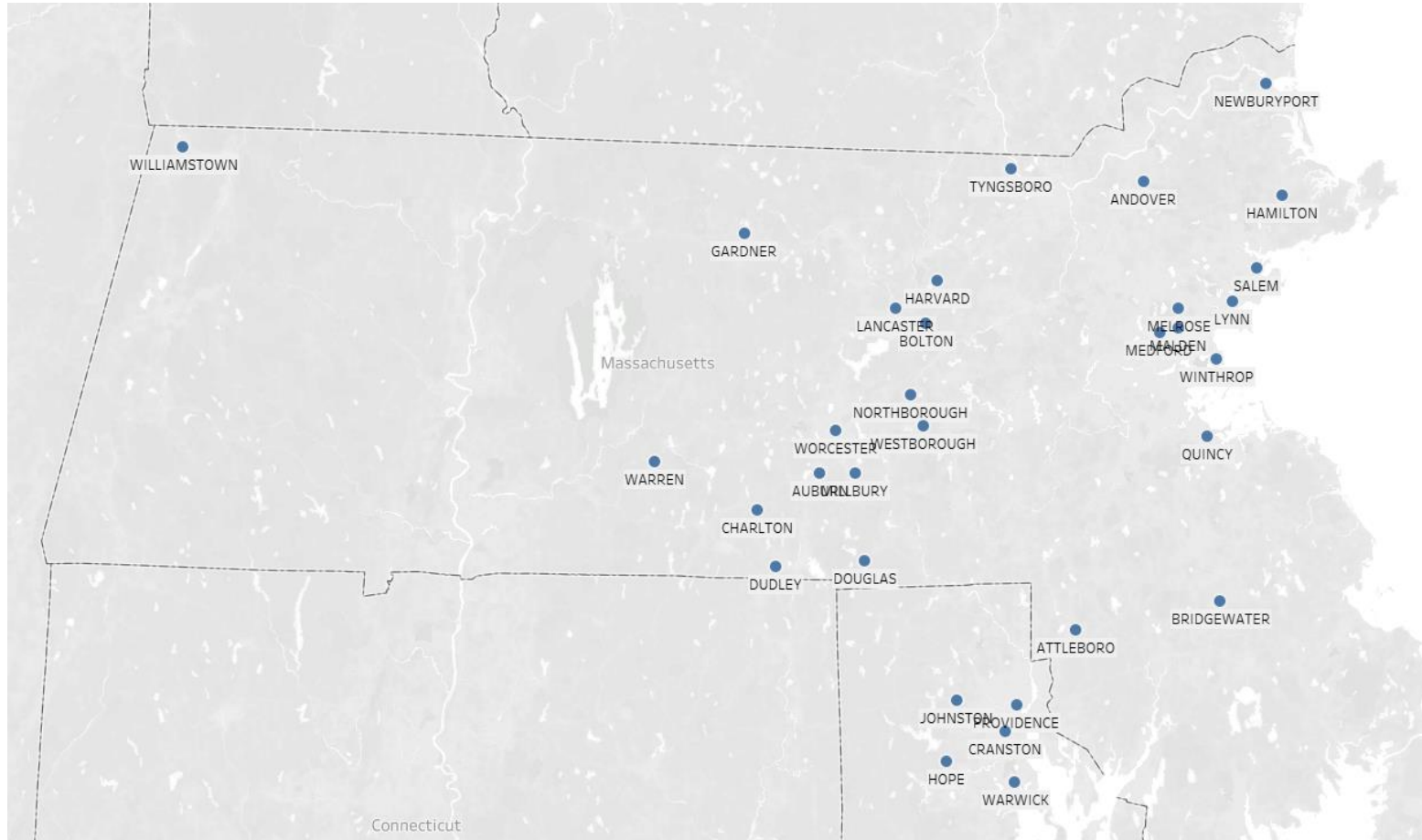
# Current Customer Mix



# Municipal Customers



- 81 municipal facilities participated in the National Grid program in 2019
- Average Performance per facility was 150kW (~\$5,000 per year)





# How Demand Response is Implemented



Targeted Dispatch	Daily Dispatch	Winter Dispatch
<ul style="list-style-type: none"><li>• Usually Manual</li><li>• Temperature setback ~3F</li><li>• VFD speed limiting</li><li>• Early setback</li><li>• Process Changes</li><li>• Rarely Lighting</li><li>• Generators</li><li>• Combined Heat and Power</li></ul>	<ul style="list-style-type: none"><li>• Usually Automatic</li><li>• Batteries</li><li>• Flywheels</li><li>• Thermal Storage</li><li>• Industrial Freezers</li></ul>	<ul style="list-style-type: none"><li>• Usually Manual</li><li>• Snowmaking</li><li>• Industrial Processes</li><li>• Generators</li></ul>

**TECHNOLOGY AGNOSTIC**

Having a central BMS helps, but is not required.

# Other Benefits of Demand Response



As much as \$200 per kW →  
every year

Market Participant Needed  
(aka CSP)

FCM  
~\$70/kW

ICap  
~\$75/kW

Targeted Dispatch

(Summer)

\$35/kW-Year

Winter Dispatch

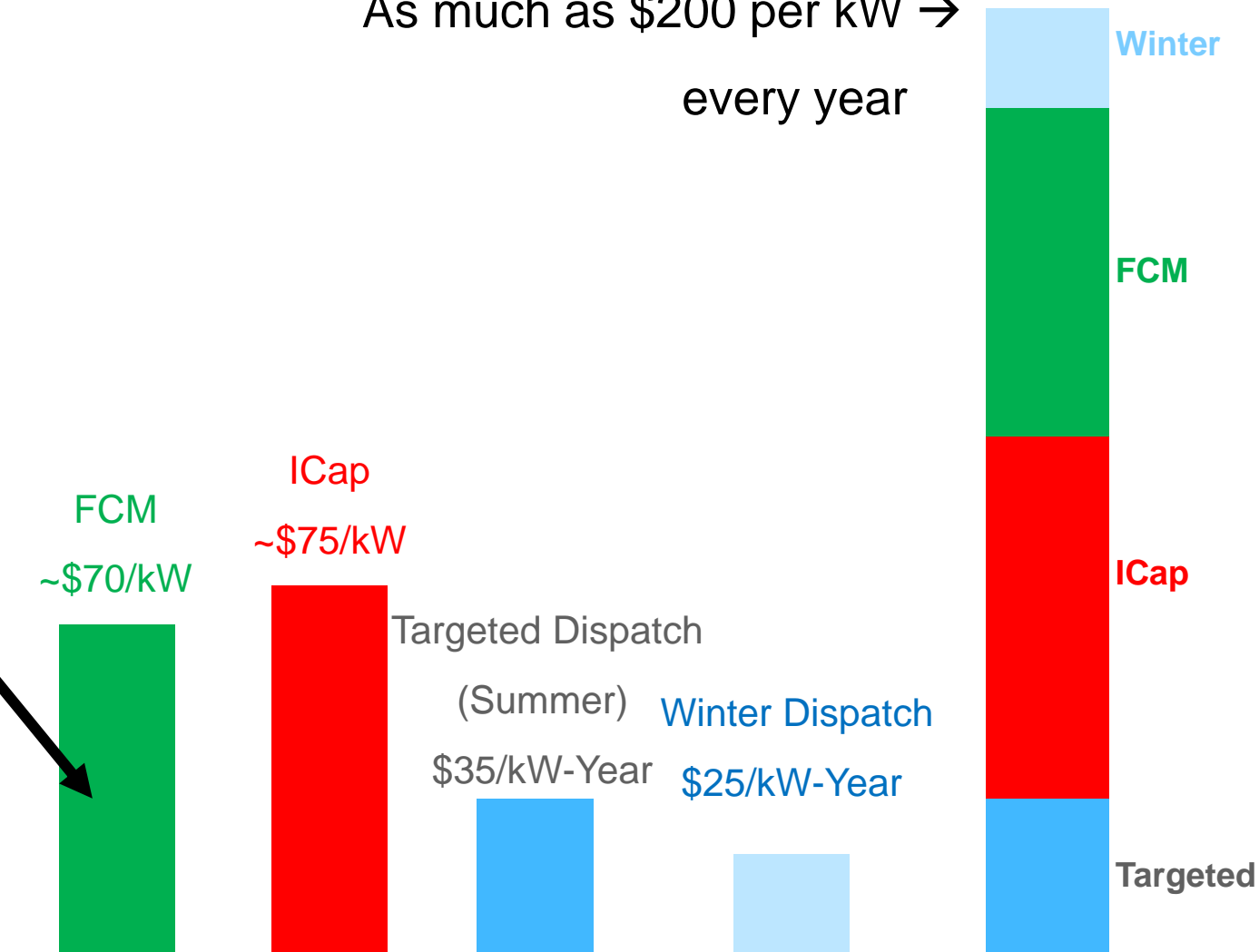
\$25/kW-Year

Winter

FCM

ICap

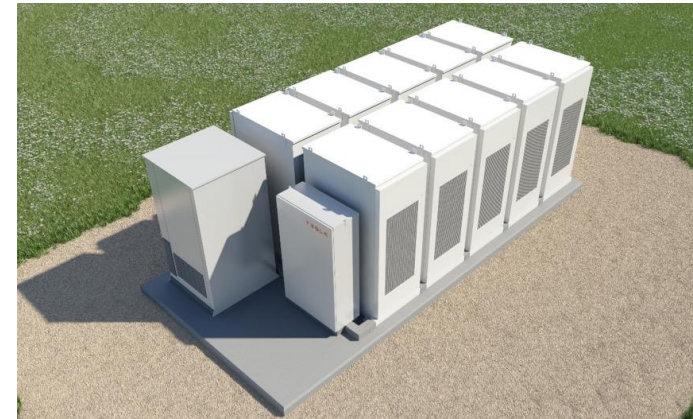
Targeted



# Basics of Daily Dispatch



- Typically 30–60 events per summer
- 2 - 3 hours per event
- Between 2 – 7pm
- Customers/Vendors are notified the day before.
- Not Holidays
- Paid by performance      \$200/kW-summer



# Registration Deadline



- Get you applications in by May 31st



# Pre-Approved Vendors

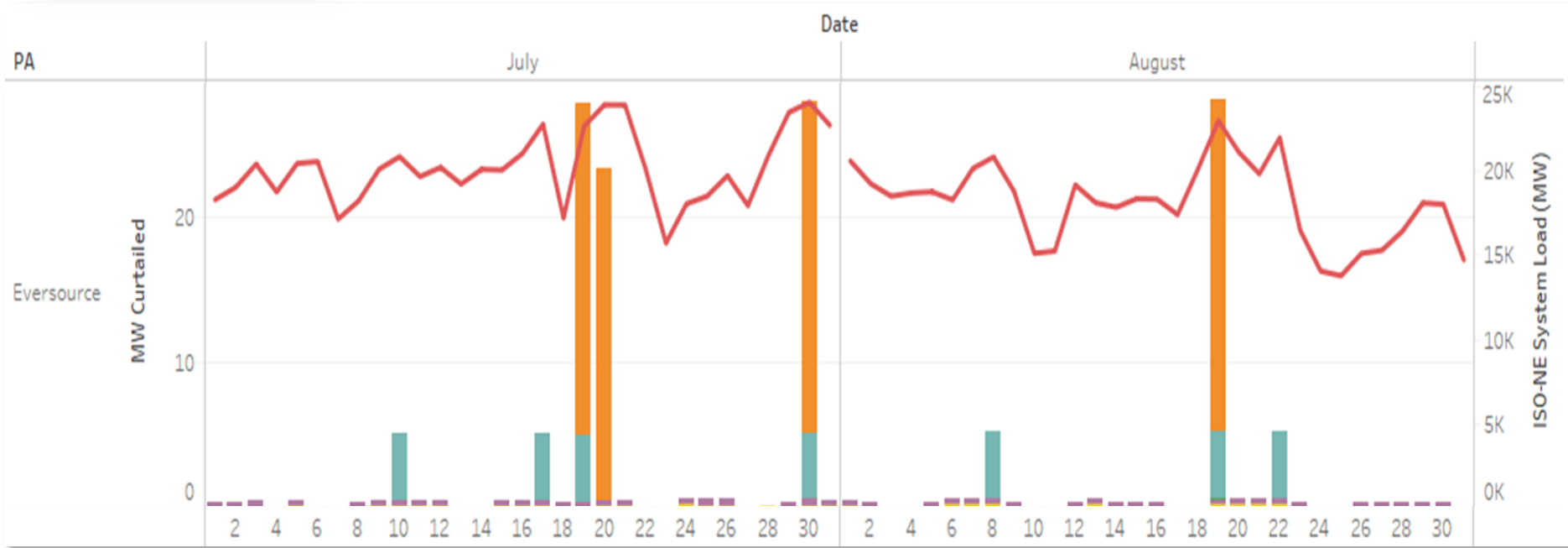


Curtailment Service Provider	National Grid	Eversource	Unitil	Cape Light Compact
<p><b>CPower</b>                      Phone: 1-844-276-9371                      Email: <a href="mailto:ConnectedSolutions@CPowerEnergyManagement.com">ConnectedSolutions@CPowerEnergyManagement.com</a></p>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
<p><b>Enel-X</b>                      Phone: 1-617-692-2514                      Email: <a href="mailto:ConnectedSolutions@enel.com">ConnectedSolutions@enel.com</a></p>	<b>X</b>	<b>X</b>		<b>X</b>
<p><b>IPKeys</b>                      Phone: 1-855-475-3970                      Email: <a href="mailto:NGSales@ipkeys.com">NGSales@ipkeys.com</a></p>	<b>X</b>			
<p><b>Voltus</b>                      Phone: 1-415-463-4236                      Email: <a href="mailto:ConnectedSolutions@voltus.co">ConnectedSolutions@voltus.co</a></p>	<b>X</b>	<b>X</b>		<b>X</b>

# Summer Season Dispatch



- Measure Names
- C&I Targeted Dispatch
  - Tstat
  - EV
  - C&I Daily Dispatch



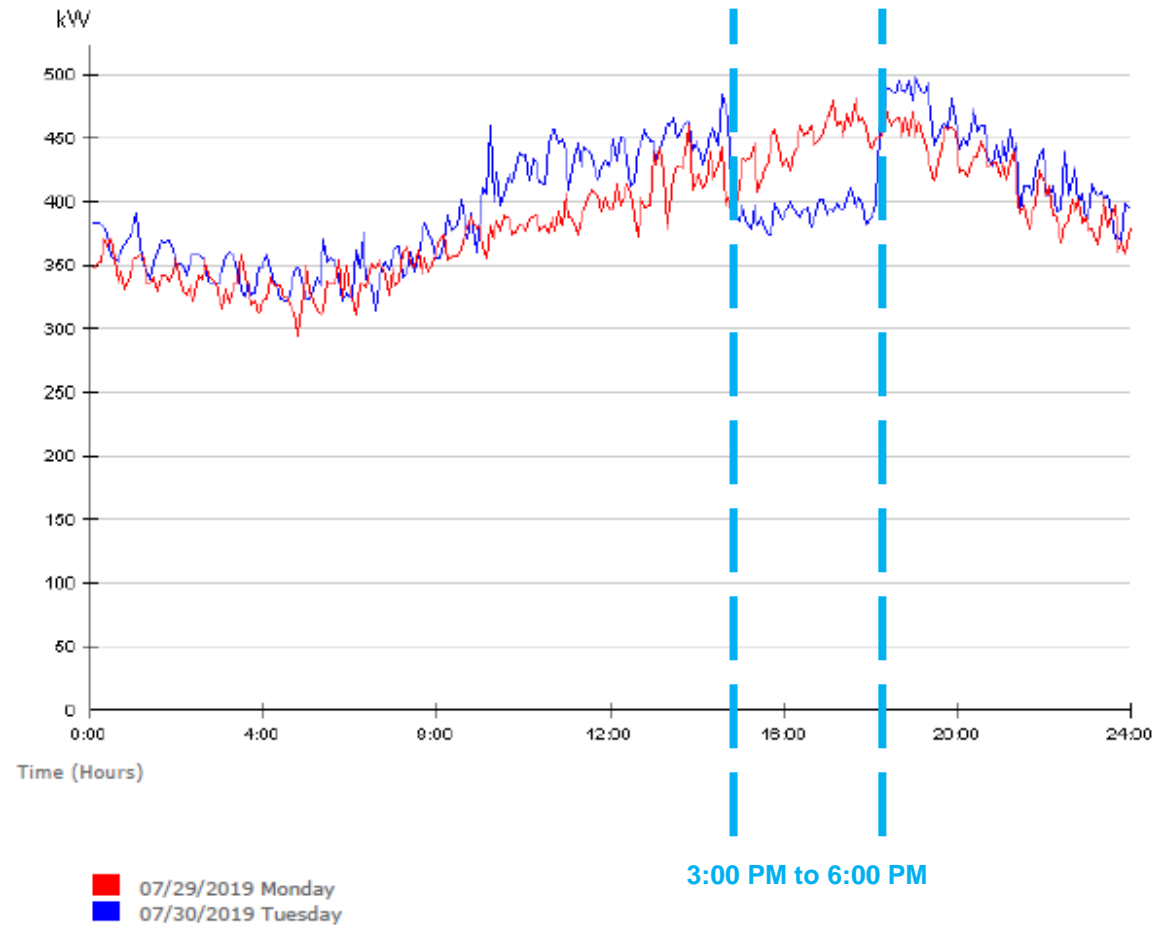
# How do customers participate?



# Municipal Buildings, City Courts, schools



Building automation system, HVAC, fans

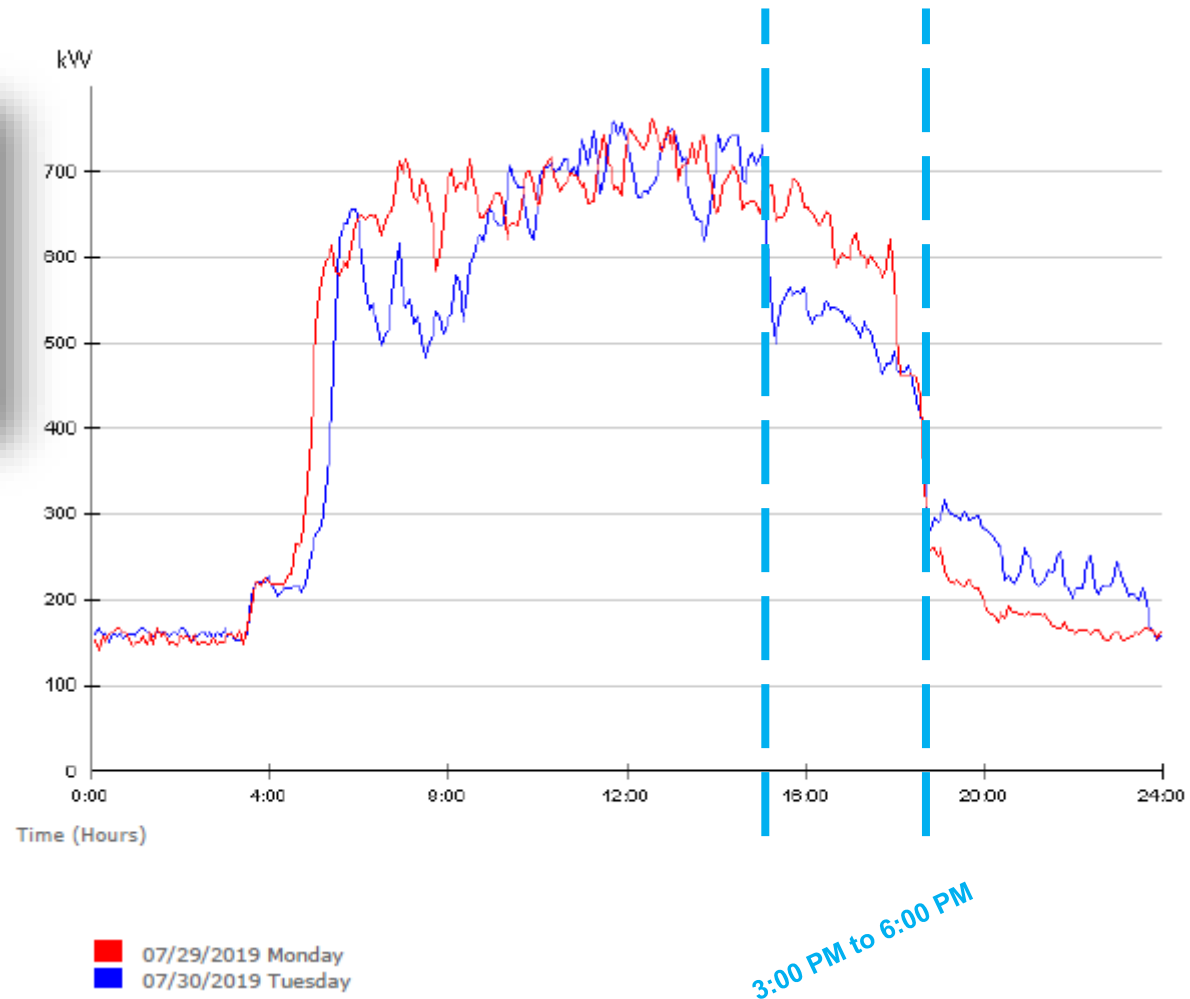




# Office Building



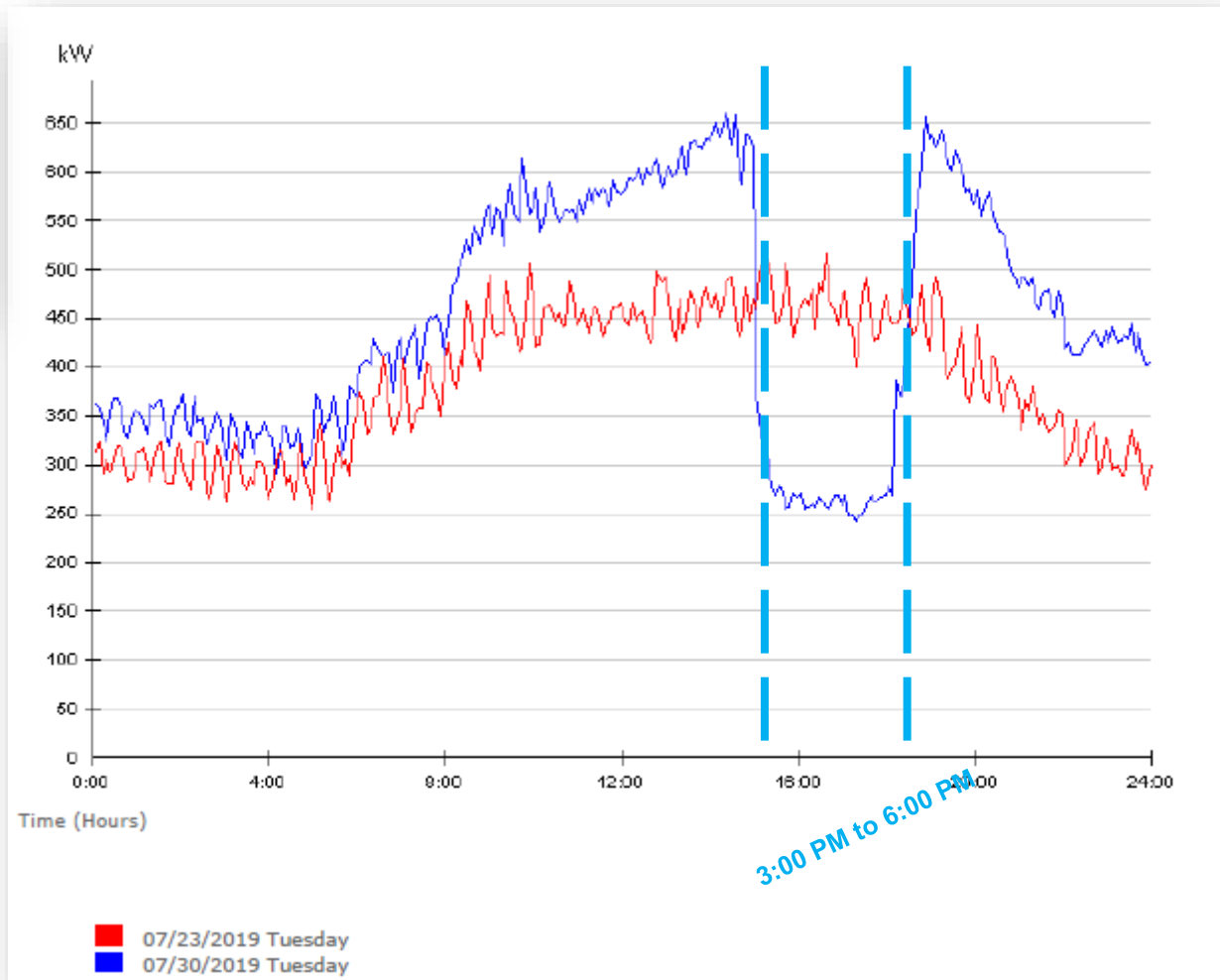
HVAC: raise  
set points &  
chiller  
curtailment;  
dimming  
lights



# Colleges



BMS, battery



# Contact Info



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Demand Response Program Manager

**EVERSOURCE**

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Manager, Distributed Energy Resources



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**1-781-907-2681 (office)**

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# City of Melrose:



- Dashboard
- Event Performance
- Historical Usage**
- Price Tracker
- Weather
- Settings
- Sign Out

## Historical Usage

City of Melrose Melrose HS 1 400'

07/30/2019

To 07/30/2019

[View Chart](#)

[Export Data](#)

Total Usage: 3,617.88 kWh

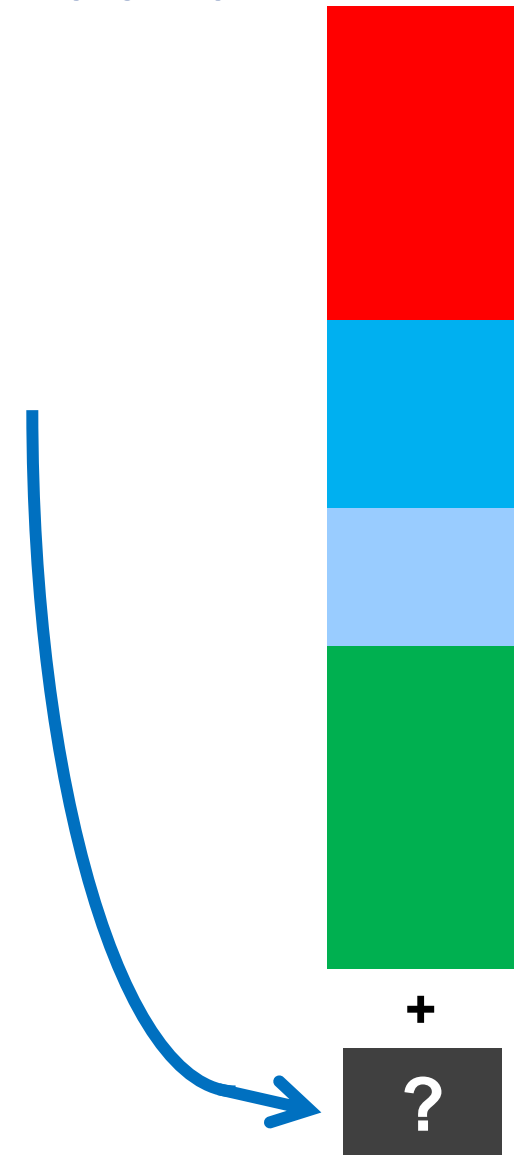


[View Individual Meters](#)

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# Coming Soon: Clean Peak Standard

- First-in-the-nation program to incentivize clean energy, demand response during peak periods
- Qualified resources:
  - New MA Class I renewable energy
  - Existing Class I/II renewable energy w/ new energy storage
  - Energy storage systems
  - *Demand response resources*
- Another layer of the value stack
- Visit <https://www.mass.gov/service-details/clean-peak-energy-standard> for more information or to provide comments



# Poll



# Questions & Discussion



**Avoided Capacity Costs:**  
~\$64/kW

**Payments** from for Summer  
Demand: ~\$35/kW-Year

**Payments** from for Winter  
Demand: ~\$25/kW-Year

**Payments** from ISO-NE for  
Reducing Demand through  
Forward Capacity Market  
~\$70/kW

**Clean Peak Standard**

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**Joana Abreu:** Program Manager  
Demand Response, Eversource  
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