



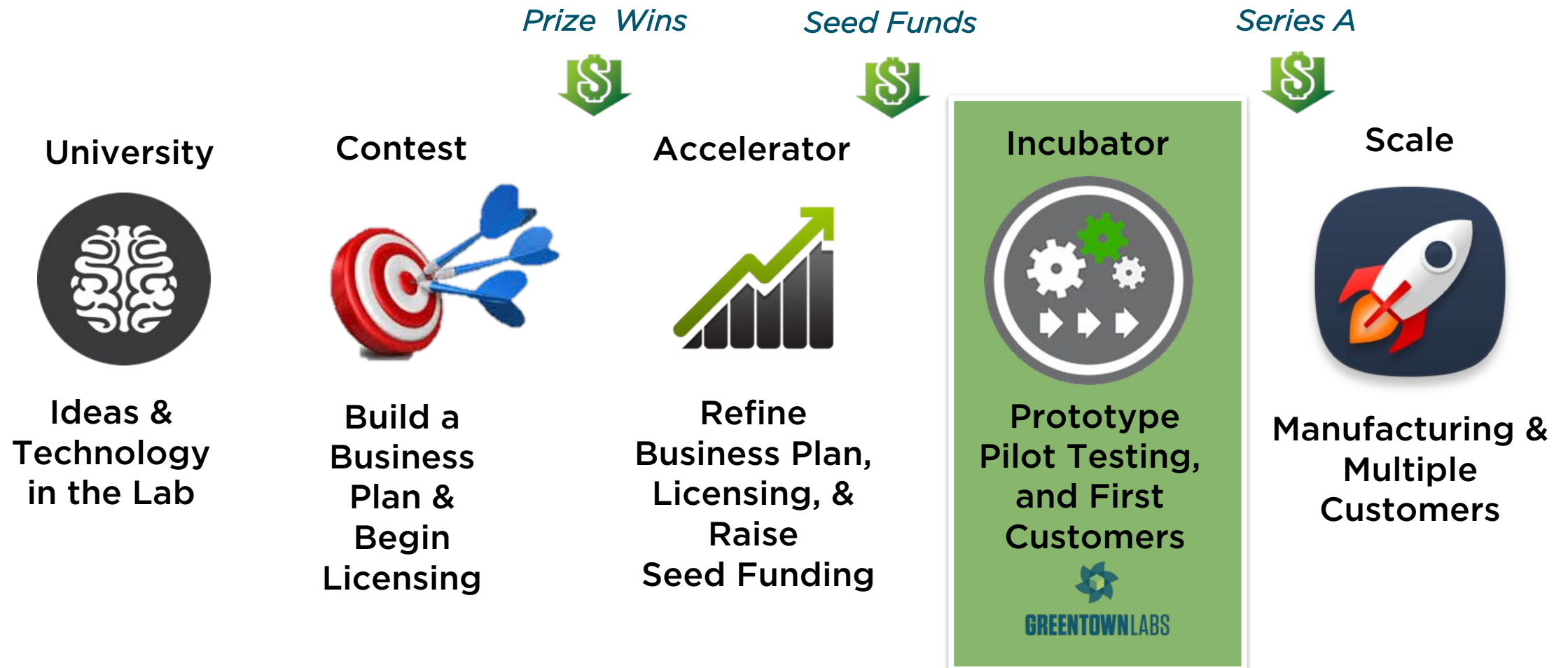
# GREENTOWN LABS OVERVIEW

September 2017

9/20/17

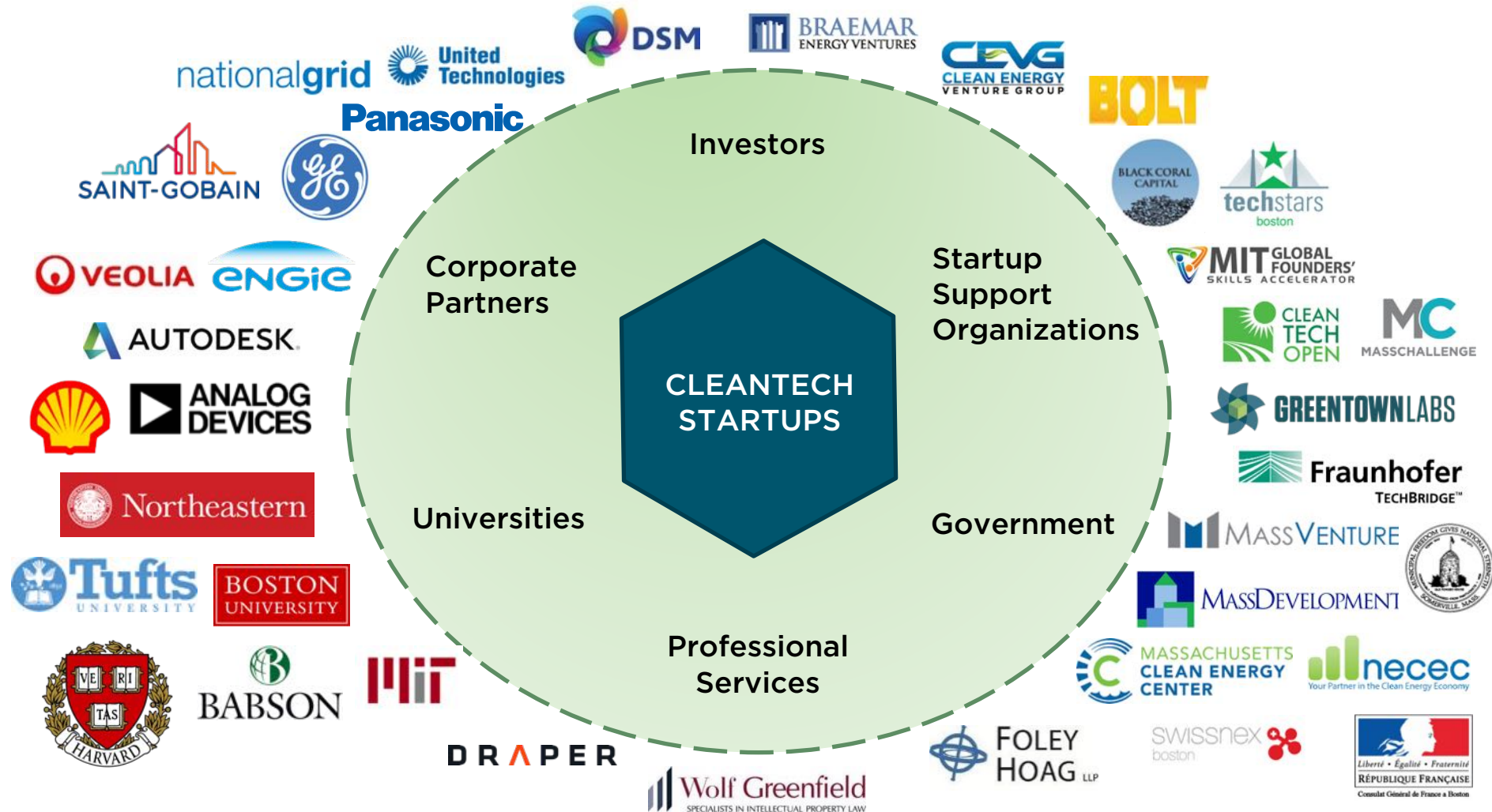
Greentown Labs  © 2017

# Ecosystem Position



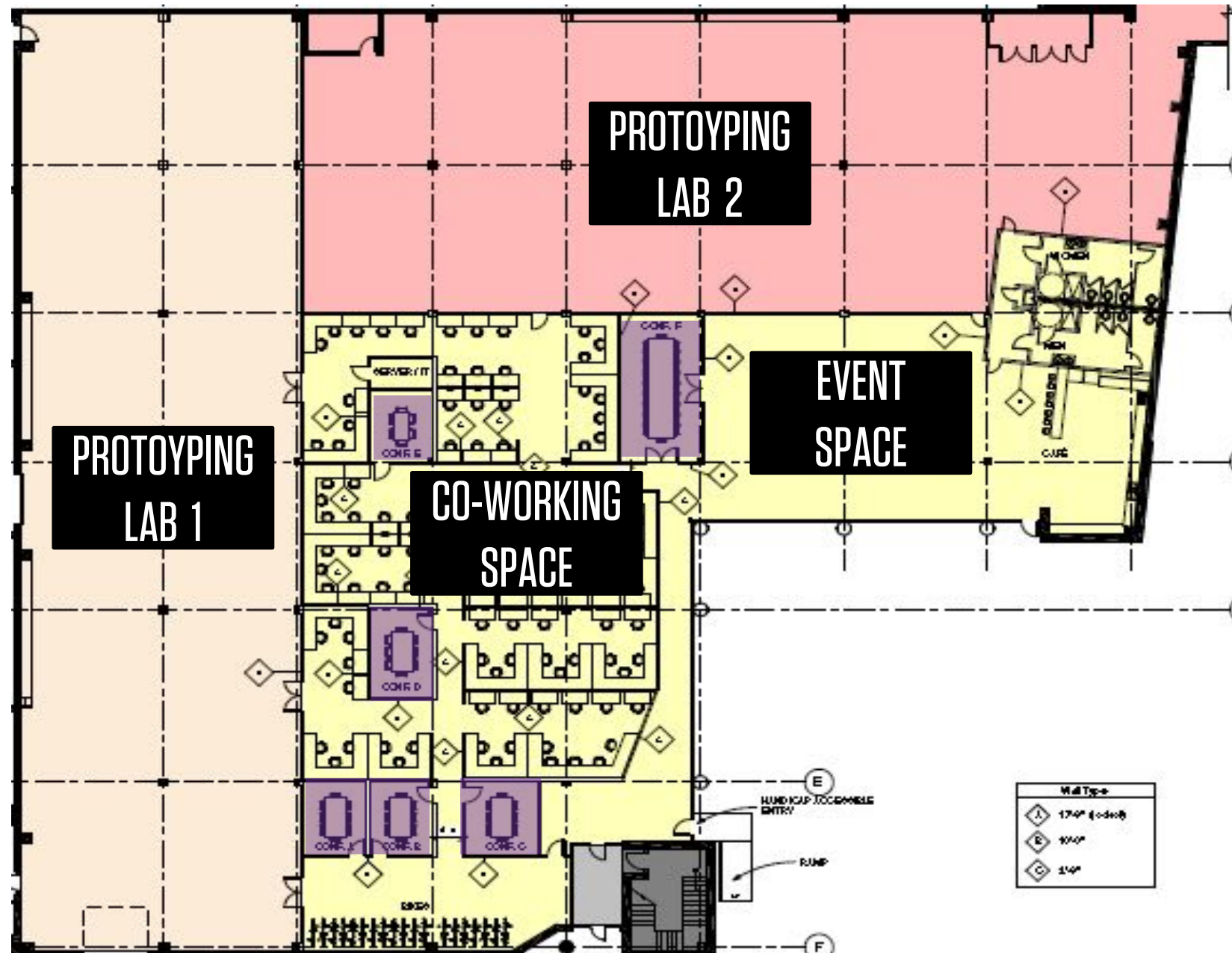


# Ecosystem Access: Boston offers strong support for cleantech startups



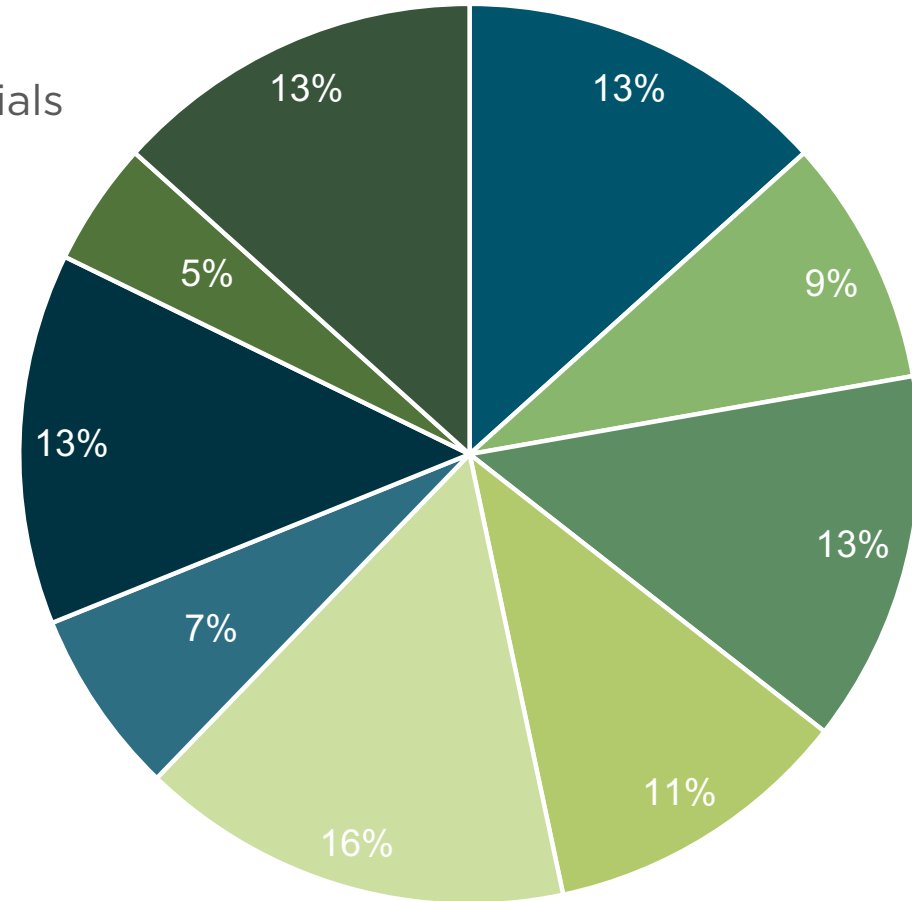
# Space Breakdown

As of 8/2017	Desks	Lab Sq. Ft.
Occupancy	120	21,100*
Capacity	120	21,100*
	100%	100%



# Technology Sectors Represented by our Member Companies

- Agriculture, Water & Waste
- Building Efficiency
- Chemicals & Advanced Materials
- Energy Distribution
- Energy Generation
- Information / Communication Technology & Cleanweb
- Robotics / Automation
- Transportation
- Other



# Member Resources



PROTOTYPING SPACE



CO-WORKING SPACE



MACHINE SHOP



MANUFACTURING



EQUIPMENT



SOFTWARE



INVESTOR NETWORK



LEGAL SERVICES

## Members gain access to more than \$130K in resources!

This includes a variety of software tools, machinery, electronics equipment, legal services, manufacturing expertise, relevant investors and neighborhood perks.

### SOFTWARE



### PROFESSIONAL SERVICES



### NEIGHBORHOOD BENEFITS



# Member Impact

- ✓ 88% SUCCESS RATE
- ✓ 3 EXITS TO DATE

## SERIES A AWARDS

2017

RightHand  
Robotics  
\$8M

2016

Sense Labs  
\$15M

Understory  
Weather  
\$7.5M

Accion  
Systems  
\$7.5M

2015

Altaeros  
\$12M

Voxel8  
\$12M

Bevi \$6.5M

Loci  
Controls  
\$1.3M

CoolChip  
\$3.3M

Railpod  
\$2.5M

2014

NBD  
Nano  
\$5.2M

2013

OsComp  
\$12.5M

### RECENT ACQUISITIONS:



\$246M+ Raised

900+ Jobs Created

\$39M+ Revenues

27 Federal Grants

69 Patents Held

200+ Prize Wins

\$337M+ Economic Output



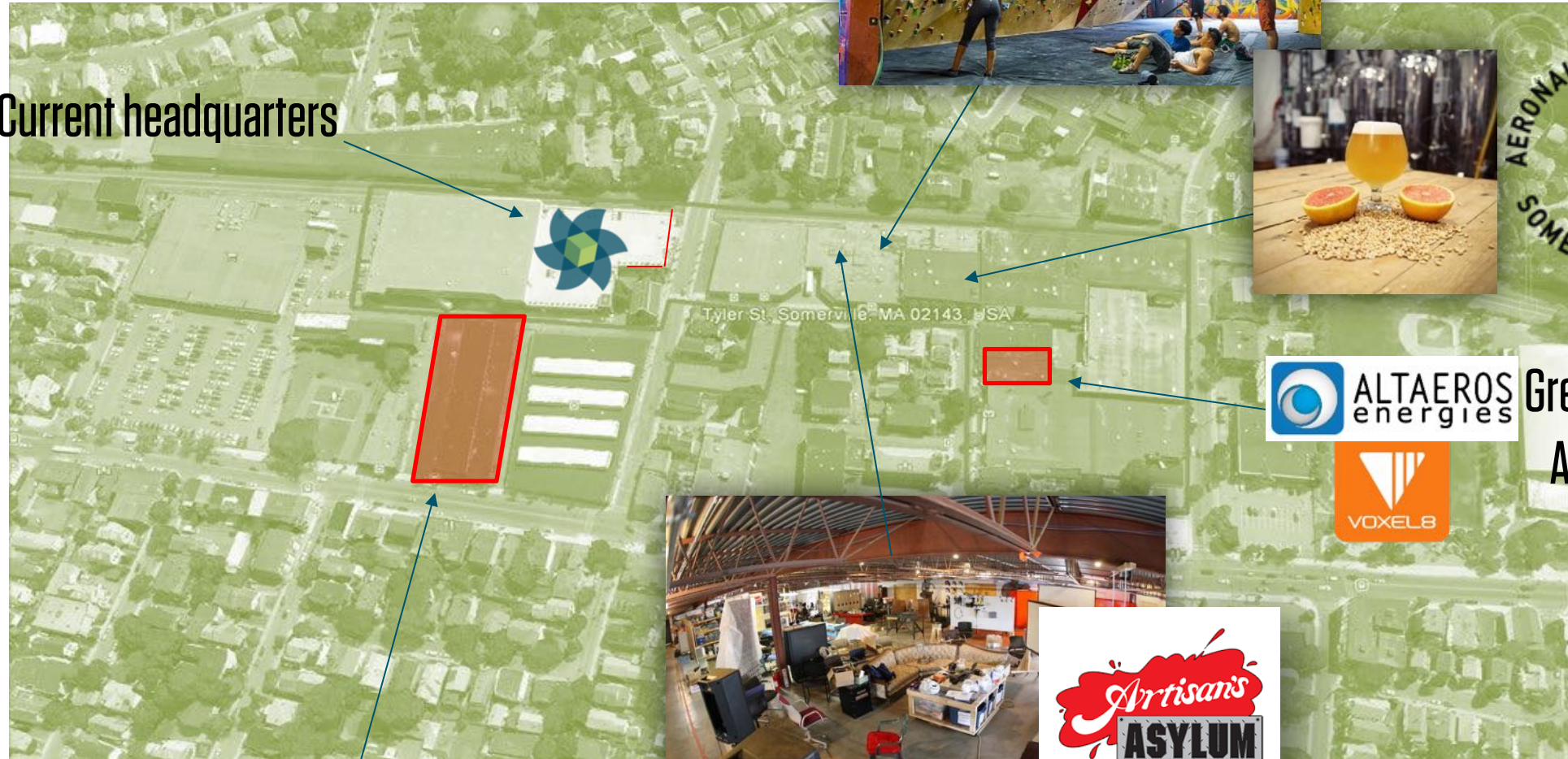


**THE GLOBAL CENTER FOR CLEANTECH INNOVATION – OPENING FALL 2017**



# Our Neighborhood

Current headquarters



Greentown Labs  
Annex Space



The Global Center location



# Global Center Offerings + Capacity

40,000

Sq. ft. Lab Space

100+

Startups

24

Wet Lab  
Benches

450+

Jobs

120

kW Solar PV

10

Conference  
Rooms

\$12.4M

Cost

200

Bike Parking Spots

## 1. Town Green



## 2. Prototyping Lab



## 3. Wet Lab



# Where we started + Where we're going

2017



GLOBAL CENTER FOR CLEAN TECH  
INNOVATION  
100+ STARTUPS  
97,000 SQ FT

2013



NOW: NATION'S LARGEST  
CLEANTECH INCUBATOR  
54+ STARTUPS  
40,000 SQ FT

2011



4 CLEAN ENERGY START-UPS  
SHARING SPACE  
4,000 SQ FT





# Thank you! Questions?

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