



SMART GROWTH AND REGIONAL COLLABORATION

December 1, 2019

Khristian Gutierrez
Chief Revenue Officer
Passport Labs, Inc.
128 S. Tryon St, Suite 2200
Charlotte, NC 28202

Re: RFP # MAPC 2018 Mobile Parking Payment Systems
Contract Extension

Dear Khristian:

Please accept this letter as notice that the Metropolitan Area Planning Council ("MAPC"), in accordance with Section 3.6 of the contract referenced above, hereby exercises its retained option to extend its contract with Passport Labs, Inc. for an additional one-year term from January 1, 2020 through December 31, 2020.

As per the contract, your company is allowed to submit renewed pricing for the new contract year. Price escalations are contractually limited to 5% for any product under contract. Please send your revised pricing, in the same format as currently is used, to Kelsi Champley (kchampley@mapc.org) as soon as possible. Once approved, the new pricing will be added onto the MAPC website for municipal buyers to use.

On behalf of MAPC, I thank you for your continued services.

Sincerely,

MARK SAMUEL FINE
DIRECTOR, MUNICIPAL COLLABORATION
Metropolitan Area Planning Council
O#: (617) 933-0789 / C#: (617) 455-9416 / mfine@mapc.org