

## REQUEST FOR QUOTES: AWARDED VENDOR PRICING

### GREEN MOBILITY BULK PURCHASE OPPORTUNITY ELECTRIC VEHICLE CHARGING STATIONS

#### AWARDED VENDORS & DURATION OF PRICING

On July 16, 2018, MAPC issued a Request for Quotes on behalf of the cities and towns of: Boston, Cambridge, Charlton, Concord, Lowell, Marlborough, Medway, and Newton. A revised RFQ and Addenda #1 was issued on August 1, 2018. All vendor responses were requested by 4pm on August 10, 2018. Vendors with the lowest price that met the minimum requirements and requested specifications were awarded by MAPC on **August 27, 2018**. Table 1 contains the final pricing being offered by the awarded vendors for each station type category. “Purchase Price per unit,” reflects the final unit price for the hardware and software that should be listed on purchase orders executed through this RFQ.

<b>Table 1. Summary of Awards &amp; Pricing for Participating Communities</b>							
<i>Station Category</i>	<b>Awarded Vendor</b>	<b>Station Manufacturer</b>	<b>Station Model</b>	<b>Network Provider</b>	<b>Final Price for Station Type Category</b>	<b>Purchase Price per Unit</b>	<b>% Discount from Total Unit Price</b>
1) Level II Dual Head – Ground – with payment system and no network preference	<b>Verdek</b>	Chargepoint	CT4021GW	Chargepoint	\$6,988.00	\$6,988.00	13%
2) Level II Dual Head - Ground - with payment system and Chargepoint network preferred	<b>Verdek</b>	Chargepoint	CT4021GW	Chargepoint	\$125,784.00	\$6,988.00	13%
3) Level II Dual Head - Ground- without payment system and no network preference	<b>No award made</b>	n/a	n/a	n/a	n/a	n/a	n/a
4) Level II Dual Head – Wall – with payment system and Chargepoint network preferred	<b>Verdek</b>	Chargepoint	CT4023GW	Chargepoint	\$6,559.00	\$6,559.00	13%
5) Level II Dual Head - Wall - without payment system and no network preference	<b>No award made</b>	n/a	n/a	n/a	n/a	n/a	n/a
6) Level III/DCFC Dual Head - Ground - with payment system and Chargepoint network preferred	<b>Voltrek</b>	Chargepoint	CPE250*	Chargepoint	\$34,354.00	\$34,354.00	7%

\*This new model release date estimated 11/18. May substitute CPE200 model if needed sooner for additional cost of \$1,432.

## Green Mobility Group Purchasing Program – EV Charging Station RFQ

As per the RFQ, the Vendor's prices as defined in Table 1, must be honored for 90 days from the date in which MAPC notifies the Vendor that their pricing has been accepted (November 25, 2018). In submitting its quote a Vendor commits to meet that obligation. After that date, the awarded Vendor can continue to honor the bid price for participating municipalities but cannot be held to that pricing. **As such, the participating municipalities are strongly advised to move forward with a purchase order BEFORE Sunday, November 25, 2018.**

### PURCHASE ORDERS & DIRECTION OF WORK

MAPC is available to assist communities with the purchase order process. As per the RFQ, The municipalities will be responsible for managing and directing the work of the selected vendor(s) for all orders initiated by a municipality. Purchase orders may be submitted directly to the awarded vendors (see contact information provided in Table 2) and must reference the Bid Number **BD-18-1217-MAP04-MAP04-29399** to receive the pricing being offered during the 90 day period.

<b>Table 2. Awarded Vendor Contact Information</b>			
<b>Vendor</b>	<b>Point of Contact</b>	<b>Email</b>	<b>Phone Number</b>
Verdek	Guy Mannino	gmannino@verdek.com	(203) 421-6477
Voltrek	Kathleen Connors	kathleen@voltrek.com	(978) 378-0910

All purchase orders, deliveries, payments, etc. are subject to the terms and conditions set out in statewide contract VEH102. Deliveries must be made within 30 days of a municipality fully executing a purchase order, unless the municipality requests a later date. The selected equipment vendor must coordinate with the municipality and their selected installation vendor to ensure timely delivery.

### INSTALLATION OF EQUIPMENT

The vendors have been awarded solely for the hardware and software equipment as specified in the RFQ. MAPC is available to assist the participating municipalities with their procurement of installation services for the charging stations sought in this RFQ. The procurement of installation services for the electric vehicle charging stations will be conducted in compliance with M.G.L. Chapter 30 Section 39M.