



**Commonwealth of Massachusetts**  
Executive Office of  
Economic Development

# Regional Economic Development Committee

February 25 2026

Peter Milano, Massachusetts Office of Business Development



# MOBD Programs



## Economic Development Incentive Program

Tax credit program awarded to companies based on an expansion or relocation project that creates net new jobs in the Commonwealth. Applications are approved by the Economic Assistance Coordinating Council (EACC) on a quarterly basis.



## Business Builds Capital Grant

Capital reimbursement grants awarded to businesses that commit to making qualified investments in Massachusetts facilities.



## Vacant Storefront Projects

Tax credit program awarded to retail businesses in approved districts. After municipal awards granted through the Community One Stop for Growth, individual business projects are approved at the EACC meetings.



## National Guard Tax Credit

Companies with 100 or fewer employees may claim a tax credit of \$2,000 per active National Guard member employed. The credit may be claimed twice per employee.



## MassCEO

The Massachusetts Center for Employee Ownership (MassCEO) supports and promotes employee ownership business models (e.g. co-ops, ESOPs) to grow and sustain a strong network of employee-owned businesses in the Commonwealth.



## BFD Navigators

MOBD Regional Directors serve as the Navigator for over 1,000 businesses registered in the Business Front Door. We connect them with resources to help them start, stay, and grow in Massachusetts.



## BUSINESS FRONT DOOR OVERVIEW



# Massachusetts is an AMAZING place to do business



## Massachusetts: Where Innovation Meets Opportunity

Massachusetts is home to an innovative, mission-driven, high-growth economy. Let us help you build your business.

### Start, Grow and Thrive in Massachusetts

In Massachusetts, we solve the big problems facing our world. We're home to the brightest minds curing diseases, fighting climate change, applying AI for good, and educating young talent. And we do this while being the best place to live and raise a family, embracing diversity, celebrating personal freedoms, and valuing safety for all.

See what's possible in Massachusetts.



US NEWS 2025

[Top Business Environment →](#)



WALLETHUB 2025

[#1 Best State to Live →](#)



WALLETHUB 2025

[#1 Most Educated State →](#)

# Browse Relevant Business Resources @ Mass.gov/BFD



Start & Build Your Business

Business Front Door

Funding & Resources

Explore Top Rankings

## Start & Build Your Business

Find the tools and information to help your business succeed. Whether you're starting, growing, or scaling your business, we are here to assist you every step of the way.

Can't find what you need? [Sign up](#) for the Business Front Door, where we can offer personalized support and point you in the right direction!

### TABLE OF CONTENTS

- Start a Business in Massachusetts
- Workforce, Internships & Training
- Business Insurance
- Facilities & Sites
- Utilities & Infrastructure

Start & Build Your Business

Business Front Door

Funding & Resources

Explore Top Rankings

## Funding & Resources

Whether you're starting, growing, or scaling your business, we are here to assist you every step of the way. Learn about the tools and information available through the state to help your business succeed.

[Sign up](#) for the Business Front Door to get personalized support.

### TABLE OF CONTENTS

- Guidance & General Advising
- Working Capital, Bonds & Loans
- Job Incentives
- Workforce, Internships & Training
- Research & Commercialization
- Exporting Goods
- Equipment
- Finding a Site or Building
- Acquiring, Constructing & Renovating a Facility
- Climate Upgrades

# Who is Team MA?



**EOED**

Executive Office of  
Economic Development



**MOBD**

Massachusetts Office of  
Business Development



MASSACHUSETTS  
CLEAN ENERGY  
CENTER®



**MassEcon**  
Location is everything.



**MassDevelopment**



**Massachusetts**  
LIFE SCIENCES CENTER



MASSACHUSETTS  
TECHNOLOGY  
COLLABORATIVE

MASS  VENTURES



**MOITI**

Massachusetts Office of  
International Trade & Investment

**MASS**talent

**COMMONWEALTH**  
CORPORATION

Massachusetts Small Business  
Development Center  
Network



**MSBDC**

## Explore Top Rankings

Massachusetts is here to support you every step of the way as your business grows. Through the Business Front Door, we can connect you to the latest and most relevant resources available for businesses looking to start, grow, or relocate to Massachusetts.



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## **MASSACHUSETTS WELCOMES YOU!**

Team MA is excited to connect you with the latest and most relevant resources available for businesses. We are here to support you through every step of your business journey. At the Business Front Door, we can help start, scale or grow your business in Massachusetts.

# Enter the Business Front Door



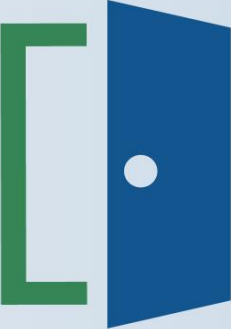
 **MA** | Business Front Door Log In

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## Massachusetts Business Front Door

Unlock personalized resources and guidance that your business needs to thrive in Massachusetts.

[Sign Up](#) [Learn More](#)



### Step inside to see how we can help

Here are a few things you can do with Business Front Door:



Get one-on-one support from a business Navigator



Explore our wide range of available resources



Review tailored recommendations in your business dashboard



Receive timely answers to all your business assistance questions

## Take advantage of all our resources

Your dashboard makes it easy to stay organized.

NEW

Based on your business goals: [RES001234](#)

Submit a Request for Advising at Mass Small Business Development Center (MSBDC)

Mass Small business Development Center

The Massachusetts SBD advising, training, and a entrepreneurs on how t

RECOMMENDED

IN REVIEW

Based on your business goals: [RES001234](#)

Apply to MOBD Economic Development Program (EDIP)

Mass Office of Business Development

This program offers incentives for businesses relocating to or undertaking projects in Massachusetts that create new jobs and private development.

Apply Now

## We're excited to help your business

Unlock personalized resources and guidance that your business needs to thrive in Massachusetts.

[Sign Up](#)

# Get Your Dedicated Point of Contact



Businesses in the Business Front Door receive a **personal Team MA Navigator**, a dedicated single point of contact to address business needs.

The screenshot displays the MA Business Front Door interface for a user named Perfect Pizza LLC. The top navigation bar includes links for 'My Dashboard', 'Business Front Door Overview', and 'Business Resources'. Below the navigation bar, the user's profile is shown with tabs for 'Dashboard', 'Profile & Users', 'Documents', and 'Applications'. The main content area features a section titled 'Get the Guidance You Need' with two interactive cards: 'Explore our resources' and 'Ask us a question'. A yellow circle highlights the 'Your Navigator' contact card, which provides the following information:

| Your Navigator ⓘ |                                |
|------------------|--------------------------------|
| Name             | Dianne Smith                   |
| Title            | Greater Boston region director |
| Phone            | 800-341-0904                   |
| Email            | massgov@email.com              |

# At Any Point, Ask Team MA for Guidance



## Get the Guidance You Need



Recommended resources may include financial tools and programs, business advising, and key information.

### Explore our resources

Answer a few questions and we'll point you in the right direction.

[Tell Us What You Need](#)



Ask us questions about business registration, licenses & permits, taxes, or other business-related inquiries.

### Ask us a question

We'll get back to you as soon as possible.

[Contact Us](#)

# Review Recommended Resources in a Central Dashboard



Add Resources to Your Dashboard

PRIORITY

Apply to MOBD Economic Development Incentive Program (EDIP)

This program offers incentives for businesses relocating to or undertaking projects in Massachusetts that create new jobs and private development.

PRIORITY

Work with MassEcon, Submit a Site & Facility S

MassEcon is the site location serv

Are you interested in this resource?

Yes

No

I'm not sure

MA | Business Front Door

My Dashboard | Business Front Door Overview | Business Resources

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Perfect Pizza LLC

Dashboard | Profile & Users | Documents | Applications

Explore Resources

ACTION NEEDED

Based on your business goals:

challenge

Apply Now

PRIORITY | IN REVIEW

Based on your business goals: RES001234

MassDevelopment Emerging Technology Fund

The Agency lends money to growing companies in emerging industries with a unique technology or service that require access to capital, specifically venture debt.

See Details

PRIORITY | AWARD DECISION

Based on your business goals: RES001234

Apply to Vacant Storefronts Program MOBD

Congratulations! You can now access your award decision in your business documents.

View Document

Archived Resources

Your Contacts

Your Navigator

Name Dianne Smith

Title Greater Boston region director

Phone 800-341-0904

Email massgov@email.com

MassEcon

Name Sam Malone

Title Senior grant portfolio analyst

Phone 800-341-0904

Email massgov@email.com

MOBD

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Title Senior grant portfolio analyst

Phone 800-341-0904

Email massgov@email.com

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# Explore Team MA Programs in One Place



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[Dashboard](#) [Profile & Users](#) [Documents](#) [Applications](#)

## Applications Center

Business Front Door Applications

The following Team MA applications are available through the Business Front Door. If you have questions on which application is the most appropriate for your business, please contact your navigator for guidance.

### Economic Development Incentive Program (EDIP) Application

This program is designed to foster the creation of quality full time jobs in every corner of the Commonwealth by responsibly awarding attractive tax credits to businesses committed to [starting and expanding in Massachusetts](#).

Apply Now

### General Business Programs

The following programs are offered by Team MA organizations helping businesses start and scale in the Commonwealth of Massachusetts.

#### Financing and Loan Programs

MassDevelopment offers loans, guarantees, and bonds to help businesses of all sizes fund capital projects and equipment upgrades - with specialized programs for emerging tech, energy improvements, export financing, and more.

View Details

#### Workforce Training Fund - Express Program

Commonwealth Corporation provides small Massachusetts businesses with fast, simple access to grant-funded training, with up to 50-100% reimbursement of approved, off-the-shelf courses to quickly upskill their workforce.

View Application

In your **Applications Center**, browse business programs across Team MA agencies and launch applications from the site.

### Industry Programs

The following programs are offered by Team MA organizations dedicated to supporting these sectors grow in the Commonwealth of Massachusetts.

#### 2030 Fund

MassCEC's 2030 Fund invests \$500K on average in early-stage climate-tech startups and offers \$100K-\$1.5M in venture debt to help MA-based companies scale, de-risk tech, and attract private capital.

View Details

#### AmplifyMass

MassCEC provides up to \$300K to help researchers and companies meet cost-share needs for federal or non-federal prime awards or up to \$100k for academic projects that aim to commercialize or de-risk climate innovations.

View Application

#### Clean Energy Internship Program for Employers

MassCEC funds paid internships for students and graduates at clean energy companies across MA, helping build a diverse, skilled workforce for the growing climate and decarbonization economy.

View Application

#### Commonwealth Cares for Children (C3) Grants

The MA Department of Early Education and Care provides monthly grants to support early education and care providers' day-to-day operational and workforce costs.

View Application

#### Digital Health Sandbox Challenge Program

The Digital Health Sandbox Challenge from MassTech's Mass eHealth Institute (MeHI) accelerates startups tackling key health care issues in MA, such as advancing health equity, women's health, or healthy aging.

View Details

#### Digital Health Sandbox Rolling Grant Program

MassTech Collaborative's Mass eHealth Institute (MeHI) offers up to \$25K grants to MA digital health startups to subsidize sandbox testing fees, supporting product validation and development via R&D facilities statewide.

View Application

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# **MassLeads Reforms to the Economic Development Incentive Program (EDIP)**



# Flexibility for Municipalities

The Mass Leads Act **removed the requirement that the EACC approve local tax incentives**

- Municipalities can enter into new agreements without EACC involvement
- The EACC is still responsible for agreements entered into before November 20, 2024
- Municipalities must still submit a copy of any such agreement that is associated with an EDIP certified project.

Municipalities are encouraged, but no longer required, to provide support for a project in the form of a **municipal endorsement**.





# Improvements for Businesses: Ease and Utility

Understanding the difficulty of proving that a project would not occur “but for” the EDIP tax credits, the requirement was changed to make the ***tax credits a “significant factor”*** in the business’ decision to pursue the project.

Allows businesses to claim both EDIP tax credits **and** the 3% Manufacturers Investment Tax Credit.

Consolidated the two-step EDIP application process into a **single application with 60% fewer questions.**





# Improvements for Businesses: Refundability of Credits

**Eliminated the \$5 million annual cap on refundable tax credits**, allowing the program to award more credits to high-growth, early-stage companies that may not yet have tax liability.

**Removed the limitation that companies could not claim tax credits worth more than 50% of their tax liability**; companies may now claim credits worth 100% (or more) of their tax liability.

Depending on the job creation commitments and projected tax liability, businesses will first be awarded non-refundable tax credits that reduce up to 100% of their anticipated tax liability. The business may receive refundable tax credits if the award exceeds the business' projected tax liability, or if the business has no tax liability.

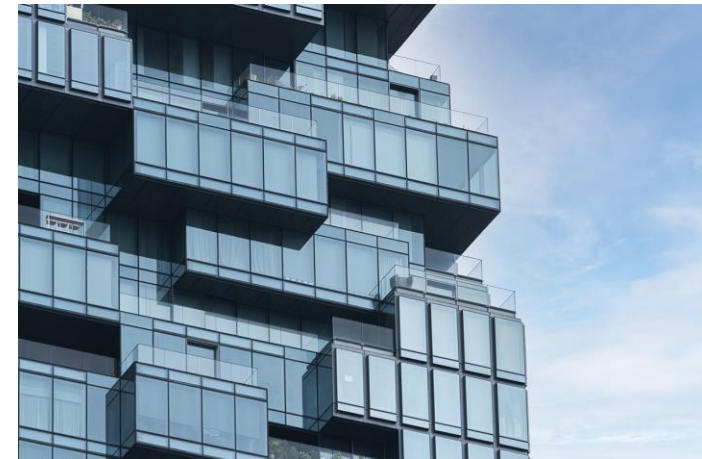




# Improvements for Businesses: Transparency

Clarified that **typically award recommendations range from \$10,000-\$15,000 per job** created or retained and the factors that go into an award recommendation, including but not limited to:

- **Location of Project** — Gateway City, small town/rural community, or area of economic need.
- **High-Priority Sector** — Technology, artificial intelligence, climatech, advanced manufacturing, medical or robotics industries.
- **Quality of Job Creation** — Wages and benefits offered.
- **Emerging Company** — High-growth potential for significant and rapid job creation
- **Headquarters** — Primary business operations established in MA and create significant number of new jobs in a short period of time.
- **Other Competitive Circumstances** — Project has regional or statewide significance or benefits the Commonwealth at large.





# Improvements for Businesses: RFP

Developed a **Request for Proposals document** that incorporates EDIP policies and regulations and provides a comprehensive view of the program. In this document, businesses will be able to easily find information on:

- the purpose of EDIP;
- an overview of the application process and the data that will be collected;
- details about project eligibility and evaluation;
- award recommendation factors;
- the role of the EACC; and
- post approval information such as contracting, use of tax credits, compliance, and annual reporting.



# EDIP Application Is Now in the BFD



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View Application

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# Thank you!

**Peter Milano**

**Director, Strategy & Business Development**

**[Peter.Milano@mass.gov](mailto:Peter.Milano@mass.gov)**

**(617) 939-4380**

*Confidential*

