



SMART GROWTH AND REGIONAL COLLABORATION

October 1, 2019

Steven A Snyder
President
Hectronic USA
11720 Main St. Suite 120
Fredericksburg, VA 22408

Re: RFP # MAPC 2018 Parking Meters
Contract Extension

Dear Steven:

Please accept this letter as notice that the Metropolitan Area Planning Council ("MAPC"), in accordance with Section 3.6 of the contract referenced above, hereby exercises its retained option to extend its contract with Hectronic USA for an additional one-year term from October 31, 2019 through October 31, 2020.

As per the contract, your company is allowed to submit renewed pricing for the new contract year. Price escalations are contractually limited to 5% for any product under contract. Please send your revised pricing, in the same format as currently is used, to Kelsi Champley (kchampley@mapc.org) as soon as possible. Once approved, the new pricing will be added onto the MAPC website for municipal buyers to use.

On behalf of MAPC, I thank you for your continued services.

Sincerely,

MARK SAMUEL FINE
DIRECTOR, MUNICIPAL COLLABORATION
Metropolitan Area Planning Council
O#: (617) 933-0789 / C#: (617) 455-9416 / mfine@mapc.org