



SUTPHEN CORPORATION
Metropolitan Area Planning Council
RFP #FCAM 2019 PUMPERS
December 5, 2018

Custom Pumpers:

Item #	Description	Published Price
#1	High-End Custom Pumper: Customized Pumper	\$414,866.78
#2	Middle-Range Custom Pumper: Program 2 Pumper	\$385,213.51

Commercial Pumpers:

Item #	Description	Published Price
#3	High-End Commercial Chassis Pumper: Customized Pumper with International 7400 2-Door cab.	\$300,411.49
#4	Middle-Range Commercial Chassis Pumper: C-Series Pumper with International 4400 4-door cab.	\$269,064.10
#5	Basic Commercial Pumper: C-Series Pumper with International 4400 2-door cab.	\$257,114.77

Note: The total prices shown above include the cold weather package*, delivery, two-year vehicle warranty on custom chassis, performance bond, 15% discount and transaction fees as required.

*Cold weather package includes: engine block heater, auto eject with weatherproof cover, fuel filter/water separator with 12V heater, pump heat pan, gauge heater with tapes, 12v pump compartment heater.