



SMART GROWTH AND REGIONAL COLLABORATION

December 1, 2019

Kenneth J. Beattie  
Controller  
Cale America, Inc.  
13190 56<sup>th</sup> Ct., Suite 401  
Clearwater, FL 33760

Re: RFP # MAPC 2018 Parking Meters  
Contract Extension

Dear Kenneth:

Please accept this letter as notice that the Metropolitan Area Planning Council (“MAPC”), in accordance with Section 3.6 of the contract referenced above, hereby exercises its retained option to extend its contract with Cale America, Inc. for an additional one-year term from January 1, 2020 through December 31, 2020.

As per the contract, your company is allowed to submit renewed pricing for the new contract year. Price escalations are contractually limited to 5% for any product under contract. Please send your revised pricing, in the same format as currently is used, to Kelsi Champley (kchampley@mapc.org) as soon as possible. Once approved, the new pricing will be added onto the MAPC website for municipal buyers to use.

On behalf of MAPC, I thank you for your continued services.

Sincerely,

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MARK SAMUEL FINE  
DIRECTOR, MUNICIPAL COLLABORATION  
Metropolitan Area Planning Council  
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