

ID	A. PRODUCT INFORMATION	Product Type	Catalog Reference Number (if applicable)	Standard Warranty Coverage	Standard Warranty Length
A.1	T2 Digital Luke II meter	Multi-Space meter	Assorted	Full hardware and software	All hardware and software - 1 year. Batteries - 30 days.
A.2					
A.3					
	<b>B. HARDWARE PRICES</b>	<b>Standard Price per Unit</b>	<b>Proposed Price per Unit for MAPC 2018 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
B.1	Single-Space Parking Meters, solar powered with wireless communications	N/A			
B.2	Single-Space Parking Meters, hardwired power and communications	N/A			
B.3	Double-Space Parking Meters (single head), solar powered with wireless communications	N/A			
B.4	Double-Space Parking Meters (single head), hardwired power and communications	N/A			
B.5	Parking Meter Post	N/A			
B.6	Parking Meter Housing	N/A			
B.7	Yoke to mount two single space meters on a single post	N/A			
B.8.1	Multi-Space Parking Meter, solar powered with wireless communications - 900.0019 accepts bills, coins, and credit cards	\$16,060	\$10,280	\$5,780	36%
B.8.2	Multi-Space Parking Meter, solar powered with wireless communications - 900.0057 accepts bills and coins	\$15,670	\$10,035	\$5,635	36%
B.8.3	Multi-Space Parking Meter, solar powered with wireless communications - 900.0022 accepts coins and credit cards	\$13,800	\$8,835	\$4,965	36%
B.8.4	Multi-Space Parking Meter, solar powered with wireless communications - 900.0025 accepts bills, coins with escrow, and credit cards	\$16,310	\$10,445	\$5,865	36%
B.8.5	Multi-Space Parking Meter, solar powered with wireless communications - 900.0028 accepts coins with escrow and credit cards	\$14,075	\$9,015	\$5,060	36%
B.8.6	Multi-Space Parking Meter, solar powered with wireless communications - 900.0031 accepts bills and credit cards	\$13,970	\$8,945	\$5,025	36%
B.8.7	Multi-Space Parking Meter, solar powered with wireless communications - 900.0034 accepts credit cards only	\$11,710	\$7,500	\$4,210	36%
B.9	120VAC Power in lieu of Solar (per meter deduct)	(\$1,170)	(\$675)	(\$495)	42%
B.10	Multi-Space Parking Meters, replacing equipment within existing multispace meter housing	N/A			
B.11	Vehicle sensors	N/A			
B.12	Hand held enforcement devices (includes ticket writing capability wit printer)	\$3,600	\$2,300	\$1,300	36%
B.12.1	ParkTech Setup Fee for Hand held device (includes ticket template)	\$5,000	\$4,700	\$300	6%
B.12.2	ParkTech Hosted Citation Management Module	\$11,000	\$7,200	\$3,800	35%
B.13	List any optional hardware add-ons:				
	Digital Iris Profile and credit card setup - Must order 1 for each client requiring online reporting and for units accepting credit card payments	\$1,000	\$630	\$370	37%
	BOSS software package - Must order 1 for each client	\$200	\$130	\$70	35%
	BOSS Key - Must order 1 for each client	\$65	\$42	\$23	35%
	Coin Shutter Feature	\$125	\$78	\$47	38%
	Multi-lingual software	\$340	\$214	\$126	37%
	Heater (only available with 120VAC power)	\$500	\$315	\$185	37%
	Additional cabinet keys (2 green and 1 yellow already included per meter)	\$30	\$20	\$10	33%
	Additional coin canister keys (2 already included per meter)	\$10	\$6	\$4	40%
	Additional bill vault keys (2 already included per meter)	\$30	\$19	\$11	37%
	Upcharge for alternative colors	\$525	\$315	\$210	40%
	<b>C. INSTALLATION COSTS</b>	<b>Standard Price per Quantity Specified</b>	<b>Proposed Price per Quantity Specified for MAPC 2018 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
C.1	Shipping costs per multispace meter	\$450	\$450	\$0	0%
C.2	Shipping costs per single space meter	N/A			
C.3	Shipping costs per single meter post	N/A			

C.4	Shipping costs per single meter housing	N/A			
C.5	Cost per multispace meter for normal installation on asphalt or concrete	\$800	\$600	\$200	25%
C.6	Cost per single space meter for normal installation on asphalt or concrete (complete, including post and housing)	N/A			
C.7	Cost per multispace meter for installation on brick or other surfaces (suitable sub-base provided by others)	\$900	\$700	\$200	22%
C.8	Cost per single space meter for installation on brick or other surfaces (complete, including post and housing)	N/A			
C.9	Cost per single space meter for retrofit installation onto existing post and housing	N/A			
C.10	Additional installation cost per meter for hardwired electrical (power provided by others)	\$0	\$0	\$0	
C.11	Additional installation cost per meter for hardwired communications (Ethernet connection provided by others)	\$0	\$0	\$0	
C.12	Cost per vehicle sensor for installation on meter pole	N/A			
C.13	Cost per vehicle sensor for installation on curb	N/A			
C.14	Cost per vehicle sensor for inground installation	N/A			
C.15	Training of local staff, if not included with equipment purchase	Included	Included		
C.16	List prices for additional training options:	\$135 per hour	\$125 per hour	\$10 per hour	
	<b>D. OPERATIONAL COSTS</b>	<b>Standard Price per Meter per Month</b>	<b>Proposed Price per Meter per Month for MAPC 2018 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
D.1	Wireless communication - Digital Connect per meter per month - first 2000 transactions	\$20	\$20	\$0	0%
D.1	Wireless communication - Digital Connect per meter per month - transactions beyond 2000 in a month	\$0.02 per transaction	\$0.02 per transaction		
D.2	Software license - Iris subscription (required)	\$70	\$50	\$20	29%
D.3	Reading, downloading, retrieving and storage of unit data, and as backup to data download and/or retrieval via wireless two way communication	\$10	\$5	\$5	50%
D.4	Local vendor technical support and troubleshooting, in accordance with specifications contained in the RFP	\$165/hour on-site, \$135/hour telephone	\$165/hour on-site, \$135/hour telephone		
D.5	Additional warranty coverage	\$1100/year	\$780/year	\$350/year	
D.6	Optional maintenance services	\$800/year	\$600/year	\$200/year	
D.7	Optional collection services	N/A			
D.8	List any optional software add-ons:				
	Digital Coupons	\$10	\$5	\$5	50%
	Extend by Phone	\$10	\$5	\$5	50%
	Digital Patrol	\$10	\$5	\$5	50%
	Digital API integration for Mobile Payments	\$10	\$5	\$5	50%
	Digital API integration for Enforcement	\$10	\$5	\$5	50%
	Digital API integration for LPR	\$10	\$5	\$5	50%
	Digital API Read (for 3rd party interfaces)	\$10	\$5	\$5	50%
	Digital API Write (for 3rd party interfaces)	\$10	\$5	\$5	50%
	Digital API for Campus Cards	\$25	\$10	\$15	60%
	<b>E. TRANSACTION FEES</b>	<b>Standard Price per Credit Card Transaction</b>	<b>Proposed Price per Credit Card Transaction for MAPC 2018 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
E.1	Credit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	N/A			
E.2	Debit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	N/A			
E.3	Automated Clearing House (ACH) processing (fixed fee, per transaction)	N/A			
E.4	Gateway fees (fixed fee, per transaction)	N/A			
E.5	List any and all additional fees that would be imposed as part of credit card processing. Those fees not included in the RFP cannot later be imposed under contract.	N/A			

	<b>F. SUPPLIES AND MAINTENANCE AND REPAIR MATERIALS</b>	<b>Standard Price per Meter</b>	<b>Proposed Price per Meter for MAPC 2018 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
F.1	Provide itemized list of all tools, spare parts, and consumables such as batteries or paper rolls, by quantity expected to be needed for the duration of a one-year contract				
	Case of paper - 12 rolls	\$372 plus shipping	\$372 plus shipping		
	Large Battery (in solar and hard wired electrical units)	\$175 plus shipping	\$175 plus shipping		
	Small Battery (only in solar units)	\$145 plus shipping	\$145 plus shipping		
	Credit Card Reader Cleaner - 50 per box	\$62.50 plus shipping	\$62.50 plus shipping		
	Bill Acceptor Cleaner - 15 per box	\$45 plus shipping	\$45 plus shipping		
	Printer Cleaner - 25 per box	\$75 plus shipping	\$75 plus shipping		