



# METROPOLITAN AREA PLANNING COUNCIL

PARKING PAYMENT SYSTEMS | SYSTEMS, EQUIPMENT & SERVICES

REQUEST FOR PROPOSALS | RFP #MAPC 2021 PARKING METERS

PRICE PROPOSAL

DUE: JAN 29, 2021 @ 1:00 P.M. EST

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PREPARED BY: IPS GROUP, INC. 7737 KENAMAR COURT, SAN DIEGO, CA 92121 U.S.A. [IPSGROUP.COM](http://IPSGROUP.COM)

**CONTACT: CHAD P. RANDALL, CHIEF OPERATING OFFICER**

IPS GROUP, INC. DIRECT: 858.404.0607 FAX: 858.403.3352 EMAIL: [CHAD.RANDALL@IPSGROUP.COM](mailto:CHAD.RANDALL@IPSGROUP.COM)



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**IMPORTANT NOTE:** IPS Group, Inc. (“IPS”) has made an effort to be as thorough and responsive as part of our request for proposal (RFP) submission. In doing so, we are providing valuable and protected information, including ideas and concepts that IPS considers to be confidential. Release of IPS confidential information may cause irreparable harm to IPS by publicly disclosing such information that is not publicly known. IPS respectfully requests the right to be notified and provided an opportunity to redact such confidential information in the event of any third-party request for public disclosure.

If the equipment proposed is subject to the FCC rules, the equipment will comply with the appropriate rules before delivery. For products or specifications that require customization, or a new product release based on specific or new technical specifications, this proposal shall constitute a conditional sales contract and delivery shall only be made contingent upon compliance with the applicable equipment authorization and technical requirements.

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# SECTION 1

## INTRODUCTION

P

P

E



## Proposal Signature Page

The accompanying Forms & Documentation are hereby submitted as a Proposal in response to the subject RFP.

IPS Group, Inc.

Chad Randall

Company Name

Contact Person

7737 Kenamar Ct.

(858) 414-0872

Street

Phone

San Diego, CA 92121

(858) 408-3352

City, State, Zip

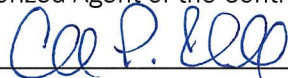
Fax

chad.randall@ipsgroupinc.com

Email

Proposer acknowledges receipt of the Request for Proposals (RFP) and Addendum No(s) 1, 2, 3, dated 12/10/20, 1/13/21, 1/22/21, and submits the attached proposal for this Request for Proposals to the Metropolitan Area Planning Council (MAPC), on the authority of the undersigned and as dated below who by signing confirms and pledges to abide by and be held to the requirements of this RFP and its resulting contract, to perform any tasks and deliver any documents required, and to execute a Contract with the MAPC.

Authorized Agent of the Contractor:



Signature (blue ink please)

Chad Randall

Printed Name

(If a corporation, attach certificate of vote or

Chief Operating Officer

apply corporate seal here)

Title

1/28/2021

Date

Proposal must be signed by a duly authorized officer(s) eligible to sign contract documents for the firm. Consortiums, joint ventures, or teams submitting proposals will not be considered responsive unless it is established that all contractual responsibility rests solely with one contractor or one legal entity. The Proposal must indicate the responsible entity. Proposers should be aware that joint responsibility and liability will attach to any resulting contract and failure of one party in a joint venture to perform will not relieve the other party or parties of total responsibility for performance.

## Price Proposal Page

The undersigned proposes to provide products and services to the members of the Fire Chiefs Association of Massachusetts in accordance with my response to the Request for Proposals (RFP) cited above. The Price Proposal attached to this page includes all products and services offered in my Technical Proposal per the terms and specifications stated in the RFP and incorporated into the Technical Proposal. The prices offered are guaranteed not to change except as permitted by the terms and conditions of the RFP and the signed contract. The prices offered account for all charges to be expected by Buyers. No other charges will be invoiced to Buyers under this Proposal and any resulting contract.

- The attached document recites all pricing in the manner required by the RFP.
- The electronic files required by the RFP are enclosed.

Authorized Agent of the Proposer:



IPS Group, Inc.

Signature (blue ink please)

Name (as used for tax filing)

Chad Randall

23-3028164

Printed Name

SS# or Federal ID#

Chief Operating Officer

Title

1/6/2021

Date

Proposal must be signed by a duly authorized officer(s) eligible to sign contract documents for the firm. Consortiums, joint ventures, or teams submitting proposals will not be considered responsive unless it is established that all contractual responsibility rests solely with one contractor or one legal entity. The Proposal must indicate the responsible entity. Proposers should be aware that joint responsibility and liability will attach to any resulting contract and failure of one party in a joint venture to perform will not relieve the other party or parties of total responsibility for performance.





# SECTION 2

## PRICING

**P** CITY OF SEATTLE  
**Pay to Park**

Pay to Park 8am - 4pm  
8am - 9am No Parking  
9am - 11am \$2.00/hr  
11am - 4pm \$3.00/hr

2hr Max

ID	A. PRODUCT INFORMATION	Product Type	Catalog Reference Number (if applicable)	Standard Warranty Coverage	Standard Warranty Length
A.1	M5™ Single-Space Parking Meter	Single-Space Parking Meter	M5	Return to Depot	One Year
A.2	MS1™ Multi-Space Parking Meter	Multi-Space Pay Station	MS1	Return to Depot	One Year
A.3	MS3™ Multi-Space Parking Meter	Multi-Space Pay Station	MS3	Return to Depot	One Year
A.4	Dome Mount Sensor (integrates directly into meter dome)	Vehicle Detection Sensor	Dome Mount Sensor	Return to Depot	One Year
A.5	Pole Mount Sensor	Vehicle Detection Sensor	Pole Mount Sensor	Return to Depot	One Year
A.6	Parking Enforcement Management Solution - handheld device determined by local needs	Handheld Enforcement Device	N5 Print Mobile Enforcement Device or Equivalent	Return to Depot	One Year
	<b>B. HARDWARE PRICES</b>	<b>Standard Price per Unit</b>	<b>Proposed Price per Unit for MAPC 2021 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
B.1	Single-Space Parking Meters, solar powered with wireless communications	\$ 505.00	\$ 495.00	\$ 10.00	2.0%
B.2	Single-Space Parking Meters, hardwired power and communications	NA	NA	N/A	N/A
B.3	Double-Space Parking Meters (single head), solar powered with wireless communications	NA	NA	N/A	N/A
B.4	Double-Space Parking Meters (single head), hardwired power and communications	NA	NA	N/A	N/A
B.5	Parking Meter Post	\$ 50.00	\$ 45.00	\$ 5.00	10.0%
B.6	Parking Meter Housing	\$ 245.00	\$ 235.00	\$ 10.00	4.1%
B.7	Yoke to mount two single space meters on a single post	\$ 85.00	\$ 75.00	\$ 10.00	11.8%
B.8	Multi-Space Parking Meter, solar powered with wireless communications (MS1™)	\$ 6,450.00	\$ 5,850.00	\$ 600.00	9.3%
B.9	Multi-Space Parking Meter, hardwired power and communications (MS1™)	\$ 6,600.00	\$ 6,000.00	\$ 600.00	9.1%
B.10	Multi-Space Parking Meter, solar powered with wireless communications (MS3™)	\$ 7,050.00	\$ 6,600.00	\$ 450.00	6.4%
B.11	Multi-Space Parking Meter, hardwired power and communications (MS3™)	\$ 7,200.00	\$ 6,750.00	\$ 450.00	6.3%
B.12	Multi-Space Parking Meter, solar powered with wireless communications (MSR™)	\$ 6,050.00	\$ 5,600.00	\$ 450.00	7.4%
B.13	Multi-Space Parking Meter, hardwired power and communications (MSR™)	\$ 6,200.00	\$ 5,750.00	\$ 450.00	7.3%
B.14	Multi-Space Parking Meters, replacing equipment within existing multispace meter housing	\$ 3,500.00	\$ 2,950.00	\$ 550.00	15.7%
B.15	Vehicle sensors (dome or pole versions)	\$ 325.00	\$ 295.00	\$ 30.00	9.2%
B.16	Hand held enforcement devices	Non-Contract Item	Non-Contract Item	N/A	N/A
B.17	List any optional hardware add-ons:			\$ -	
B.18	add NFC contactless card reader for Single-Space meter (at time of original order)	\$ 45.00	\$ 45.00	\$ -	0.0%
B.19	add BLE wireless to Single-Space meter (at time of original order)	\$ 65.00	\$ 65.00	\$ -	0.0%
B.20	add Bank Note Acceptor (BNA) for Multi-Space meter (at time of original order)	\$ 1,500.00	\$ 1,250.00	\$ 250.00	16.7%
B.21	add NFC contactless card reader for Multi-Space meter (at time of original order)	\$ 499.00	\$ 399.00	\$ 100.00	20.0%
B.22	Yoke mounting kit - if required	\$ 15.00	\$ 15.00	\$ -	0.0%

B.23	Additional or other optional costs shall be quoted or customized based on the specific customer needs				
	<b>C. INSTALLATION COSTS</b>	<b>Standard Price per Quantity Specified</b>	<b>Proposed Price per Quantity Specified for MAPC 2021 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
C.1	Shipping costs per multispace meter	\$200 - \$600 based on volume	\$200 - \$500 based on volume	N/A	<=10%
C.2	Shipping costs per single space meter	\$13.00 - \$30.00 based on volume	\$13.00 - \$25.00 based on volume	N/A	<=10%
C.3	Shipping costs per single meter post	\$15.00 - \$55.00 based on volume	\$15.00 - \$45.00 based on volume	N/A	<=10%
C.4	Shipping costs per single meter housing	\$20 - \$45 based on volume	\$20 - \$35 based on volume	N/A	<=10%
C.5	Training of local staff, if not included with equipment purchase	\$1250 (per day)	\$950 (per day)	\$ 300.00	24.0%
C.6	Shipping costs per vehicle sensor	\$10.00 - \$35.00 based on volume	\$10.00 - \$25.00 based on volume	N/A	<=10%
C.7	Local Installation Fees - per technician per day	\$1250 (per day)	\$950 (per day)	\$ 300.00	24.0%
C.8	List prices for additional training options:			\$ -	
C.9	Additional freight or installation costs shall be quoted or customized based on the specific customer needs	ranges above will depend on final quantity	ranges above will depend on final quantity	N/A	N/A
		ordered, and quoted on request	ordered, and quoted on request	N/A	N/A
	<b>D. OPERATIONAL COSTS</b>	<b>Standard Price per Meter per Month</b>	<b>Proposed Price per Meter per Month for MAPC 2021 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
D.1	Wireless communication (single-space meter, per meter per month)	included per below	included per below	N/A	N/A
D.2	Option 1: Software license (single-space meter, per meter per month)	\$ 6.25	\$ 6.25	\$ -	0.0%
D.3	Option 2: Software license (single-space meter, per meter per month)	\$ 8.75	\$ 8.75	\$ -	0.0%
D.4	Wireless communication (on-street multi-space meter, per meter per month)	included per below	included per below	N/A	N/A
D.5	Option 1: Software license (on-street multi-space meter, per meter per month)	\$ 55.00	\$ 55.00	\$ -	0.0%
D.6	Option 2: Software license (on-street multi-space meter, per meter per month)	\$ 25.00	\$ 25.00	\$ -	0.0%
D.7	Wireless communication (off-street multi-space meter, per meter per month)	included per below	included per below	N/A	N/A
D.8	Option 1: Software license (off-street multi-space meter, per meter per month)	\$ 55.00	\$ 55.00	\$ -	0.0%
D.9	Option 2: Software license (off-street multi-space meter, per meter per month)	\$ 25.00	\$ 25.00	\$ -	0.0%
D.10	Base fee for vehicle sensor data and software licenses (per sensor per month)	\$ 3.50	\$ 3.50	\$ -	0.0%
D.11	Optional: Real Time Reporting Fee for vehicle sensor data and software licenses (per sensor per month)	\$ 3.00	\$ 3.00	\$ -	0.0%
D.12	Reading, downloading, retrieving and storage of unit data, and as backup to data download and/or retrieval via wireless two way communication	included per above	included per above	N/A	N/A
D.13	Local vendor technical support and troubleshooting, in accordance with specifications contained in the RFP	\$1250 (per day)	\$950 (per day)	\$ 300.00	24.0%
D.14	Additional warranty coverage				



D.15	add extended warranty M5™ single-space meter (each additional 12 month period)	\$ 60.00	\$ 50.00	\$ 10.00	16.7%
D.16	add extended warranty MS1™ (each additional 12 month period)	\$ 325.00	\$ 295.00	\$ 30.00	9.2%
D.17	add extended warranty MS3™ (each additional 12 month period)	\$ 425.00	\$ 395.00	\$ 30.00	7.1%
D.18	Optional maintenance services	to be quoted based on custom request	request	N/A	N/A
D.19	Optional collection services	to be quoted based on custom request	request	N/A	N/A
D.20	List any optional software add-ons:				
D.21	API integrations - per 3rd party secure web API per month	\$ 900.00	\$ 800.00	\$ 100.00	11.1%
D.22	Push remote parking time to single-space meters (note: impact to battery will be higher with this feature)	\$ 0.12	\$ 0.10	\$ 0.02	16.7%
D.23	Software or Engineering Customizations (per hour)	\$ 225.00	\$ 200.00	\$ 25.00	11.1%
<b>E. TRANSACTION FEES</b>		<b>Standard Price per Credit Card Transaction</b>	<b>Proposed Price per Credit Card Transaction for MAPC 2021 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>
E.1	Credit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	interchange + \$0.06 - \$0.08 based on volume	interchange + \$0.06 - \$0.08 based on volume	N/A	N/A
E.2	Debit card processing, processor markup (per transaction) Please include pricing for all possible fee structures, such as fixed fee, percentage, or a combination.	interchange + \$0.06 - \$0.08 based on volume	interchange + \$0.06 - \$0.08 based on volume	N/A	N/A
E.3	Automated Clearing House (ACH) processing (fixed fee, per transaction)	included	included	N/A	N/A
E.4	Gateway fees (fixed fee, per transaction) - Option 1 single-space meter (matched to Option 1 above)	\$ 0.13	\$ 0.13	\$ -	0.0%
E.5	Gateway fees (fixed fee, per transaction) - Option 2 single-space meter (matched to Option 2 above)	\$ 0.06	\$ 0.06	\$ -	0.0%
E.6	Gateway fees (fixed fee, per transaction) - Option 1 on-street multi-space meter (matched to Option 1 above)	\$ -	\$ -	\$ -	N/A
E.7	Gateway fees (fixed fee, per transaction) - Option 2 on-street multi-space meter (matched to Option 2 above)	\$ 0.13	\$ 0.13	\$ -	0.0%
E.8	Gateway fees (fixed fee, per transaction) - Option 1 off-street multi-space meter (matched to Option 1 above)	\$ 0.06	\$ 0.06	\$ -	0.0%
E.9	Gateway fees (fixed fee, per transaction) - Option 2 off-street multi-space meter (matched to Option 2 above)	\$ 0.13	\$ 0.13	\$ -	0.0%
E.10	List any and all additional fees that would be imposed as part of credit card processing. Those fees not included in the RFP cannot later be imposed under contract.				
<b>F. SUPPLIES AND MAINTENANCE AND REPAIR MATERIALS</b>		<b>Standard Price per Meter</b>	<b>Proposed Price per Meter for MAPC 2021 Parking Meters</b>	<b>Absolute Difference between Standard and Proposed Price</b>	<b>Percent Different between Standard and Proposed Price</b>

F.1	Provide itemized list of all tools, spare parts, and consumables such as batteries or paper rolls, by quantity expected to be needed for the duration of a one-year contract					
F.2	M5™:Card Entry Keypad Assy	\$	55.00	\$	55.00	\$ - 0.0%
F.3	M5™:Hybrid Card Reader	\$	52.00	\$	52.00	\$ - 0.0%
F.4	M5™:Coin Validator	\$	75.00	\$	75.00	\$ - 0.0%
F.5	M5™:Complete Top Cover (with Lexan insert)	\$	75.00	\$	75.00	\$ - 0.0%
F.6	M5™:Lexan for Top Cover	\$	25.00	\$	25.00	\$ - 0.0%
F.7	M5™:Coin Entry Slot	\$	2.00	\$	2.00	\$ - 0.0%
F.8	M5™:M5 Battery Pack (H3)	\$	35.00	\$	35.00	\$ - 0.0%
F.9	M5™:M5 Battery Pack (H5) (available on the 147/247 models only)	\$	45.00	\$	45.00	\$ - 0.0%
F.10	M5™:Solar Panel / 4G Communications Board	\$	185.00	\$	185.00	\$ - 0.0%
F.11	M5™:Main Board	\$	185.00	\$	185.00	\$ - 0.0%
F.12	M5™:Display Board	\$	95.00	\$	95.00	\$ - 0.0%
F.13	M5™:Display Board with NFC	\$	140.00	\$	140.00	\$ - 0.0%
F.14	M5™:BLE Beacon Upgrade	\$	65.00	\$	65.00	\$ - 0.0%
F.15	M5™:RFID Tag	\$	10.00	\$	10.00	\$ - 0.0%
F.16	M5™:MK5 Batter Charger (daisy chain charging unit)	\$	125.00	\$	125.00	\$ - 0.0%
F.17	MS1™: Card Reader Cleaning Card featuring Waffletechnology® (40) per box	\$	54.00	\$	54.00	\$ - 0.0%
F.18	MS1™: Standard Card Reader Assembly	\$	129.00	\$	129.00	\$ - 0.0%
F.19	MS1™: AC power upgrade kit	\$	150.00	\$	150.00	\$ - 0.0%
F.20	MS1™: Coin Validator Assembly	\$	75.00	\$	75.00	\$ - 0.0%
F.21	MS1™: Bill Note Acceptor Assembly (with 600 note stacker)*	\$	1,500.00	\$	1,250.00	\$ 250.00 16.7%
F.22	MS1™: Additional 600 note stacker cartridge*	\$	250.00	\$	230.00	\$ 20.00 8.0%
F.23	MS1™: Solar Panel Replacement Kit	\$	795.00	\$	795.00	\$ - 0.0%
F.24	MS1™: Main Operating Board	\$	995.00	\$	995.00	\$ - 0.0%
F.25	MS1™: 4G wireless modem assembly	\$	250.00	\$	250.00	\$ - 0.0%
F.26	MS1™: LCD Display only (monochrome)	\$	295.00	\$	295.00	\$ - 0.0%
F.27	MS1™: Armored Display Glass	\$	125.00	\$	125.00	\$ - 0.0%
F.28	MS1™: Thermal Printer	\$	795.00	\$	795.00	\$ - 0.0%
F.29	MS1™: 4-key Horizontal Keypad	\$	69.00	\$	69.00	\$ - 0.0%
F.30	MS1™: 4-key Vertical Keypad	\$	69.00	\$	69.00	\$ - 0.0%
F.31	MS1™: 6-key Horizontal Keypad	\$	75.00	\$	75.00	\$ - 0.0%
F.32	MS1™: Pay-by-Space Keypad Assembly	\$	195.00	\$	195.00	\$ - 0.0%
F.33	MS1™: Pay-by-Plate Alphanumeric Keypad Assembly	\$	225.00	\$	225.00	\$ - 0.0%
F.34	MS1™: Coin Shutter	\$	195.00	\$	195.00	\$ - 0.0%
F.35	MS1™: Contactless Payment Reader (NFC)	\$	735.00	\$	735.00	\$ - 0.0%
F.36	MS1™: E-lock	\$	175.00	\$	175.00	\$ - 0.0%
F.37	MS1™: Battery 32Ah (rechargeable)	\$	324.00	\$	324.00	\$ - 0.0%
F.38	MS1™: Battery 72Ah (rechargeable)	\$	450.00	\$	450.00	\$ - 0.0%
F.39	MS1™: Additional Large Coin Canister	\$	195.00	\$	195.00	\$ - 0.0%
F.40	MS1™: Additional Small Coin Canister	\$	95.00	\$	95.00	\$ - 0.0%
F.41	MS3™ or MSR™: Standard Card Reader Assembly	\$	149.00	\$	149.00	\$ - 0.0%
F.42	MS3™ or MSR™: AC power upgrade kit	\$	150.00	\$	150.00	\$ - 0.0%
F.43	MS3™ or MSR™: Coin Validator Assembly	\$	95.00	\$	95.00	\$ - 0.0%
F.44	MS3™ or MSR™: Bill Note Acceptor Assembly (with 600 note stacker)*	\$	1,500.00	\$	1,250.00	\$ 250.00 16.7%



F.45	MS3™ or MSR™: Additional 600 note stacker cartridge*	\$ 250.00	\$ 230.00	\$ 20.00	8.0%
F.46	MS3™ or MSR™: Solar Panel Replacement Kit	\$ 895.00	\$ 895.00	\$ -	0.0%
F.47	MS3™ or MSR™: Main Operating Board	\$ 995.00	\$ 995.00	\$ -	0.0%
F.48	MS3™ or MSR™: 4G wireless modem assembly	\$ 250.00	\$ 250.00	\$ -	0.0%
F.49	MS3™ or MSR™:LCD Display only (color)	\$ 1,100.00	\$ 1,100.00	\$ -	0.0%
F.50	MS3™ or MSR™: Display Glass	\$ 125.00	\$ 125.00	\$ -	0.0%
F.51	MS3™ or MSR™:Thermal Printer	\$ 795.00	\$ 795.00	\$ -	0.0%
F.52	MS3™ or MSR™:6-key Horizontal Keypad	\$ 75.00	\$ 75.00	\$ -	0.0%
F.53	MS3™ or MSR™:Pay-by-Space Keypad Assembly	\$ 195.00	\$ 195.00	\$ -	0.0%
F.54	MS3™ or MSR™:Pay-by-Plate Alphanumeric Keypad Assembly	\$ 225.00	\$ 225.00	\$ -	0.0%
F.55	MS3™ or MSR™:Coin Shutter	\$ 195.00	\$ 195.00	\$ -	0.0%
F.56	MS3™ or MSR™:Contactless Payment Reader (NFC)	\$ 735.00	\$ 735.00	\$ -	0.0%
F.57	MS3™ or MSR™:E-lock	\$ 175.00	\$ 175.00	\$ -	0.0%
F.58	MS3™ or MSR™:Battery 72Ah (rechargeable)	\$ 450.00	\$ 450.00	\$ -	0.0%
F.59	MS1 or MS3 or MSR™:Additional Large Coin Canister	\$ 195.00	\$ 195.00	\$ -	0.0%
F.60	MS1 or MS3 or MSR™:Additional Small Coin Canister	\$ 95.00	\$ 95.00	\$ -	0.0%
F.61	MS1 or MS3 or MSR™: Paper Rolls (sticky back) approx 2400 2.75" tickets (.004" thick)	\$ 25.00	\$ 25.00	\$ -	0.0%
F.62	MS1 or MS3 or MSR™: Paper Rolls (standard) approx 2000 3" tickets (.0045" thick)	\$ 30.00	\$ 30.00	\$ -	0.0%
F.63	Single Space M5™ Non-Warranty repair work factory RMA (includes parts/labor)	\$95.00 + shipping	\$95.00 + shipping	N/A	N/A
F.64	Multi-Space Non-Warranty repair work	To be quoted	To be quoted	N/A	N/A
F.65	On-site technical services: shall be quoted to include labor, travel costs, accommodation, car rental and per diem costs. Spare Parts shall be quoted.	\$1250 per day	\$950 per day	300	24.0%
F.66	Mobile Enforcement Solution: Enforcement Handheld Device and Printer	Non-Contract Item	Non-Contract Item	N/A	N/A
F.67	Mobile Enforcement Solution: Enforcement Handheld Device and Printer Accessories	Non-Contract Item	Non-Contract Item	N/A	N/A
F.68	Mobile Enforcement Solution: N5 or Handheld Data Plan (per unit/per month)	\$ 50.00	\$ 50.00	\$ -	0.0%
F.69	Mobile Enforcement Solution: Handheld Support (per unit/per month)	\$ 55.00	\$ 55.00	\$ -	0.0%
F.70	Mobile Enforcement Solution: All Weather Citation Paper Rolls (15,000 citations) - per roll	\$ 7.95	\$ 7.95	\$ -	0.0%
F.71	Mobile Enforcement Solution: Plate Charges for Ticket Customization (One time fee) - per plate	\$ 75.00	\$ 75.00	\$ -	0.0%
F.72	Mobile Enforcement Solution: Estimated Travel Expenses for Installation	\$ 2,000.00	\$ 2,000.00	\$ -	0.0%
F.73	Mobile Enforcement Solution: On-site training and installation - per day	\$ 950.00	\$ 950.00	\$ -	0.0%
F.74	Enforcement Management Solution: One Time Setup - Per Unit	\$ 5,000.00	\$ 5,000.00	\$ -	0.0%
F.75	Enforcement Management Solution: Annual System License for EMS - Per user	Included	Included	N/A	N/A

F.76	Enforcement Management Solution: Citation Issuing Fee - Per unit	\$ 1.00	\$ 1.00	\$ -	0.0%
F.77	Enforcement Management Solution: Manual Citation Entry Fee - Per unit	\$ 1.00	\$ 1.00	\$ -	0.0%
F.78	Enforcement Management Solution: RO Acquisition (local)* - Per unit	\$ 0.25	\$ 0.25	\$ -	0.0%
F.79	Enforcement Management Solution: RO Acquisition (out of state) - Per unit	\$ 0.75	\$ 0.75	\$ -	0.0%
F.80	Enforcement Management Solution: Delinquent Notice Processing fee (Includes Postage) - Per unit	\$ 0.95	\$ 0.95	\$ -	0.0%
F.81	Enforcement Management Solution: Delinquent Notice Processing fee with tracking - (Includes Postage) - Per unit	\$ 1.25	\$ 1.25	\$ -	0.0%
F.82	Enforcement Management Solution: IVR Solution (Optional) - Per month	\$ 250.00	\$ 250.00	\$ -	0.0%
F.83	Enforcement Management Solution: IVR Record & Store Calls (Optional) - Per call	\$ 0.50	\$ 0.50	\$ -	0.0%
F.84	Enforcement Management Solution: IVR Call Transcription (Optional) - Per call	\$ 1.00	\$ 1.00	\$ -	0.0%
F.85	Enforcement Management Solution: LockBox Setup (one-time fee) - Per unit	\$ 750.00	\$ 750.00	\$ -	0.0%
F.86	Enforcement Management Solution: LockBox Operations - Per Month	\$ 95.00	\$ 95.00	\$ -	0.0%
F.87	Enforcement Management Solution: LockBox Mail-in Payments - Per unit	\$ 1.00	\$ 1.00	\$ -	0.0%
F.88	Enforcement Management Solution: Online & IVR Secure Credit Card Payments - Gateway Fee Note: Charged to the Public - assumes the use of the Client Merchant Account - Per transaction	\$2.00 or 3% whichever is higher	\$2.00 or 3% whichever is higher	N/A	N/A
F.89	Enforcement Management Solution: Optional: Hosted Merchant Account- Interchange + Fees referenced Note: Charged to the Public - Per transaction	\$2.00 or 3% whichever is higher	\$2.00 or 3% whichever is higher	N/A	N/A
F.90	Enforcement Management Solution: Additional Letters and Correspondence - Per unit	\$ 1.25	\$ 1.25	\$ -	0.0%
F.91	Enforcement Management Solution: 1st Level Manual Adjudication Services (Online Appeals) - Per unit	\$ 1.00	\$ 1.00	\$ -	0.0%
F.92	Collections: Local DMV Collections (in-state collections) - % of amount collected	25% of amount collected	25% of amount collected	N/A	N/A
F.93	Collections: Advanced/Delinquent Collections - % of amount collected	35% of amount collected	35% of amount collected	N/A	N/A
F.94	Public Customer Support and Call Center Service - per minute	\$ 1.50	\$ 1.50	\$ -	0.0%
F.95	Permitting: One Time Setup - Per unit	\$ 5,000.00	\$ 5,000.00	\$ -	0.0%
F.96	Permitting: Per Permit Issued - Per unit	\$ 2.00	\$ 2.00	\$ -	0.0%
F.97	Permitting: Permit Verification - Per unit	\$ 2.00	\$ 2.00	\$ -	0.0%
F.98	Permitting: Permit Fulfillment (physical permit + mailing) - Per unit	To be quoted based on customer needs	To be quoted based on customer needs	N/A	N/A
F.99	Permitting: Per Letter (Includes postage) - Per unit	\$ 1.25	\$ 1.25	\$ -	0.0%



F.100	Permitting: Online & IVR Secure Credit Card Payments - Gateway Fee Note: Charged to the Public - assumes the use of the Client Merchant Account - Per transaction	\$2.00 or 3% whichever is higher	\$2.00 or 3% whichever is higher	N/A	N/A
F.101	Permitting: Optional: Hosted Merchant Account-Interchange + Fees referenced Note: Charged to the Public - Per transaction	\$2.00 or 3% whichever is higher	\$2.00 or 3% whichever is higher	N/A	N/A

# IPS LIMITED WARRANTY

IPS will provide a limited warranty for any new meter or sensor product manufactured and supplied by IPS for 12 months under normal use and service. The warranty protects against defects in materials and workmanship from the point of installation or 15 months from the date of delivery, whichever is sooner, and 90 days from the date of delivery received in the case of spare or repaired products.

## ADDITIONAL WARRANTY PROVISIONS:

- IPS must have the opportunity to assist in the initial deployment and system installation.
- Repair or replacement under warranty of any defective product (including any meter or subcomponent) does not extend the warranty period for that product or subcomponent.
- IPS will either repair or replace products or subcomponents, at our discretion, that are found to be defective within the defined warranty period, with transportation costs pre-paid by the customer.
- Returns for credit will only apply once IPS has received defective product (including any meter or subcomponent) and confirmed that defects were within the warranty period and are covered under the terms and conditions of the warranty provided.
- IPS strongly recommends that customers pre-purchase spare parts inventory for immediate access. Defective parts can be replaced immediately from customer stock and IPS shall replace such components upon receipt and determination of defect.
- On-site labor is explicitly not included in this limited warranty. Customer shall be sufficiently trained to perform all on-site work, including meter or sub-component removal/replacement. IPS can provide additional on-site services under a separate maintenance agreement or quoted on an as-needed basis.
- THE WARRANTIES CONTAINED IN THE AGREEMENT DOCUMENTS ARE IPS'S SOLE AND EXCLUSIVE WARRANTIES. THE EXTENT OF IPS'S LIABILITY FOR A WARRANTY CLAIM IS LIMITED TO THE REPAIR OR REPLACEMENT OF THE DEFECTIVE EQUIPMENT OR DEFECTIVE SERVICE AT THE SOLE OPTION OF IPS. IPS AFFIRMATIVELY EXCLUDES ANY AND ALL OTHER WARRANTIES, CONDITIONS, OR REPRESENTATIONS (EXPRESS OR IMPLIED, ORAL OR WRITTEN), WITH RESPECT TO THE EQUIPMENT AND/OR SERVICES PROVIDED INCLUDING ANY AND ALL IMPLIED WARRANTIES OR CONDITIONS OF TITLE, MERCHANTABILITY, OR FITNESS OR SUITABILITY FOR ANY PURPOSE (WHETHER OR NOT IPS KNOWS, HAS REASON TO KNOW, HAS BEEN ADVISED, OR IS OTHERWISE IN FACT AWARE OF ANY SUCH PURPOSE) WHETHER ARISING BY LAW OR BY REASON OF CUSTOM OF THE TRADE.
- NOTWITHSTANDING ANYTHING CONTAINED IN THIS AGREEMENT TO THE CONTRARY, IN NO EVENT SHALL EITHER PARTY BE RESPONSIBLE FOR SPECIAL, INDIRECT, INCIDENTAL, CONSEQUENTIAL, EXEMPLARY OR PUNITIVE DAMAGES OF ANY KIND OR NATURE, INCLUDING WITHOUT LIMITATION, LOST PROFITS, LOST REVENUES OR OTHER MONETARY LOSS, ARISING OUT OF OR RELATED TO THIS AGREEMENT AND ANY ACTIONS OR OMISSIONS WITH RESPECT THERETO, WHETHER OR NOT ANY SUCH MATTERS OR CAUSES ARE WITHIN A PARTY'S CONTROL OR DUE TO NEGLIGENCE OR OTHER FAULT ON THE PART OF A PARTY, ITS AGENTS, AFFILIATES, EMPLOYEES OR OTHER REPRESENTATIVES, AND REGARDLESS OF WHETHER SUCH LIABILITY ARISES IN TORT, CONTRACT, BREACH OF WARRANTY OR OTHERWISE. ANY LIABILITY INCURRED BY IPS IN CONNECTION WITH THIS AGREEMENT SHALL BE LIMITED TO THE CONTRACT VALUE AS SET FORTH IN THIS AGREEMENT.
- **Exclusions:** Warranty voided with use of imitation or non-genuine IPS replacement parts, un-authorized alterations, abuse, vandalism, improper installation by customer, handling or general misuse to the equipment (hardware or software), including attempted repairs that result in damage. Warranty specifically excludes any consumable items such as paper, batteries, etc. Force Majeure: IPS shall not be liable for any warranty provisions where such product failure is as a result of Acts of Nature (including fire, flood, earthquake, storm, hurricane or other natural disaster), war, invasion, act of foreign enemies, hostilities (whether war is declared or not), civil war, rebellion, revolution, insurrection, military or usurped power or confiscation, terrorist activities, nationalization, government sanction, blockage, embargo, labor dispute, strike, lockout or interruption or failure of electricity [or cellular telecommunication failures caused by any of the events or causes described above].
- **Preventative Maintenance:** The primary operational elements will be a working battery, card reader, coin validator and printer (if applicable). All product surfaces should be kept clean with mild soap and water. No harsh chemicals should be used on any plastic surfaces. The card reader heads should be cleaned with a cleaning card every 1-2 months to ensure optimum performance. Cleaning cards may be purchased from IPS. Batteries should be replaced when notified by the IPS Data Management System. At 6 month increments, the coin validator shall be visually inspected for any damage or debris. Compressed air may be used to keep the card reader, coin acceptor or printer (if applicable) clear of debris, every 6 months. Additional preventative maintenance shall be administered by customer staff at such time as it is apparent to be necessary, even if it should occur on a more frequent basis than described herein.